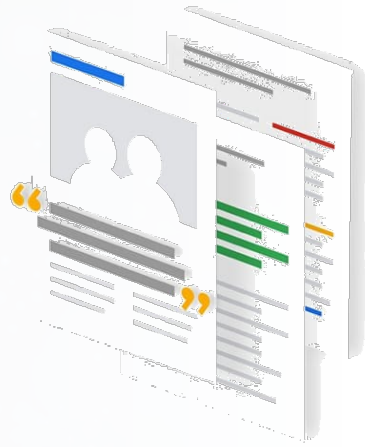


DTSV



Data Storytelling & Visualization

13 October 2020

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2020

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Agenda

- About This Webinar
- Data Storytelling & Visualization
- Google Data Studio + Demo
- Q&A
- DSTV Quiz
- Get Google Data Studio Certificate
- Feedback Form & Attendance

Data Storytelling

Welcome to **your story.**

Every **story is unique**. It's an opportunity to **inspire, advise** or **enlighten**.
Today you will discover the story hidden within your data, so you can become the author that ignites **imagination**s and **turns information into knowledge**.

How to create **compelling data visualizations**?

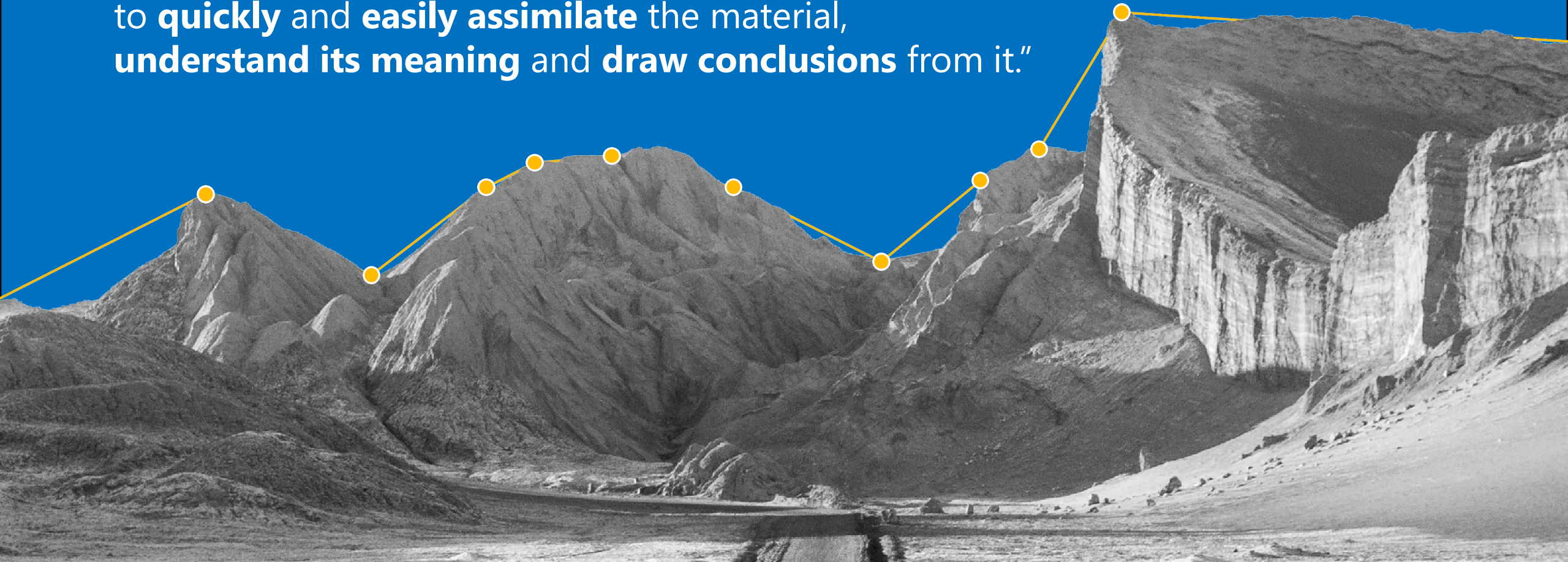
In this knowledge sharing session you will discover:

- **how to approach your data,**
- **how to make the most of elements within data storytelling,** and
- **decide which visualizations tell your audience the best story.**



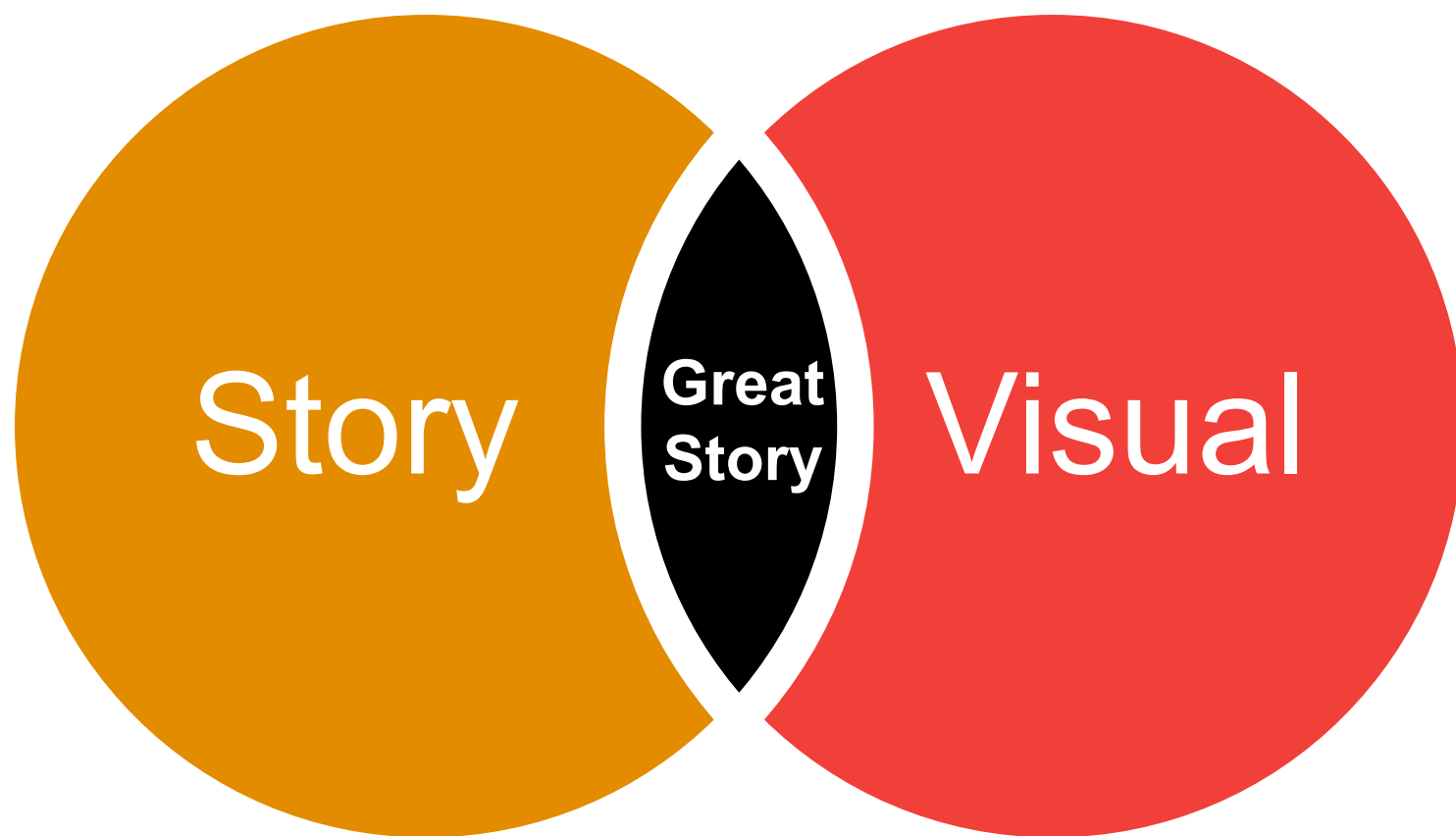
Data Storytelling: Definition

"A **method** of **delivering messages** derived from complex **data** analysis in a way that allows the audience to **quickly** and **easily assimilate** the material, **understand its meaning** and **draw conclusions** from it."



Two parts to a great Data Story

One half alone
will not get you
anywhere!



Data Storytelling:

Data storytelling involves:

- **understanding, processing, and extracting data**
- then **creating visuals** to display the data using an **understandable picture**; and
- followed by **communicating the data story with a narrative**.

These are the **three key elements** to communicating information well.



Data Storytelling:

The Process

1st Step: Data - example Employee, Student, Research, Financials and other subject areas feeding information into Analytics.

2nd Step: In Analytics, we can create **visual** graphs to summarize and distill the data.

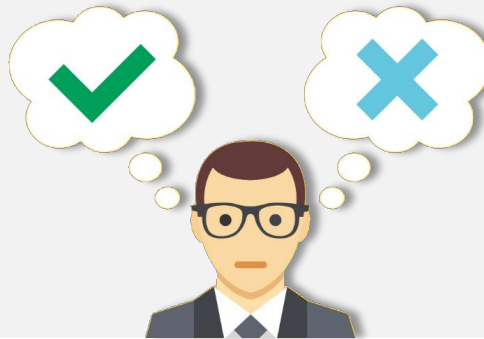
3rd step: Narrative or what is called data storytelling – it is coming up with the story to *highlight* the *key points*, *guide* the *questions* that need to be asked, and help *inform* the *actions* that are needed.



Data Storytelling:

The Goal

The goal of data storytelling is **to support the decision making process** and to **facilitate changes** so the organization can achieve it's strategic goals.



STRATEGIC GOALS



Source: Forbes

Visual Storytelling?

Data professionals without it have lesser impact.

25%

of Data Scientists
report that the work
they do is **not used**
by decision-
makers.

22%

of Data Scientists
struggle to explain
Data Science to
others.

Bad Storytelling

Notice that most of today's examples will have **good** visuals but a **bad/non-existent** story

Beautiful Visual – but what exactly is the story here?

Hint: Notice the slices!

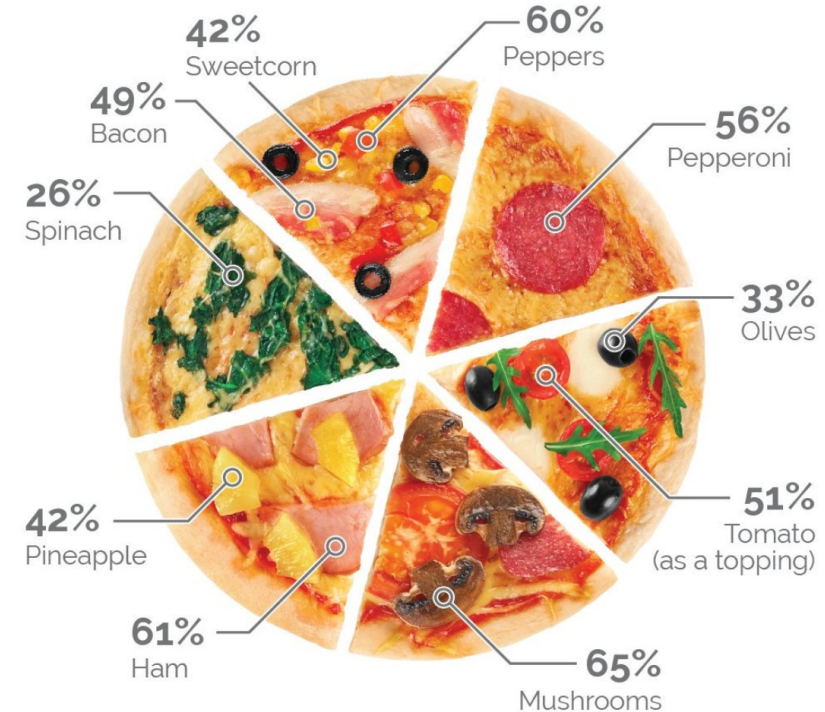


Follow

Forget pepperoni - mushroom is Britain's most liked pizza topping (65%), followed by onion (62%) and then ham (61%)

yougov.co.uk/news/2017/03/03/0 ...

Generally speaking, which of the following toppings do you like on a pizza? Select as many as you like

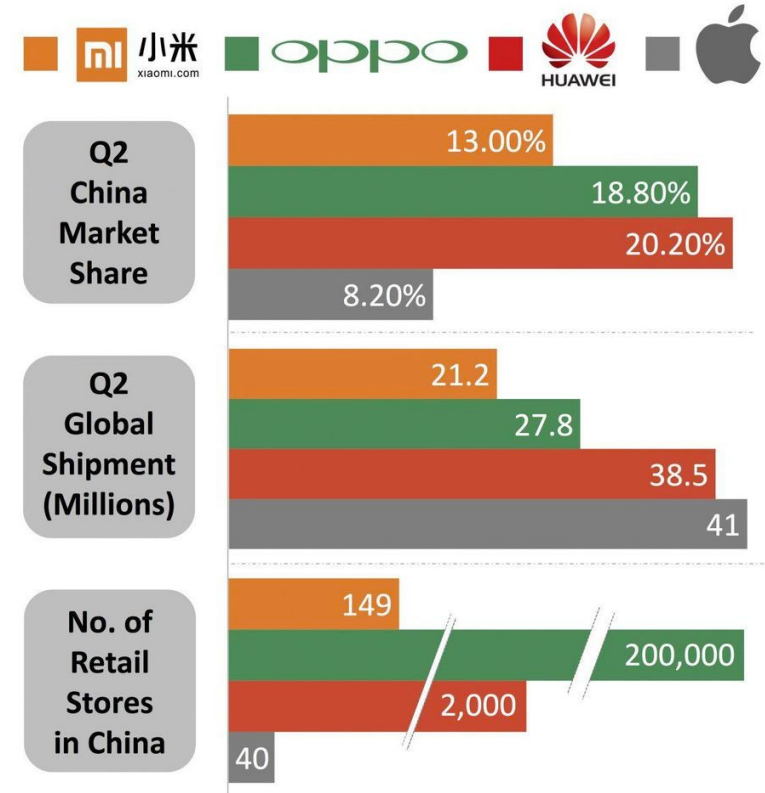


Source: <https://twitter.com/yougov/status/838720989991223297?lang=en>

Just because we CAN fit everything on one page..

Doesn't mean you SHOULD

How **Xiaomi** Stacks Up Against The World's Biggest Smartphone Makers

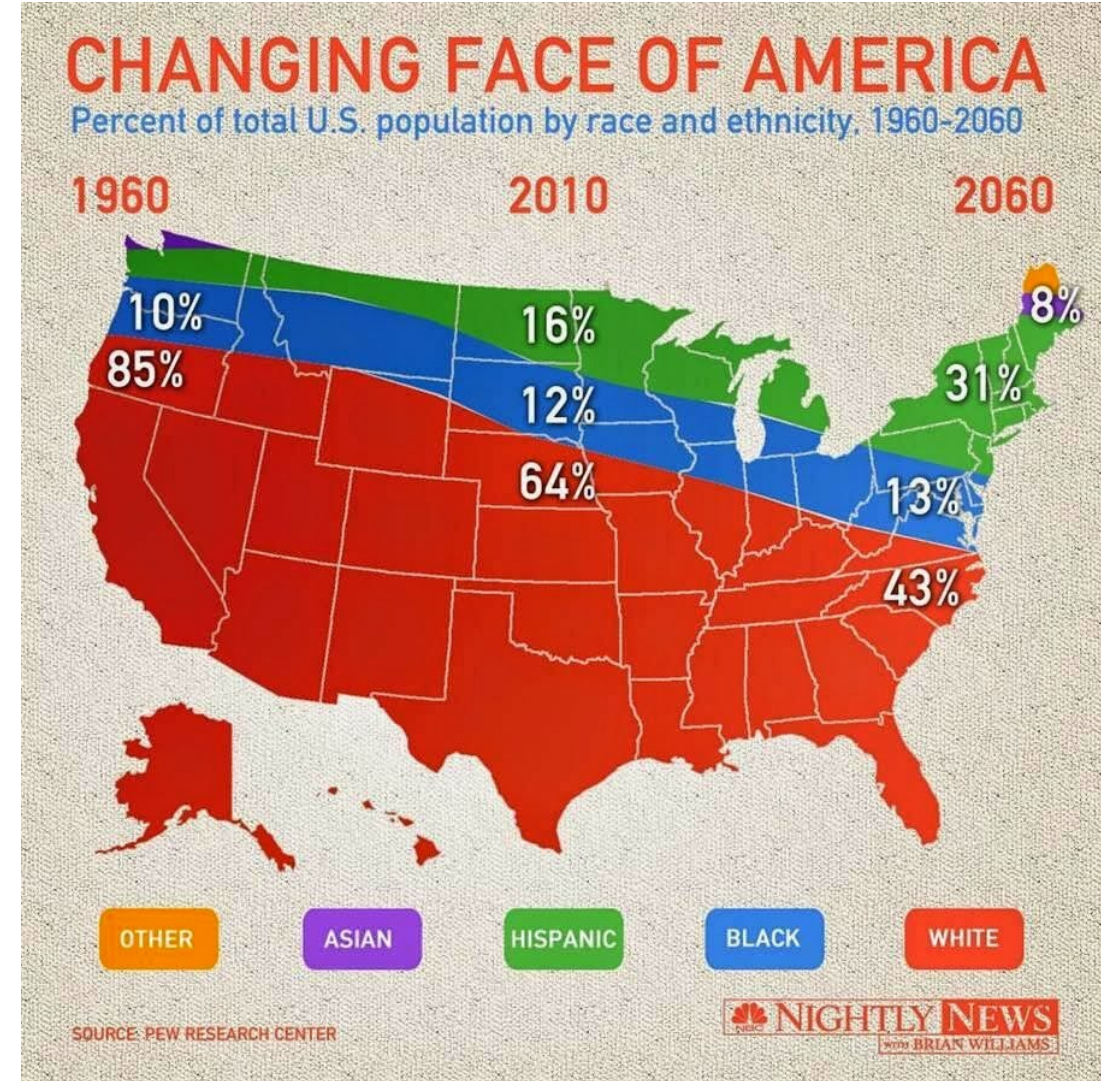


Source: Counterpoint Research, IDC, Xiaomi, Apple, Huawei, Chinese Media Reports

Forbes

Distorted Geographic Map

How would you interpret this map of America?



Source: <http://livingqlikview.com/the-9-worst-data-visualizations-ever-created/>

A Good Data Story combines BOTH Story & Visual

Show the numbers, but with purpose!

BBC FOUR





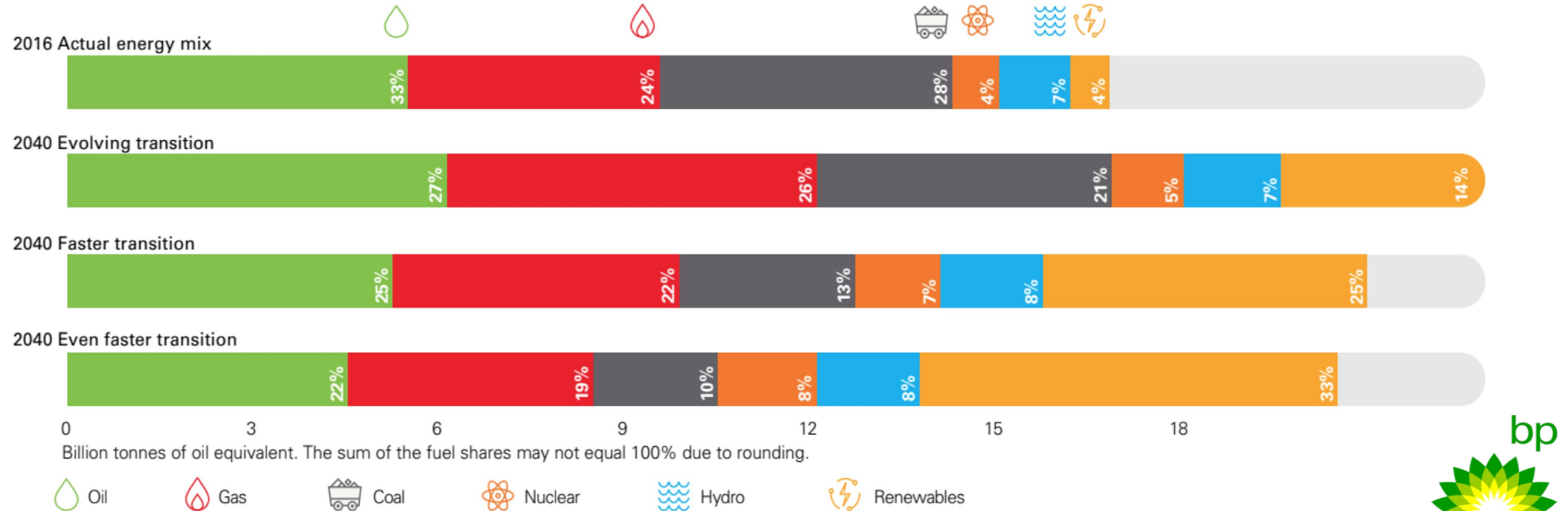
Oil & Gas Specific Examples?

What data stories do other oil & gas companies have to share?

What is this visual trying to tell us?

BP 2017 Annual Report

Energy consumption – 2040 projections

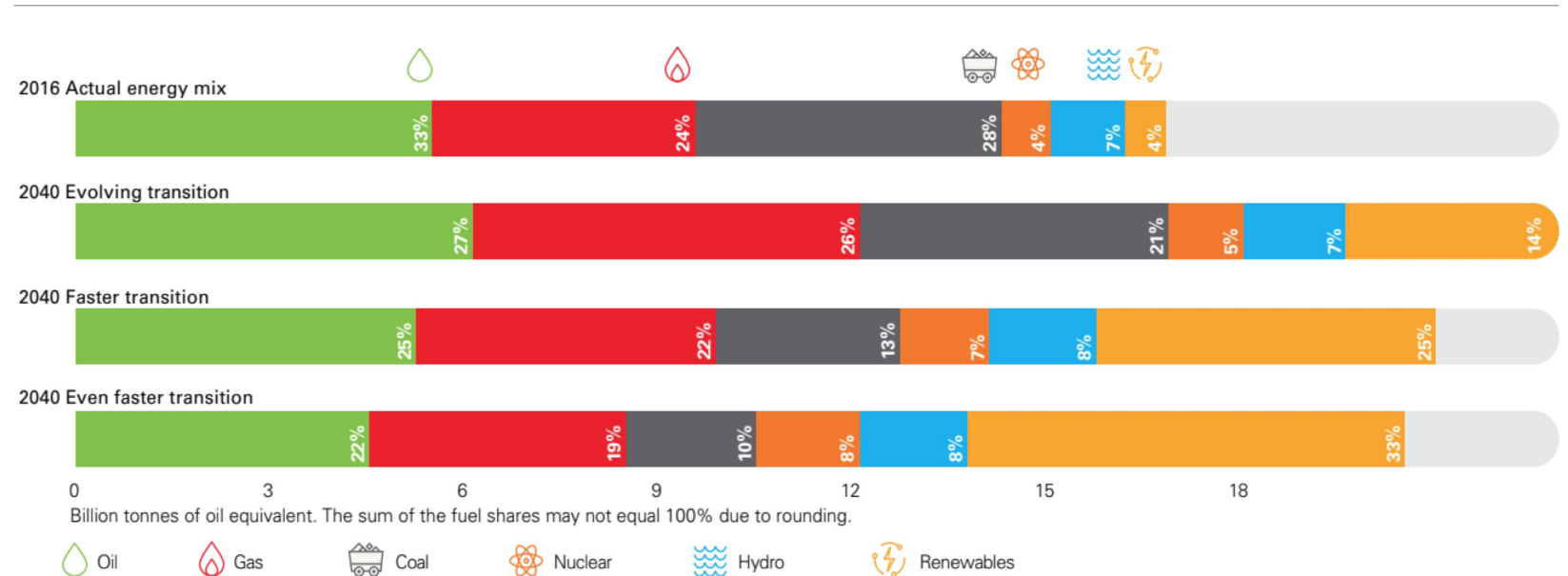


Beautiful Visual without a cohesive story

Too much information, too small a space

1. Cognitive Overload
2. Uninformative Title
3. Proportions not comparable
4. Axis not clear

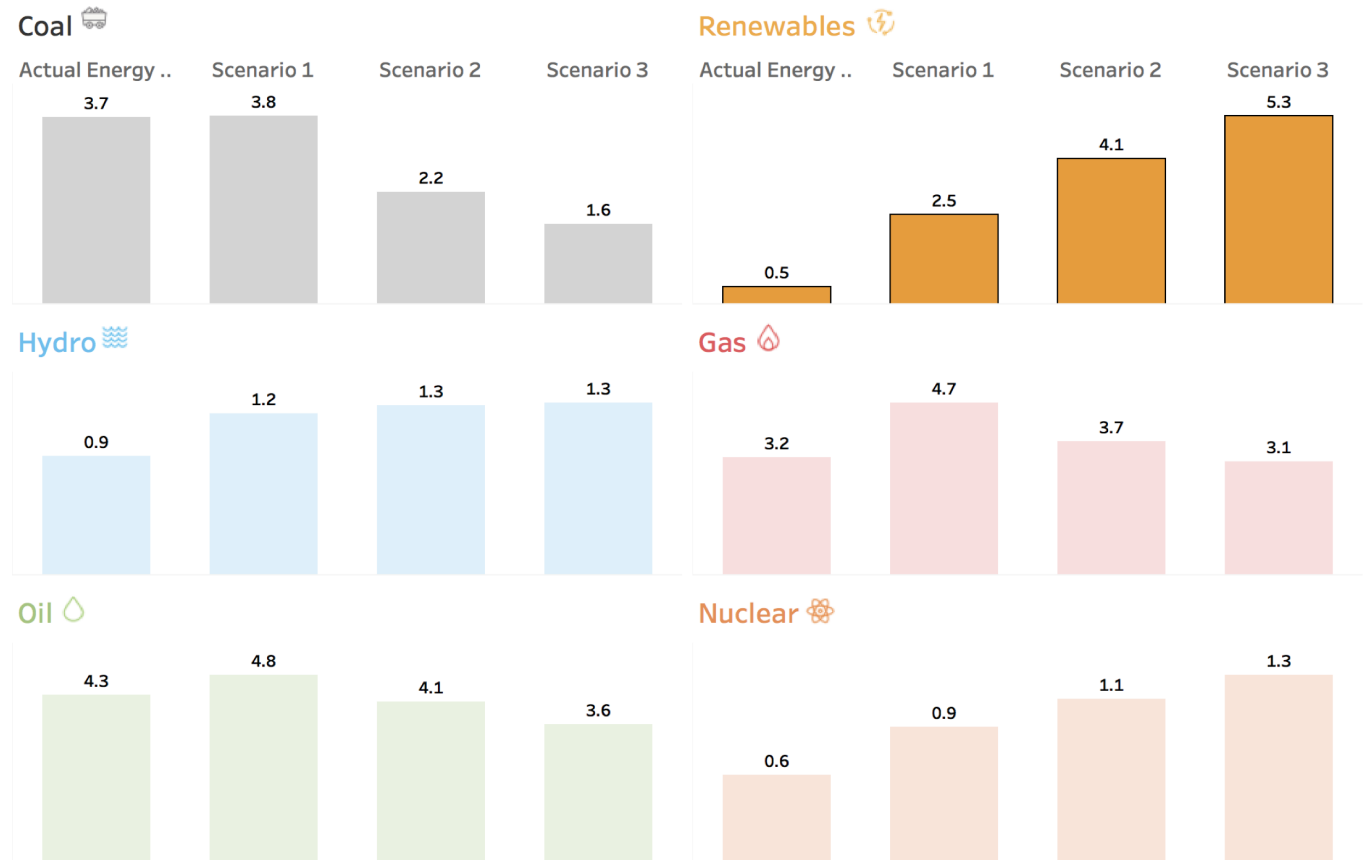
Energy consumption – 2040 projections



Suggested re-design – Refine the message

Make 'Renewables' the
focus of the visual & build
a visual hierarchy.

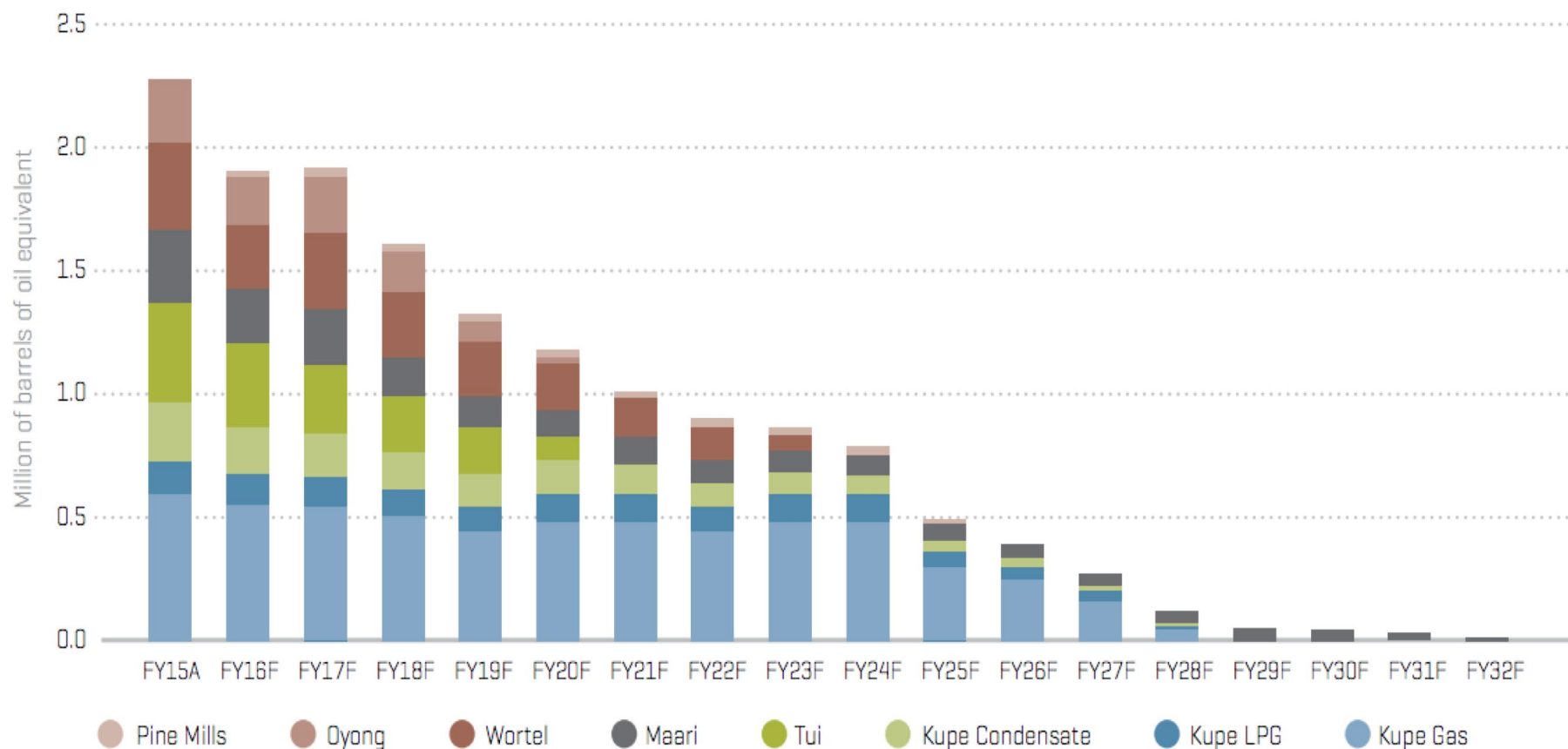
We anticipate **Renewables** to be a growing energy source in all three scenarios of the future. This is in response to both a growing global appetite for energy as well as a reduced reliance on traditional energy sources such as **Coal**, **Gas** & **Oil**.



What is this visual trying to tell us?

New Zealand Oil & Gas 2015 Annual Report

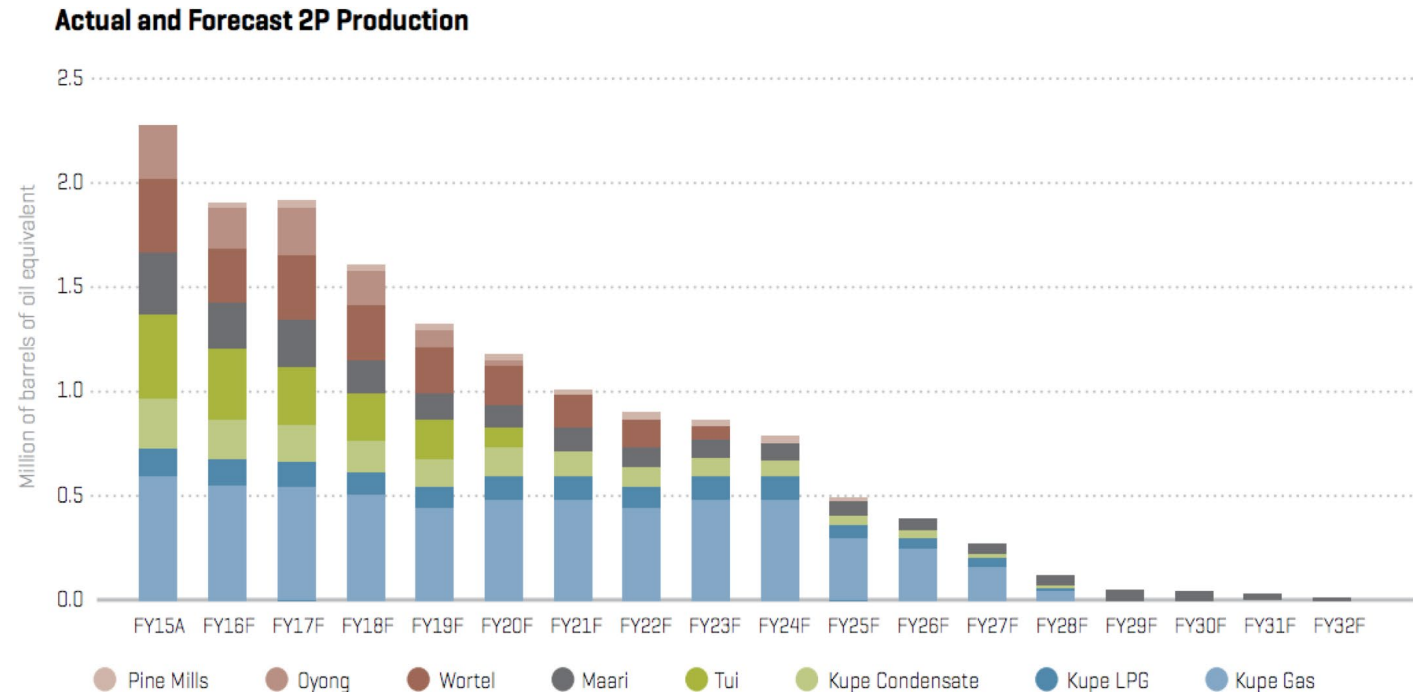
Actual and Forecast 2P Production



What is this visual trying to tell us?

New Zealand Oil & Gas 2015 Annual Report

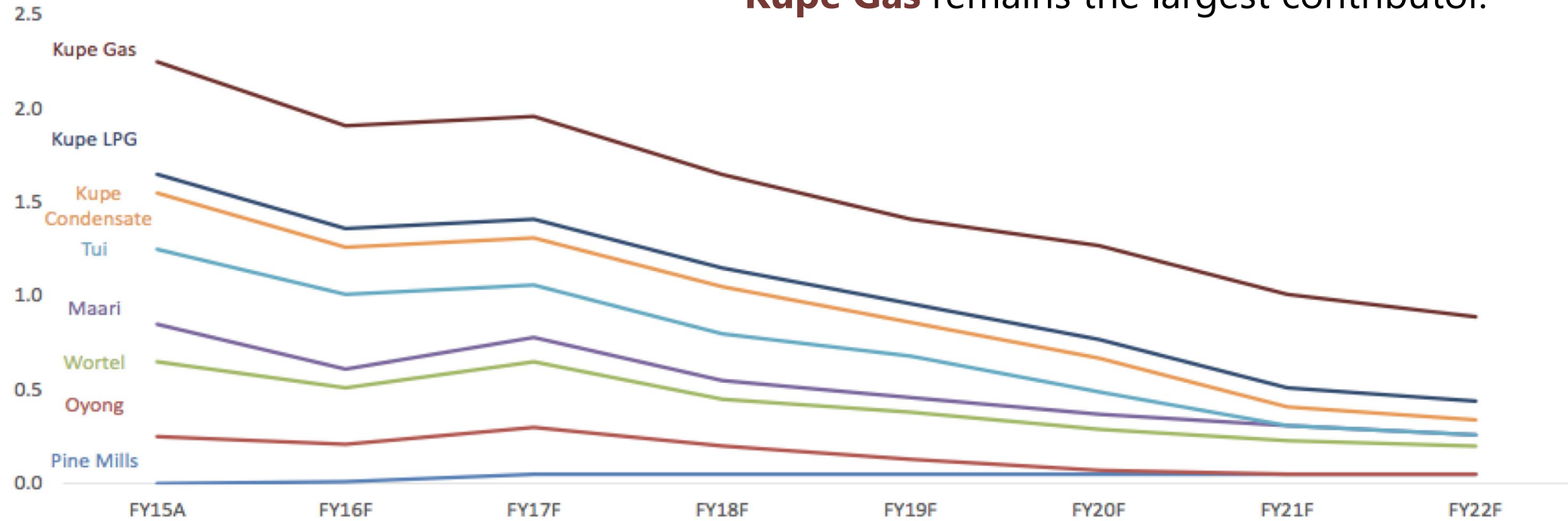
1. Segments not comparable
2. Uninformative Title
3. Confusing color scheme
4. Wasted space on axes



Suggested re-design – Choose the correct chart time

Line charts are good for change over time – Note we should remove excess color!

New Zealand Oil & Gas anticipate falling production across all their old fields. Despite declining production, **Kupe Gas** remains the largest contributor.



How did this happen?

Let's put ourselves in the shoes of an Analyst.

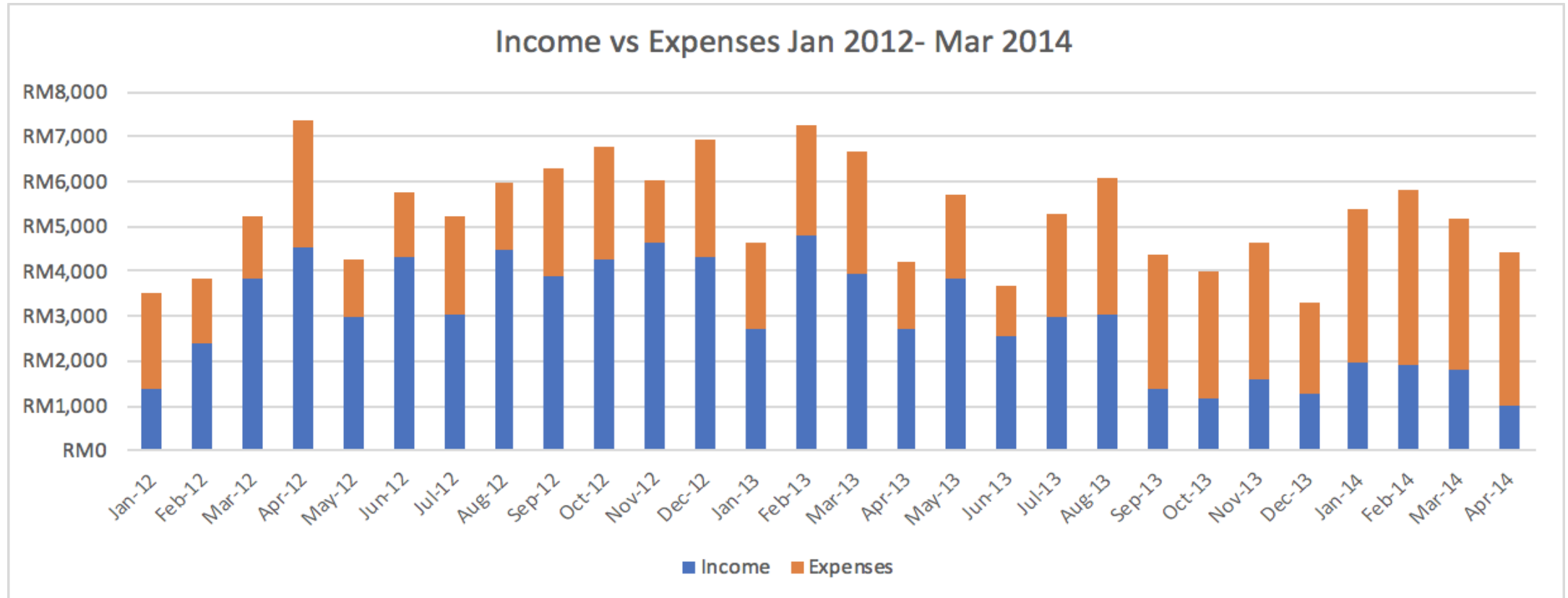
How many people work with data that looks like this?

Tabular data is very common – almost all of us start here.

| | A | B | C | D | E | F | G | H | I | J | K | L | M | N | O | P | Q | R | S | T | U |
|----|--------------|---------------|-----------------|---------------|---------------|----------|----------------|------------|-------------|-------------|---------------|---------------|----------|----------|---------|---------|-------------|------------|----------------|----------------|--------------|
| 1 | Profit Ratio | Category | City | Country | Customer Name | Discount | Number of Rows | Order Date | Order ID | Postal Code | Manufacturer | Product Name | Profit | Quantity | Region | Sales | Segment | Ship Date | Ship Mode | State | Sub-Category |
| 2 | 16% | Furniture | Henderson | United States | Claire Gute | 0% | 1 | 08/11/2017 | CA-2017-152 | 42420 | Bush | Bush Somers | \$42 | 2 | South | \$262 | Consumer | 11/11/2017 | Second Class | Kentucky | Bookcases |
| 3 | 30% | Furniture | Henderson | United States | Claire Gute | 0% | 1 | 08/11/2017 | CA-2017-152 | 42420 | Hon | Hon Deluxe I | \$220 | 3 | South | \$732 | Consumer | 11/11/2017 | Second Class | Kentucky | Chairs |
| 4 | 47% | Office Supply | Los Angeles | United States | Darrin Van H | 0% | 1 | 12/06/2017 | CA-2017-138 | 90036 | Universal | Self-Adhesive | \$7 | 2 | West | \$15 | Corporate | 16/06/2017 | Second Class | California | Labels |
| 5 | -40% | Furniture | Fort Lauderdale | United States | Sean O'Donn | 45% | 1 | 11/10/2016 | US-2016-108 | 33311 | Bretford | Bretford CR4 | -\$383 | 5 | South | \$958 | Consumer | 18/10/2016 | Standard Class | Florida | Tables |
| 6 | 11% | Office Supply | Fort Lauderdale | United States | Sean O'Donn | 20% | 1 | 11/10/2016 | US-2016-108 | 33311 | Eldon | Eldon Fold 'N | \$3 | 2 | South | \$22 | Consumer | 18/10/2016 | Standard Class | Florida | Storage |
| 7 | 29% | Furniture | Los Angeles | United States | Brosina Hoff | 0% | 1 | 09/06/2015 | CA-2015-119 | 90032 | Eldon | Eldon Express | \$14 | 7 | West | \$49 | Consumer | 14/06/2015 | Standard Class | California | Furnishings |
| 8 | 27% | Office Supply | Los Angeles | United States | Brosina Hoff | 0% | 1 | 09/06/2015 | CA-2015-119 | 90032 | Newell | Newell 322 I | \$91 | 4 | West | \$7 | Consumer | 14/06/2015 | Standard Class | California | Art |
| 9 | 10% | Technology | Los Angeles | United States | Brosina Hoff | 20% | 1 | 09/06/2015 | CA-2015-119 | 90032 | Mitel | Mitel 5320 I | \$91 | 6 | West | \$907 | Consumer | 14/06/2015 | Standard Class | California | Phones |
| 10 | 31% | Office Supply | Los Angeles | United States | Brosina Hoff | 20% | 1 | 09/06/2015 | CA-2015-119 | 90032 | DXL | DXL Angle-Vi | \$6 | 3 | West | \$19 | Consumer | 14/06/2015 | Standard Class | California | Binders |
| 11 | 30% | Office Supply | Los Angeles | United States | Brosina Hoff | 0% | 1 | 09/06/2015 | CA-2015-119 | 90032 | Belkin | Belkin F5C2C | \$34 | 5 | West | \$115 | Consumer | 14/06/2015 | Standard Class | California | Appliances |
| 12 | 5% | Furniture | Los Angeles | United States | Brosina Hoff | 20% | 1 | 09/06/2015 | CA-2015-119 | 90032 | Chromcraft | Chromcraft I | \$85 | 9 | West | \$1,706 | Consumer | 14/06/2015 | Standard Class | California | Tables |
| 13 | 8% | Technology | Los Angeles | United States | Brosina Hoff | 20% | 1 | 09/06/2015 | CA-2015-119 | 90032 | Other | Konftel 250 | \$68 | 4 | West | \$911 | Consumer | 14/06/2015 | Standard Class | California | Phones |
| 14 | 35% | Office Supply | Concord | United States | Andrew Allen | 20% | 1 | 15/04/2018 | CA-2018-114 | 28027 | Xerox | Xerox 1967 | \$5 | 3 | South | \$16 | Consumer | 20/04/2018 | Standard Class | North Carolina | Paper |
| 15 | 33% | Office Supply | Seattle | United States | Irene Maddo | 20% | 1 | 05/12/2017 | CA-2017-165 | 98103 | Fellowes | Fellowes PB2 | \$133 | 3 | West | \$408 | Consumer | 10/12/2017 | Standard Class | Washington | Binders |
| 16 | -180% | Office Supply | Fort Worth | United States | Harold Pawl | 80% | 1 | 22/11/2016 | US-2016-118 | 76106 | Holmes | Holmes Repl | -\$124 | 5 | Central | \$69 | Home Office | 26/11/2016 | Standard Class | Texas | Appliances |
| 17 | -150% | Office Supply | Fort Worth | United States | Harold Pawl | 80% | 1 | 22/11/2016 | US-2016-118 | 76106 | Storex | Storex Dura1 | -\$4 | 3 | Central | \$3 | Home Office | 26/11/2016 | Standard Class | Texas | Binders |
| 18 | 2% | Office Supply | Madison | United States | Pete Kriz | 0% | 1 | 11/11/2015 | CA-2015-109 | 53711 | Other | Stur-D-Stor | \$13 | 6 | Central | \$666 | Consumer | 18/11/2015 | Standard Class | Wisconsin | Storage |
| 19 | 18% | Office Supply | West Jordan | United States | Alejandro Gr | 0% | 1 | 13/05/2015 | CA-2015-167 | 84084 | Fellowes | Fellowes Sup | \$10 | 2 | West | \$56 | Consumer | 15/05/2015 | Second Class | Utah | Storage |
| 20 | 29% | Office Supply | San Francisco | United States | Zuschuss Do | 0% | 1 | 27/08/2015 | CA-2015-143 | 94109 | Newell | Newell 341 | \$2 | 2 | West | \$9 | Consumer | 01/09/2015 | Second Class | California | Art |
| 21 | 7% | Technology | San Francisco | United States | Zuschuss Do | 20% | 1 | 27/08/2015 | CA-2015-143 | 94109 | Cisco | Cisco SPA 50 | \$16 | 3 | West | \$213 | Consumer | 01/09/2015 | Second Class | California | Phones |
| 22 | 33% | Office Supply | San Francisco | United States | Zuschuss Do | 20% | 1 | 27/08/2015 | CA-2015-143 | 94109 | Wilson Jones | Wilson Jones | \$7 | 4 | West | \$23 | Consumer | 01/09/2015 | Second Class | California | Binders |
| 23 | 26% | Office Supply | Fremont | United States | Ken Black | 0% | 1 | 09/12/2017 | CA-2017-137 | 68025 | Newell | Newell 318 | \$5 | 7 | Central | \$19 | Corporate | 13/12/2017 | Standard Class | Nebraska | Art |
| 24 | 26% | Office Supply | Fremont | United States | Ken Black | 0% | 1 | 09/12/2017 | CA-2017-137 | 68025 | Acco | Acco Six-Out | \$16 | 7 | Central | \$60 | Corporate | 13/12/2017 | Standard Class | Nebraska | Appliances |
| 25 | -1% | Furniture | Philadelphia | United States | Sandra Flana | 30% | 1 | 16/07/2018 | US-2018-156 | 19140 | Global | Global Delux | -\$1 | 2 | East | \$71 | Consumer | 18/07/2018 | Second Class | Pennsylvania | Chairs |
| 26 | 23% | Furniture | Orem | United States | Emily Burns | 0% | 1 | 25/09/2016 | CA-2016-106 | 84057 | Bretford | Bretford CR4 | \$240 | 3 | West | \$1,045 | Consumer | 30/09/2016 | Standard Class | Utah | Tables |
| 27 | 36% | Office Supply | Los Angeles | United States | Eric Hoffmar | 20% | 1 | 16/01/2017 | CA-2017-127 | 90049 | Wilson Jones | Wilson Jones | \$4 | 2 | West | \$12 | Consumer | 20/01/2017 | Second Class | California | Binders |
| 28 | 13% | Technology | Los Angeles | United States | Eric Hoffmar | 0% | 1 | 16/01/2017 | CA-2017-127 | 90049 | Other | Imation 8GB | \$12 | 3 | West | \$91 | Consumer | 20/01/2017 | Second Class | California | Accessories |
| 29 | -54% | Furniture | Philadelphia | United States | Tracy Blumst | 50% | 1 | 17/09/2016 | US-2016-150 | 19140 | Riverside | Riverside Pal | -\$1,665 | 7 | East | \$3,083 | Consumer | 21/09/2016 | Standard Class | Pennsylvania | Bookcases |
| 30 | -73% | Office Supply | Philadelphia | United States | Tracy Blumst | 70% | 1 | 17/09/2016 | US-2016-150 | 19140 | Avery | Avery Recycl | -\$7 | 2 | East | \$10 | Consumer | 21/09/2016 | Standard Class | Pennsylvania | Binders |
| 31 | 13% | Furniture | Philadelphia | United States | Tracy Blumst | 20% | 1 | 17/09/2016 | US-2016-150 | 19140 | Howard Mill | Howard Mill | \$16 | 3 | East | \$124 | Consumer | 21/09/2016 | Standard Class | Pennsylvania | Furnishings |
| 32 | 34% | Office Supply | Philadelphia | United States | Tracy Blumst | 20% | 1 | 17/09/2016 | US-2016-150 | 19140 | Poly | Poly String T | \$1 | 2 | East | \$3 | Consumer | 21/09/2016 | Standard Class | Pennsylvania | Envelopes |
| 33 | 11% | Office Supply | Philadelphia | United States | Tracy Blumst | 20% | 1 | 17/09/2016 | US-2016-150 | 19140 | Boston | BOSTON Mo | \$10 | 6 | East | \$86 | Consumer | 21/09/2016 | Standard Class | Pennsylvania | Art |
| 34 | -83% | Office Supply | Philadelphia | United States | Tracy Blumst | 70% | 1 | 17/09/2016 | US-2016-150 | 19140 | Acco | Acco Pressbc | -\$6 | 6 | East | \$7 | Consumer | 21/09/2016 | Standard Class | Pennsylvania | Binders |
| 35 | 23% | Office Supply | Philadelphia | United States | Tracy Blumst | 20% | 1 | 17/09/2016 | US-2016-150 | 19140 | Other | Lumber Cray | \$4 | 2 | East | \$16 | Consumer | 21/09/2016 | Standard Class | Pennsylvania | Art |
| 36 | 34% | Office Supply | Houston | United States | Matt Abelma | 20% | 1 | 19/10/2018 | CA-2018-107 | 77095 | Easy-staple p | Easy-staple p | \$10 | 3 | Central | \$29 | Home Office | 23/10/2018 | Second Class | Texas | Paper |
| 37 | 11% | Technology | Richardson | United States | Gene Hale | 20% | 1 | 08/12/2017 | CA-2017-117 | 75080 | GE | GE 30524EE | \$123 | 7 | Central | \$1,098 | Corporate | 10/12/2017 | First Class | Texas | Phones |
| 38 | -78% | Furniture | Richardson | United States | Gene Hale | 60% | 1 | 08/12/2017 | CA-2017-117 | 75080 | Electrix | Electrix Arch | -\$148 | 5 | Central | \$191 | Corporate | 10/12/2017 | First Class | Texas | Furnishings |

What exactly is this analyst trying to tell us?

We MUST think of the story before plotting visuals



My Story: Expenses > Income because of Strategy Change

Help your decision-makers understand the value of data



The **Who**, **What**, **How** method

Build a profile of your audience,
think about **what to tell them**,
consider **how you can tell them** this story.

Example - Who is our audience?

Vice-President of Strategy at our Toy Company

1. What are they like?

Older / Previously from technical background but has been more client facing recently / Detail-oriented / Time-poor

2. Why are they here?

She is looking for a solution to our problem of falling income & rising expenses

3. What keeps them up at night?

She is new to the role and needs a win / Company Shareholders are critical of her ability / Operational losses unsustainable in long-run

4. How can you solve their problem?

Suggest a viable business strategy to curb losses / Back strategy up with appropriate data

5. How can you best reach them?

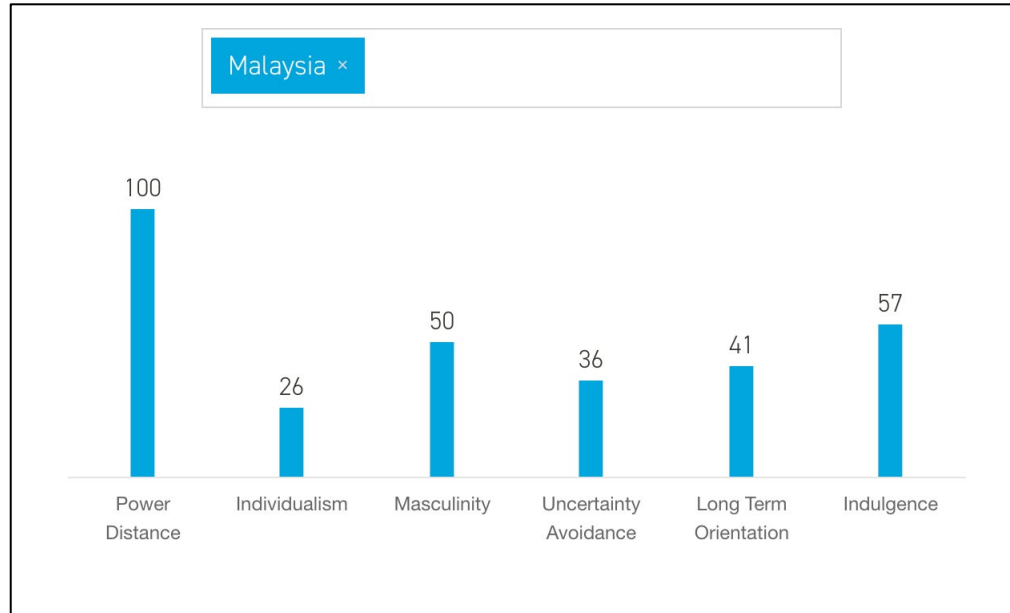
Dislikes lengthy meetings / Tends to rush out last-minute / PowerPoint with Executive Summary & appendix will be good

6. How might they resist?

The proposal must fit within budgetary constraints / needs to be done with readily-available resources

Understand your audience from a cultural perspective

Hofstede's Cultural Dimensions



Source: <https://www.hofstede-insights.com/country-comparison/malaysia/>

Nationality can have a **big effect** on the **story/visuals** we create

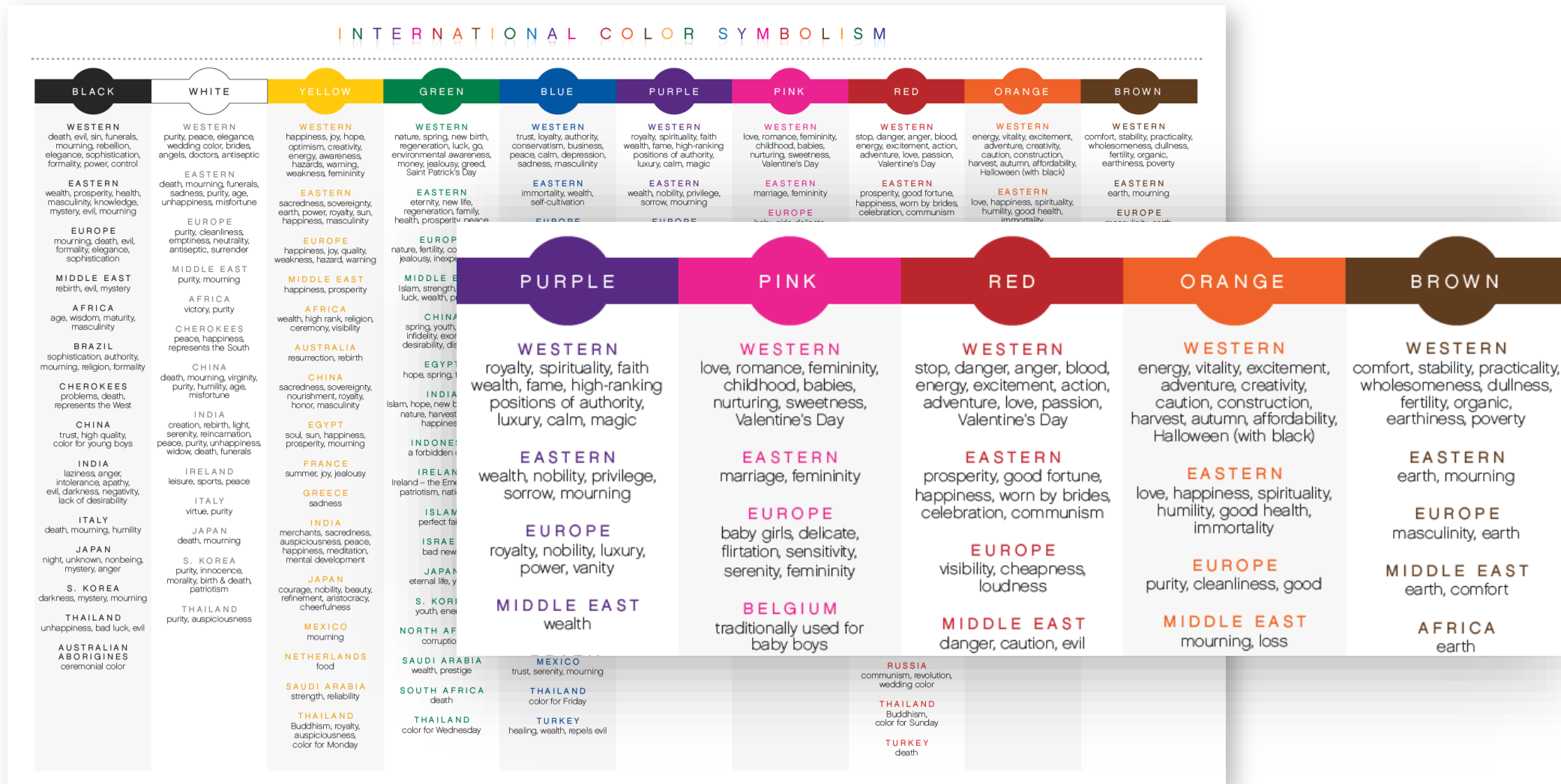
Malaysia is a **high Power Distance** – we accept that decisions are made at the top

Only need to **persuade** the **senior management**

- no need to persuade entire audience

We all have different associations for things

Color associations differ depending on the culture



Source: <https://www.six-degrees.com/an-international-guide-on-the-use-of-color-in-marketing-advertising/>

The way we read is also influenced by culture

How will their eyes naturally process a page?



٩٢. سورة الليل بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ وَاللَّيْلِ إِذَا يَغْشَى وَالنَّهَارِ إِذَا تَجَلَّى وَمَا خَلَقَ الذَّكَرَ وَالْأُنْثَى إِنَّ سَعْيَكُمْ لَشَتَّى فَأَمَّا مَنْ أَعْطَى وَاتَّقَى وَصَدَّقَ بِالْحُسْنَى فَسَنُيَسِّرُهُ لِلْيُسْرَى وَأَمَّا مَنْ بَخِلَ وَاسْتَغْنَى وَكَذَّبَ بِالْحُسْنَى فَسَنُيَسِّرُهُ لِلْعُسْرَى وَمَا يُغْنِي عَنْهُ مَالُهُ إِذَا تَرَدَّى إِنَّ عَلَيْنَا لَلْهُدَى وَإِنَّ لَنَا لَلْآخِرَةَ وَالْأُولَى فَأَنْذَرْتُكُمْ نَارًا تَلَظَّى لَا يَصْلَاهَا إِلَّا الْأَشْقَى الَّذِي كَذَّبَ وَتَوَلَّى وَسَيُجَنَّبُهَا الْأَتْقَى الَّذِي يُؤْتِي مَالَهُ يَتَزَكَّى وَمَا لِأَحَدٍ عِنْدَهُ مِنْ نِعْمَةٍ تُجْزَى إِلَّا ابْتِغَاءَ وَجْهِ رَبِّهِ الْأَعْلَى وَلَسَوْفَ يَرْضَى

**Now I know who the audience is.
What do I want to tell them?**

Craft a refined message.

Analysts like to show the audience ALL their data

But as the audience we have to ask – so what?

Student Interest Science Before & After
attending a Summer Science Camp

Table

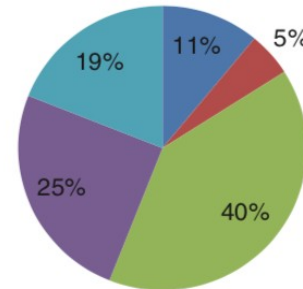
| Interest | Before | After |
|--------------------|--------|-------|
| Excited | 19 | 38 |
| Kind of interested | 25 | 30 |
| OK | 40 | 14 |
| Not great | 5 | 6 |
| Bored | 11 | 12 |

Source: Storytelling with Data pg. 5

Survey Results

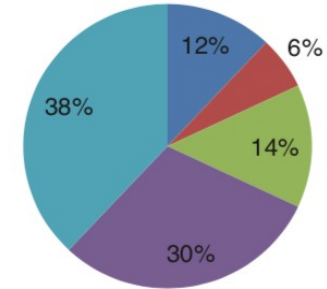
PRE: How do you feel
about doing science?

■ Bored ■ Not great ■ OK ■ Kind of interested ■ Excited



POST: How do you feel
about doing science?

■ Bored ■ Not great ■ OK ■ Kind of interested ■ Excited



.... So what?

So . what?

Well... what do they want to get out of your data story?

Student Interest Science Before & After attending a Summer Science Camp

Table

| Interest | Before | After |
|--------------------|--------|-------|
| Excited | 19 | 38 |
| Kind of interested | 25 | 30 |
| OK | 40 | 14 |
| Not great | 5 | 6 |
| Bored | 11 | 12 |

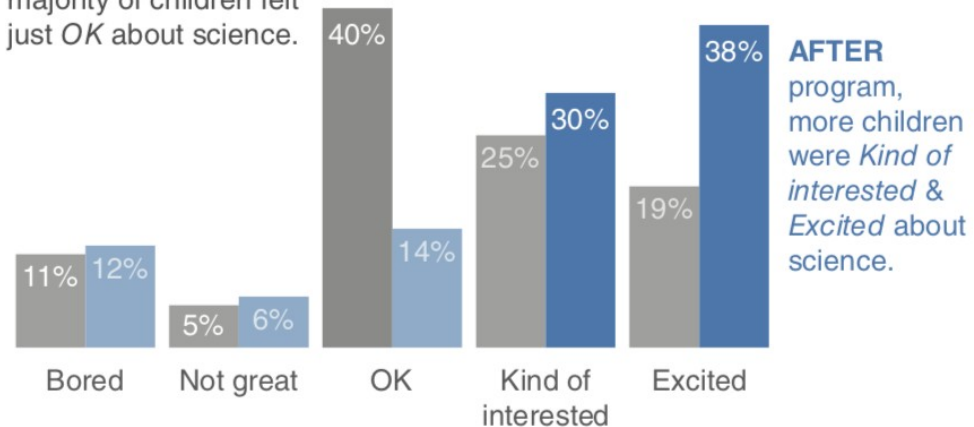
Source: Storytelling with Data pg. 5

"I want the audience to know the camp was a **success**"

Pilot program was a success

How do you feel about science?

BEFORE program, the majority of children felt just *OK* about science.

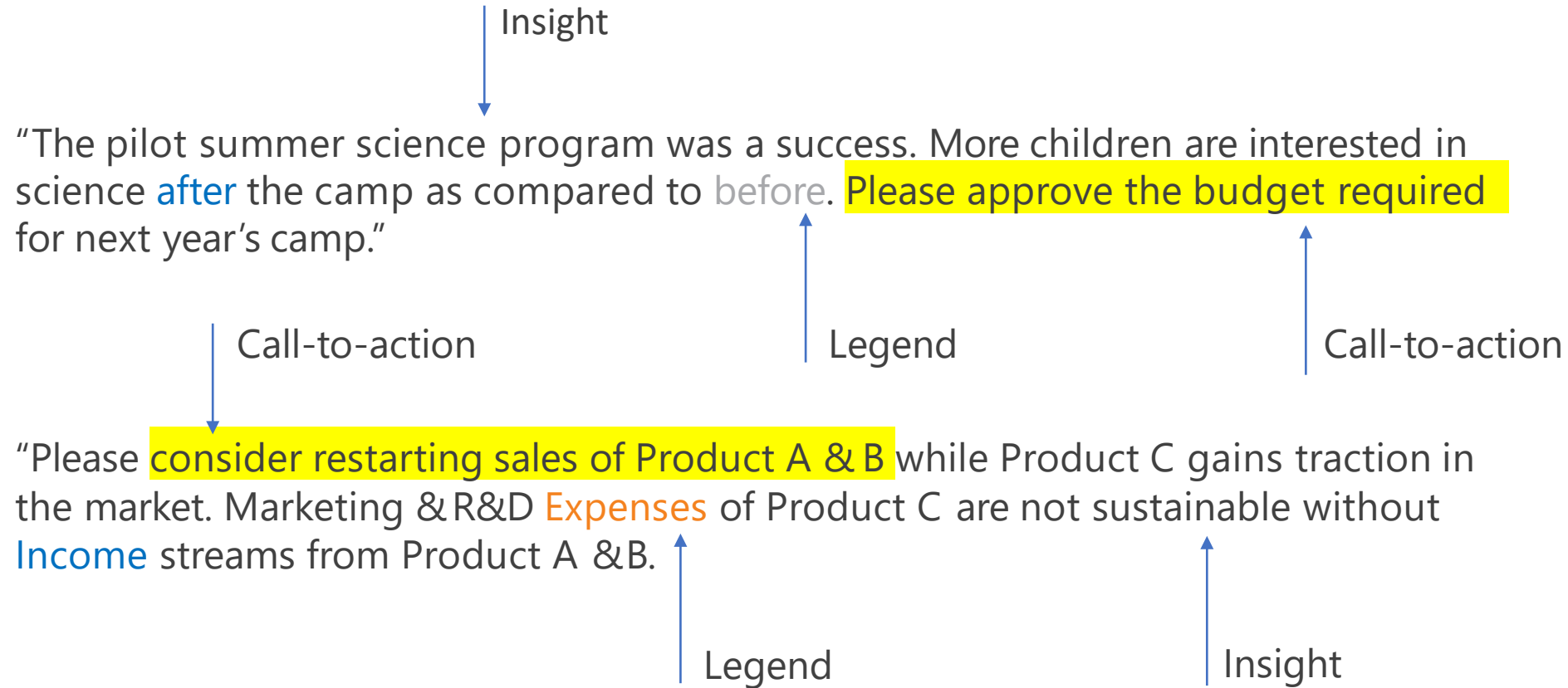


AFTER program, more children were *Kind of interested* & *Excited* about science.

Based on survey of 100 students conducted before and after pilot program (100% response rate on both surveys).

Hybrid Titles

Insight, Call-to-Action & Legend all rolled into one.



What exactly is a call-to-action?

Don't be afraid to start the conversation with these words below.

Prompting action

Here are some action words to help act as thought starters as you determine what you are asking of your audience:

accept | agree | begin | believe | change | collaborate | commence
| create | defend | desire | differentiate | do | empathize |
empower | encourage | engage | establish | examine | facilitate
| familiarize | form | implement | include | influence | invest |
invigorate | know | learn | like | persuade | plan | promote
| pursue | recommend | receive | remember | report | respond |
secure | support | simplify | start | try | understand | validate

Sample phrases using action words

Action words help by telling your audience what you need from them

1. "I want to **persuade** my boss to buy a coffee machine for the office"
2. "Please **empower** your mid-level managers to make their own decisions"
3. "I want my audience to **differentiate** between good & bad storytelling"
4. "**Recommend** a new strategic direction to your Chief Strategy Officer"
5. "I want my audience to **pursue** a healthier lifestyle"

Example – What do I want to tell the audience?

Current situation report & proposed solutions



1. What do I want to show the audience?

Change-over-time for both income & expenses / Absolute value of losses incurred at current date

2. What is the context?

Losses incurred is the result of our change in strategy. We stopped selling Products A & B because we wanted to focus on Product C. It was anticipated that Product C would do well in the market but this has not been the case. Rising R&D / Marketing costs to support Product C not sustainable without revenue from Product A & B.

3. Do I have a call-to-action?

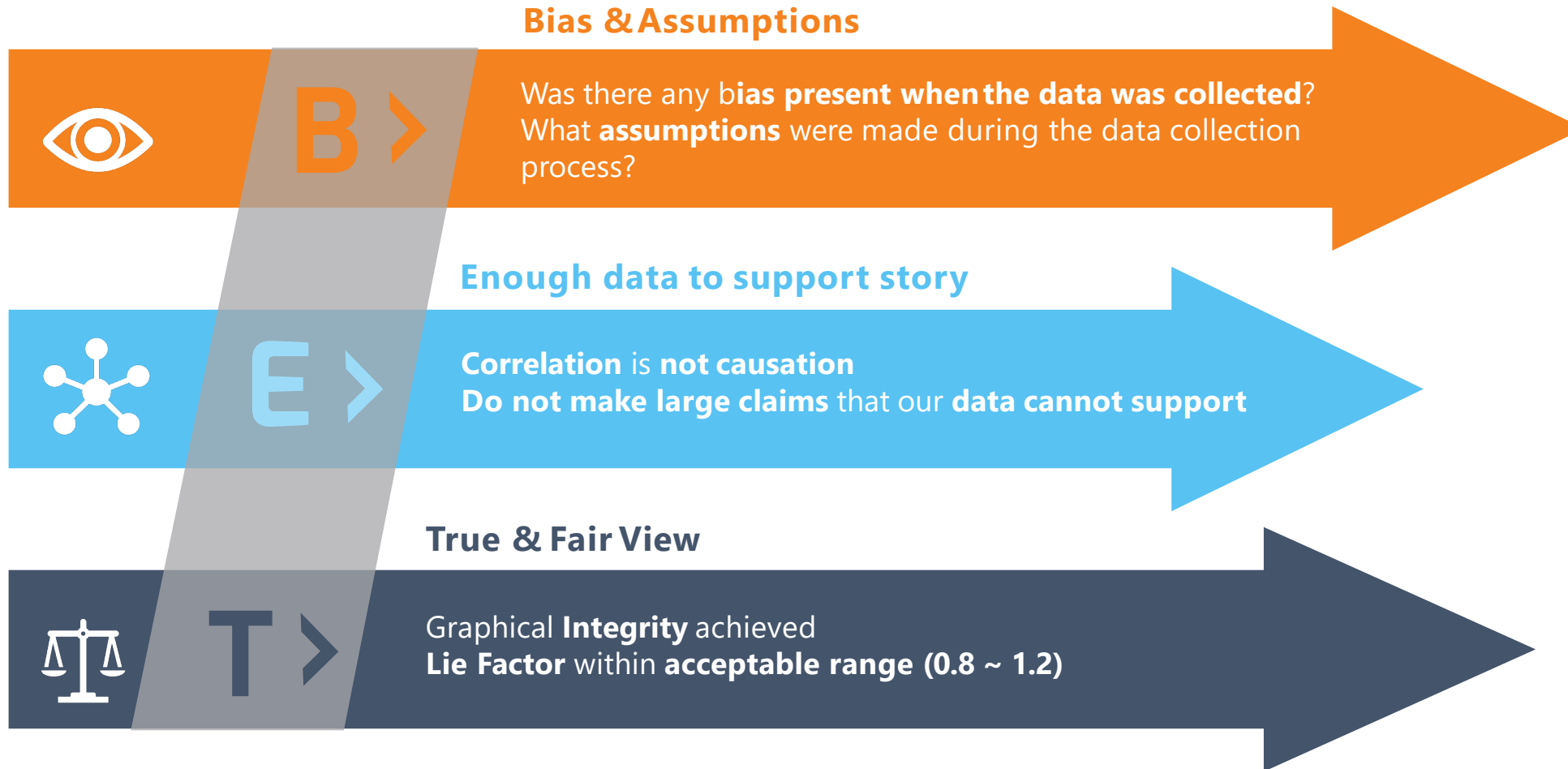
Convince the VP of Strategy to restart sale of Product A & B. Revenue streams will be used to support the further-development of Product C in the market.

How do I tell this story?

Remembering that data is the backbone of our story

Data – Does your data pass the BET test?

Bias & Assumptions, Enough Data, True & Fair View



How – Bias & Assumptions

Check! We aren't often aware of the assumptions of biases we have

Are you asking people inside a KFC restaurant which fried chicken is their favorite? Be mindful of assumptions / bias present in our data.

| Person | Restaurant |
|--------|------------|
| A | KFC |
| B | KFC |
| C | KFC |
| D | McDonalds |
| E | KFC |



How – Enough data to support our story

Avoid making bold claims we cannot back up with data

Be mindful that the claims we make are supported by our story. Just because our dog barks on days that it rains does not make it a magical dog!

| Dog barks in the morning | Rain that evening |
|-----------------------------|----------------------|
| Y | Y |
| N | N |
| Y | Y |
| N | N |
| Y | Y |

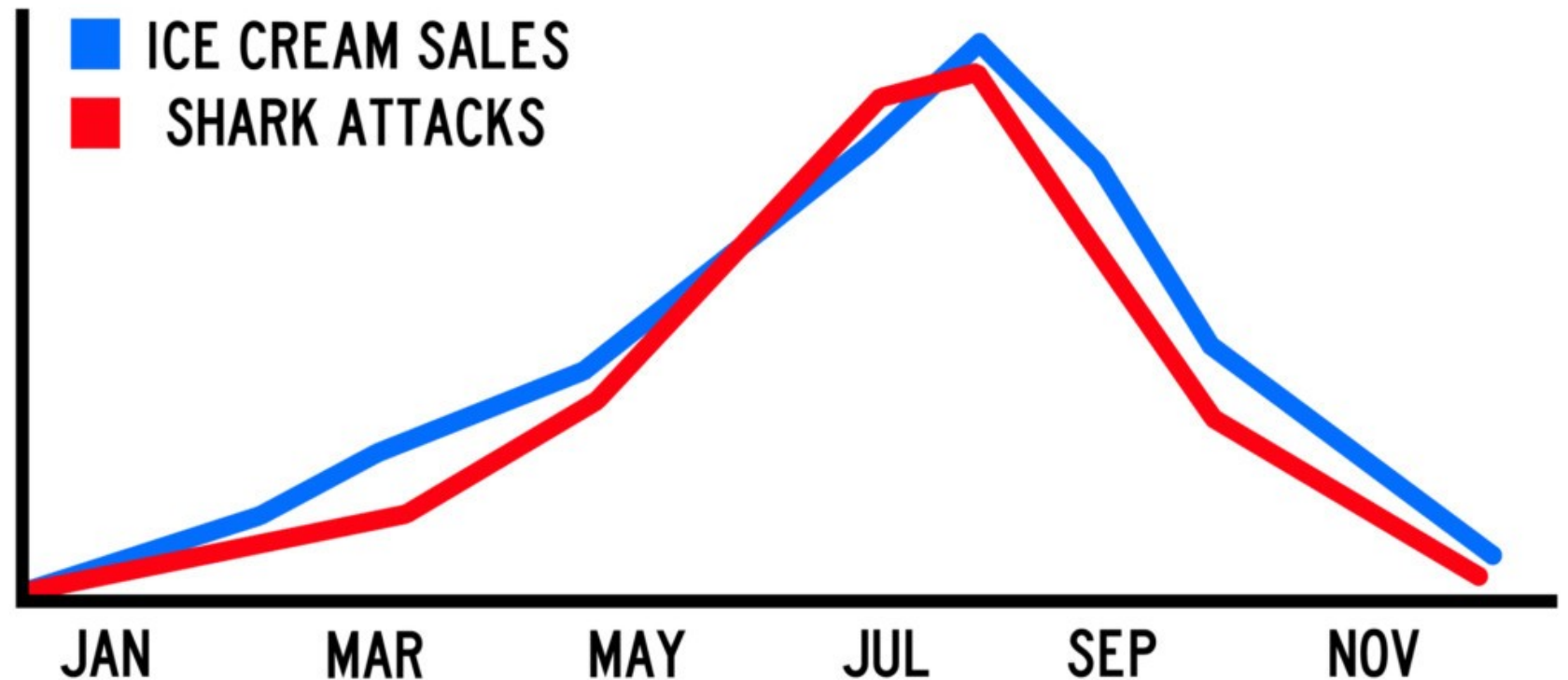


How – Enough data to support our story

Avoid making bold claims we cannot back up with data

Correlation is not causation

Both ice cream sales and shark attack increase when the weather is hot and sunny, but they are not caused by each other (they are caused by good weather, with lots of people at the beach, both eating ice cream and having a swim in the sea).



How – True and Fair View

Be mindful of not misrepresenting your data to the audience

Edward Tufte's Lie Factor

A measure for the True & Fair View

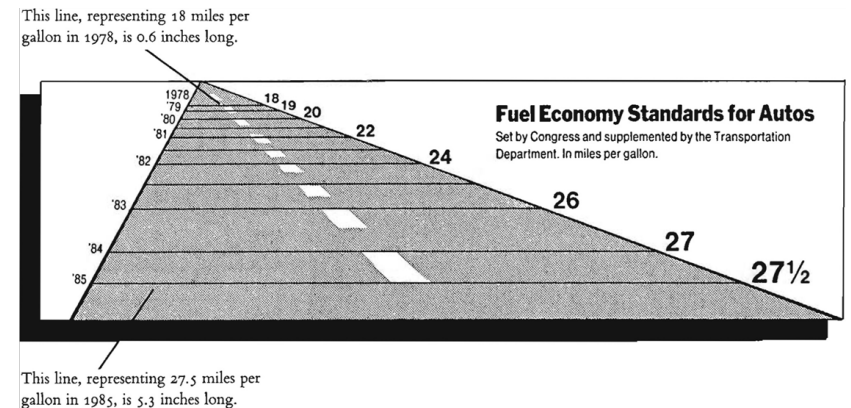
$$\text{Lie Factor} = \frac{\text{size of effect shown in graphic}}{\text{size of effect in data}}$$

$$\text{Lie Factor} = \frac{\text{size of effect shown in graphic}}{\text{size of effect in data}}$$

$$\frac{27.5 - 18.0}{18.0} \times 100 = 53\%$$

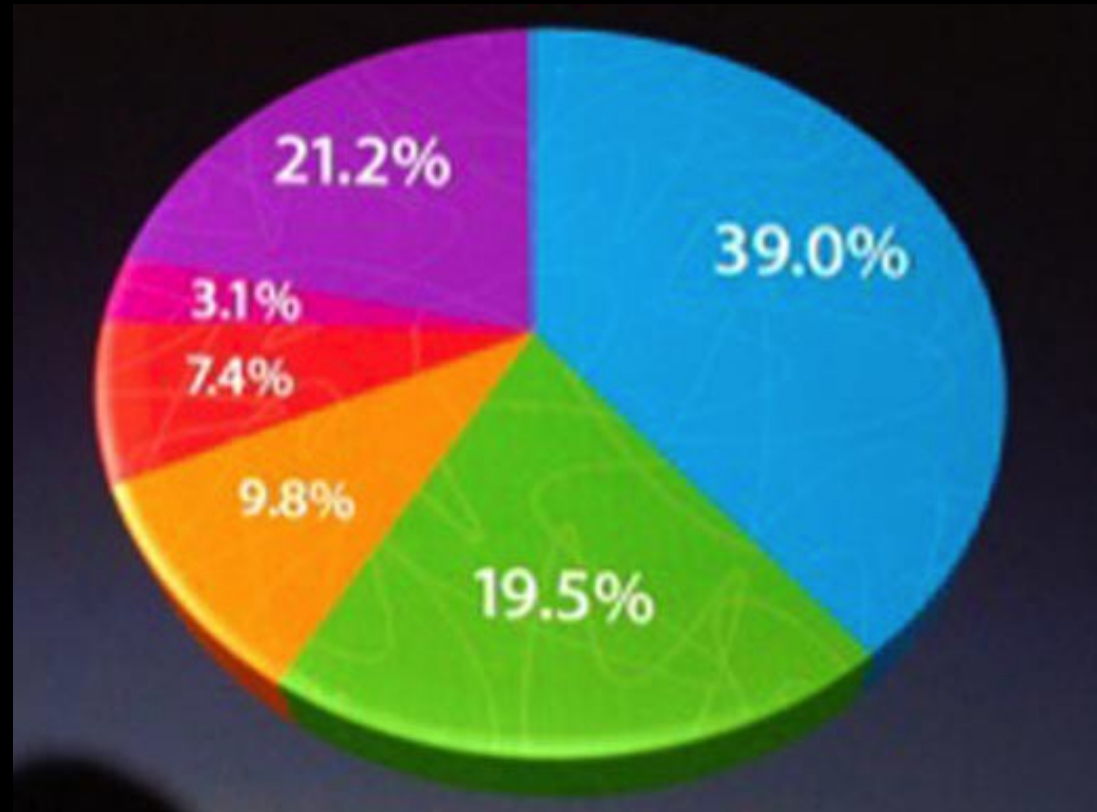
$$\frac{5.3 - 0.6}{0.6} \times 100 = 783\%$$

$$\text{Lie Factor} = \frac{783}{53} = 14.8$$



True & Fair View is about having Graphical Integrity

Suspiciously large sales figures of iPhones



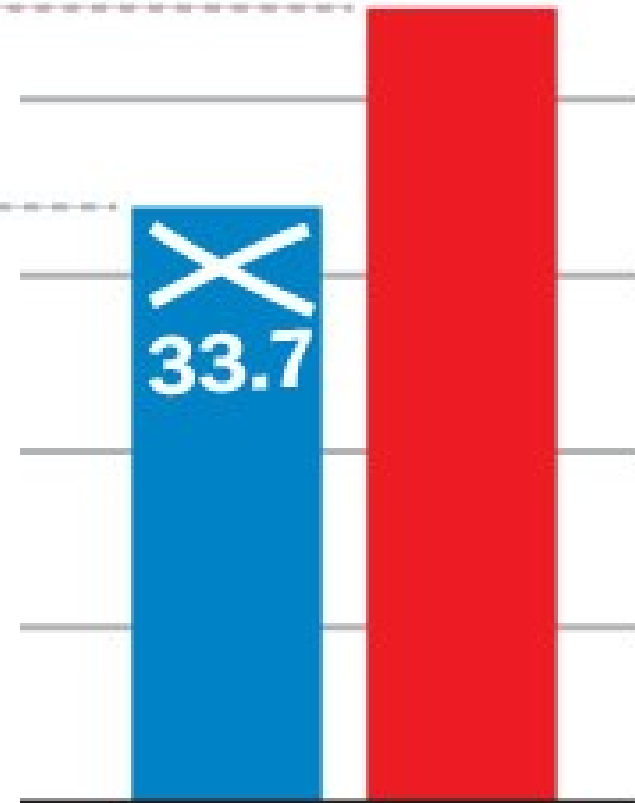
Source:Wired.com

Graphical Integrity

Misrepresentation of Data today

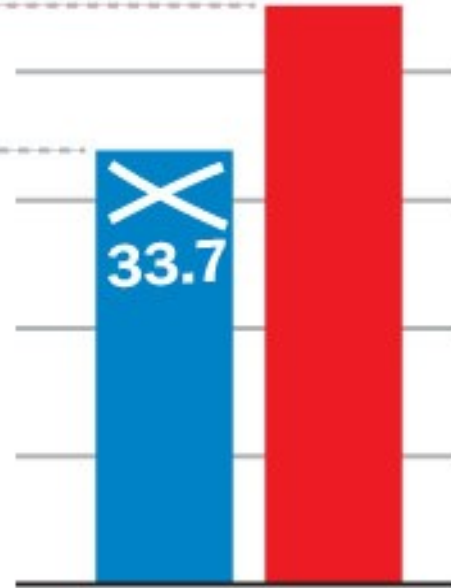


Source: Washington Post



Activity: Calculate the Lie Factor

Misrepresentation of Data today



Size of effect
in graphic

$$\frac{6.5 - 4.5}{4.5} \times 100\% = 44\%$$

Size of effect
in data

$$\frac{45 - 43}{43} \times 100\% = 4.7\%$$

Lie Factor

$$\frac{44}{4.7} = 9.36$$

Anything below 1.0
is understating, and
anything above 1.0
is overstating.

$$\text{Lie Factor} = \frac{\text{size of effect shown in graphic}}{\text{size of effect in data}}$$

Example – How will I tell this Data Story?

We won't look at the underlying data today, but this is a sample BET Checklist

Bias & Assumptions

Assume that we only have three revenue streams (Products A, B & C) / Assume that market failure of Product C can be corrected through further development

Enough data to support my story

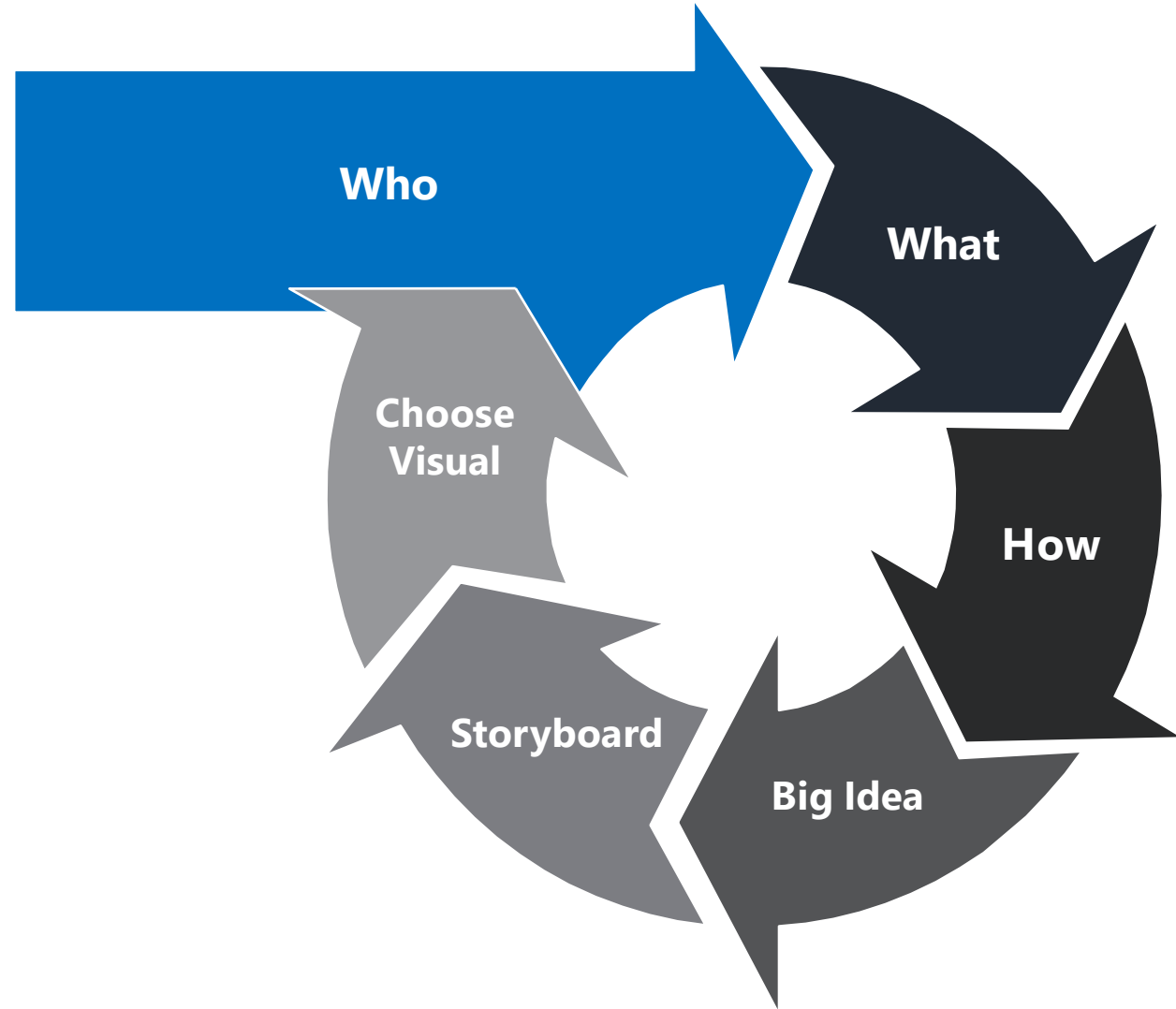
We could supplement our story with the revenue breakdown by product as well as the profit margins & expected sales values for each product / Our underlying analysis shows that this should not be a problem but we could include this information in the appendix because the VP is detail-oriented

True & Fair View

To be calculated after creation of visual

Combining the 'Who', 'What' & 'How' into a Big Idea

This Big Idea is guiding force
for the rest of our storytelling
process.



Example - Who is our audience?

She is the Vice-President of Strategy

1. What are they like?

Older / Previously from technical background but has been more client facing recently / Detail-oriented / Time-poor

2. Why are they here?

She is looking for a solution to our problem of falling income & rising expenses

3. What keeps them up at night?

She is new to the role and needs a win / Company Shareholders are critical of her ability / Operational losses unsustainable in long-run

4. How can you solve their problem?

Suggest a viable business strategy to curb losses / Back strategy up with appropriate data

5. How can you best reach them?

Dislikes lengthy meetings / Tends to rush out last-minute / PowerPoint with Executive Summary & appendix will be good

6. How might they resist?

The proposal must fit within budgetary constraints / needs to be done with readily- available resources



Big Idea – Summarize your findings into a single statement

This high-level statement is similar to an elevator pitch

Single
sentence

Convey
the stakes

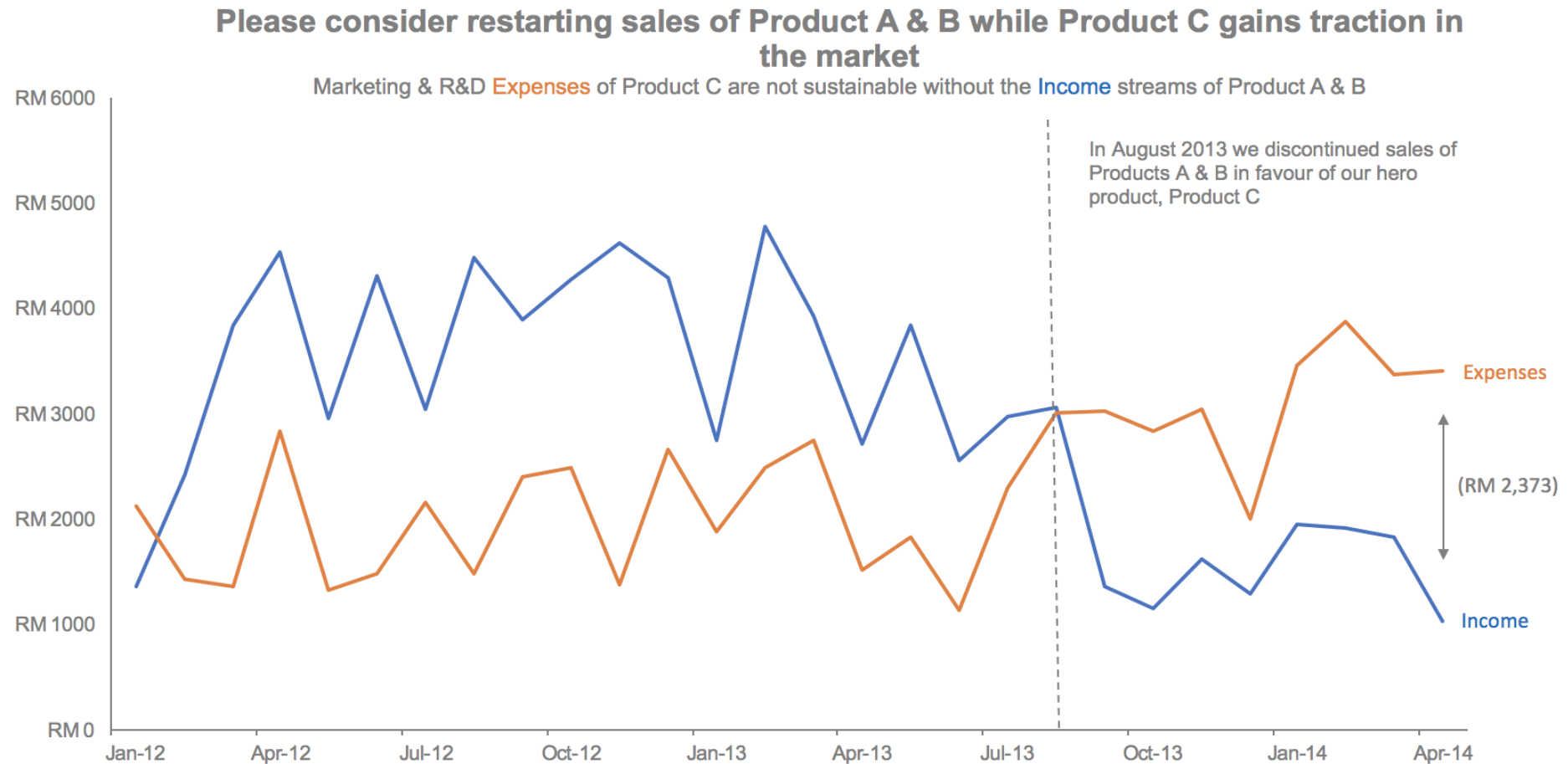
*Our new Product C has not been profitable and the **losses we've incurred are no longer sustainable**, because of this failure we recommend reintroducing revenue streams from Product A & B; please **approve** of this strategic shift.*

Language & Call-to-action
determined by 'Who'

Call-to-action
(determined by 'What')

From Big Idea to Visuals

The new strategy to develop Product C as our hero product has not been successful at capturing the market, **because of this failure**, we recommend reintroducing revenue streams from Product A & B; please **approve** of this strategic shift.



Structuring your Narrative

How a Story is told matters

- Different **audiences** react differently.
- **Tailor** storyline and delivery for best results.



Photo d

Structuring your Narrative

Chronological structure



Grandma is Sick!



Deliver Gift Basket



Grandma's Home



Wolf!



Woodsman Chops

Red Riding Hood V1

Chronological Order

- Story progresses **chronologically**
- Works well when audience cares about the **process**
- Typical approach in management consulting – intuitive to understand

Structuring your Narrative

Reverse Chronological structure



Woodsman Chops



Wolf!



Finds 'Grandma'



Deliver Gift Basket



Grandma is Sick!

Red Riding Hood V2

Lead with Ending

Trace back her steps from the ending



- Story **begins at the end** and works backwards
"Benjamin Button style"
- Works best when audience cares about the '**So What?**'
- Audience knows **what to look out for** as we work backwards
Why did he kill a wolf?

Structuring your Narrative

A quick comparison.

Which version of the story did you prefer?

Analysts generally prefer a **chronological** structure.

Management on the other hand, generally prefers a **reverse-chronological** structure.

Storyboarding & Narrative Structure

In what order should I tell this story?

Two different ways to tell the same story:

**Chronological/
Head to Toe**

#1
Stop Products
A & B

#2
Product C
underperforming

#3
Restart sales

**Lead with ending/
Toe to Head**

#3
Restart sales

#2
Product C
underperforming

#1
Stop Products
A & B

Chronological Example

How did I arrive at this recommendation?

**Chronological/
Head to Toe**

#1
Stop Products
A & B

Focus groups & research shows that children will like Product C because it has broad-appeal to both genders and varied interest groups

In August 2013 we stopped sales of Product A & Product B to focus on Product C

#2
Product C
underperforming

Losing revenue streams from Product A & Product B is a huge deal. We cannot sustain our operational losses for long

Turns out parents are confused about Product C
– should they buy it for boys or for girls?
They've never seen this product before

#3
Restart sales

While we still believe in Product C, we need to find ways to supplement our income until sales for Product C kick-off.

We will thus recommend the reintroduction of Product A & Product B into the market for the next few months,

Lead with the End Example

Tell them the outcome & let them investigate how you got there

**Lead with ending/
Toe to Head**

#3
Restart sales

Please reintroduce Product A & B to the market as we need the revenue streams to sustain our operational cost.

#2
Product C
underperforming

Costs have been rising to support the marketing & R&D of Product C.

We have also lost revenue streams from Product A & B because of a strategic shift on August 2013.

#1
Stop Products
A & B

Initial findings suggest that kids would love Product C but on the condition that they did not already own Product A or B.

Our company decided to stop sales of A & B to focus on the introduction of Product C.

Which version did you prefer?

Chronological or Leading with the end

Most people prefer Chronological

Why? It follows a natural **three-act structure**

Aristotle's Three Act Structure

Setup, Conflict, Resolution



Aristotle's Three Act Structure

Setup

- What is the background of our characters?
- What is life like during the good times?

Conflict

- An event or problem that the characters have to overcome

Resolution

- The character resolved the event and is forever changed for the better (or worse)

Three Act Structure in the Wild

A Cinderella Story



Setup

Cinderella lives with her stepmother and siblings. She is forced to clean and live in a tower

Conflict

Magic! Her fairy godmother gives her a dress and chariot to attend the ball. She runs away before midnight

Resolution

The prince finally puts the slipper on Cinderella. They get married and we get our happy ending

Three Act Structure in the Wild

Spiderman (2002)



Setup

Peter Parker is a regular high school kid with an interest in photography and a girl named Mary Jane

Conflict

Peters uncle is killed by the villain - Green Goblin. Peter hunts down this villain as Spiderman

Resolution

Peter mourns the death of his uncle and his best friend's father. He carries on as Spiderman to protect the city

Looking at our Chronological Story through the Three Acts

Setup – Conflict - Resolution

#1
Stop Products
A & B

Focus groups & research shows that children will like Product C because it has broad-appeal to both genders and varied interest groups.

In August 2013 we stopped sales of Product A & Product B to focus on Product C

#2
Product C
underperforming

Losing revenue streams from Product A & Product B is a huge deal. We cannot sustain our operational losses for long.

Turns out parents are confused about Product C – should they buy it for boys or for girls? They've never seen this product before.

#3
Restart sales

While we still believe in Product C, we need to find ways to supplement our income until sales for Product C kick-off.

We will thus recommend the reintroduction of Product A & Product B into the market for the next few months.

Stories stay in the mind long after presentations end

Example - Storyboarding

Remembering our VP of Strategy



Lead with Ending

#3
Restart sales

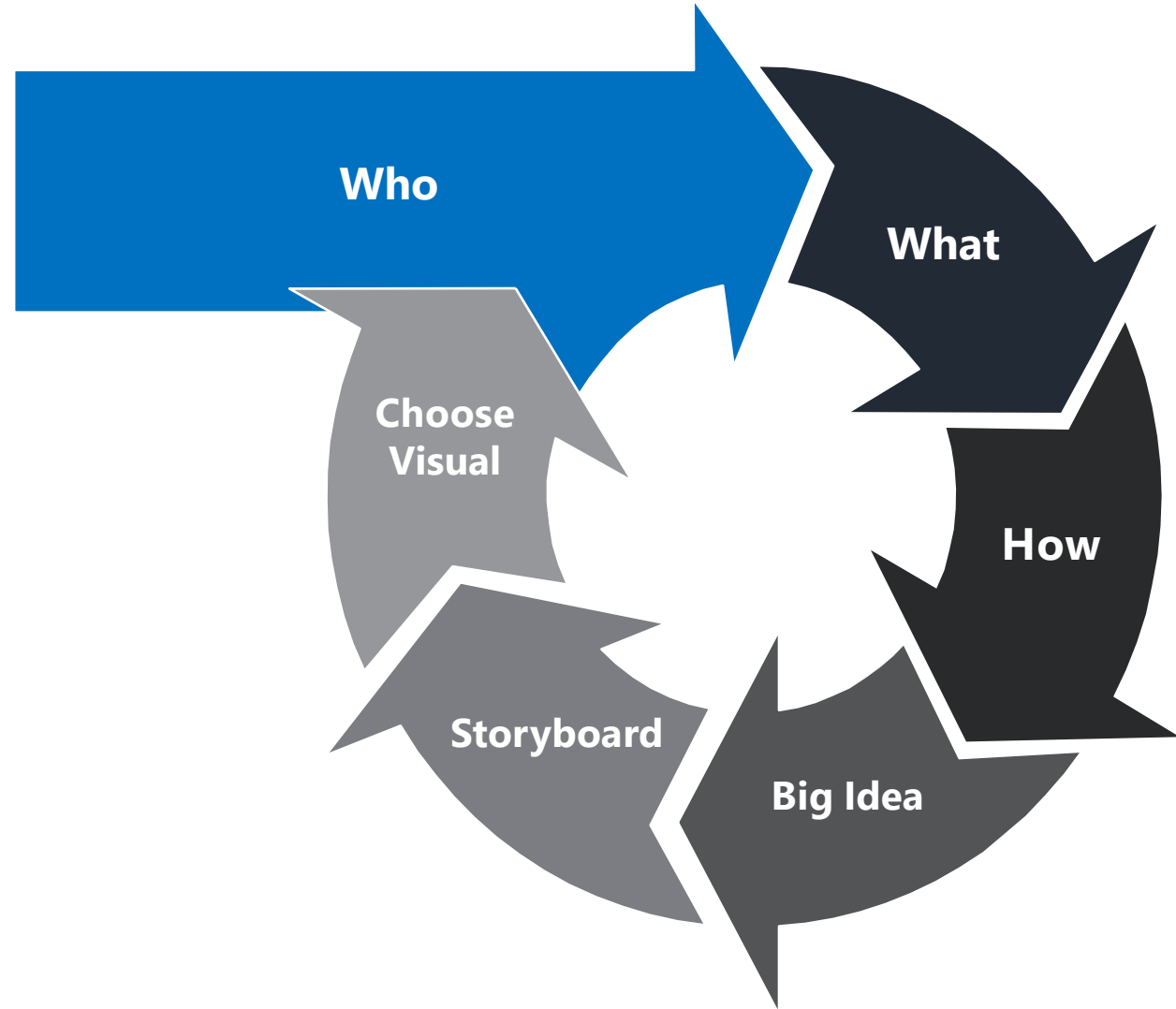
#2
Product C
underperforming

#1
Stop Products
A & B

1. **Time-poor** individual
2. We have a **working-relationship** & she **trusts** my analysis
3. Information can be added in the **appendix** (detail-oriented)

We are ready to start choosing visuals!

Though it may seem excessive, these steps are **more efficient** than randomly creating visuals



Data Visualization

Visualizing your Data

The right **Visualization** brings **Data to life**

- Cater to specific **data type**
- **Simplicity** is key
- **Interpretability** matters



Photo credit: Towards Data Science

Visualizing your Data

Marketing & Sales scenario.

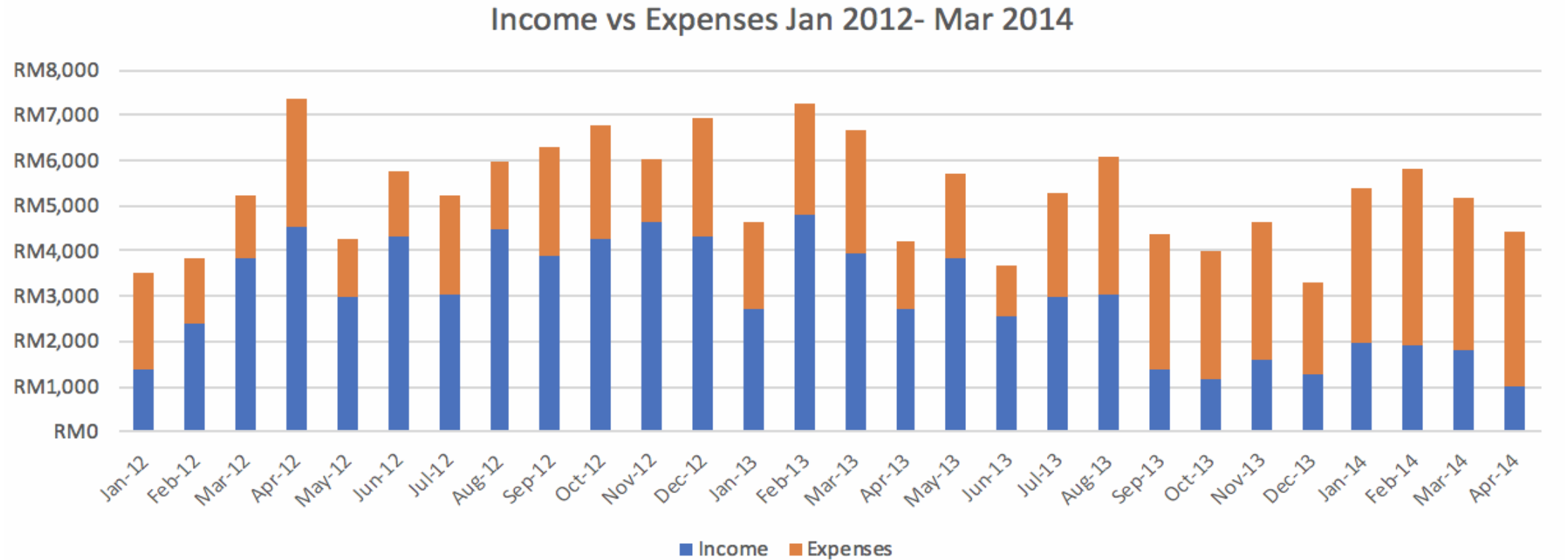


Photo credit: Complex SQL

- A company sells two products **A** and **B**
- In **Aug 2013**, they **discontinue** sales of both products in favor of a successor product **C**
- Analysis performed based on **income** and **expenses** data for Jan 2012 – Apr 2014

Visualizing your Data

Poor Visualization

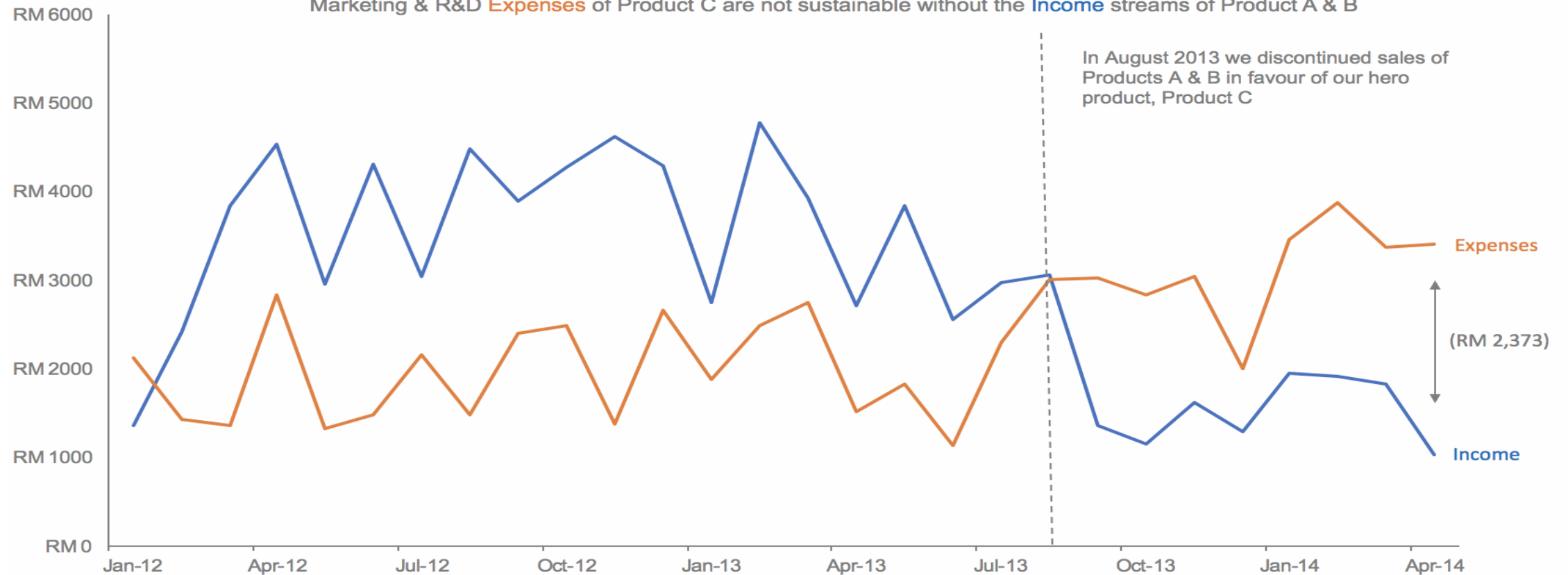


Visualizing your Data

Good Visualization

Please consider restarting sales of Product A & B while Product C gains traction in the market

Marketing & R&D **Expenses** of Product C are not sustainable without the **Income** streams of Product A & B



Graphical Perception

(McGill & Cleveland, 1984)

The **Visual Decoding** of Information Encoded on a Graph

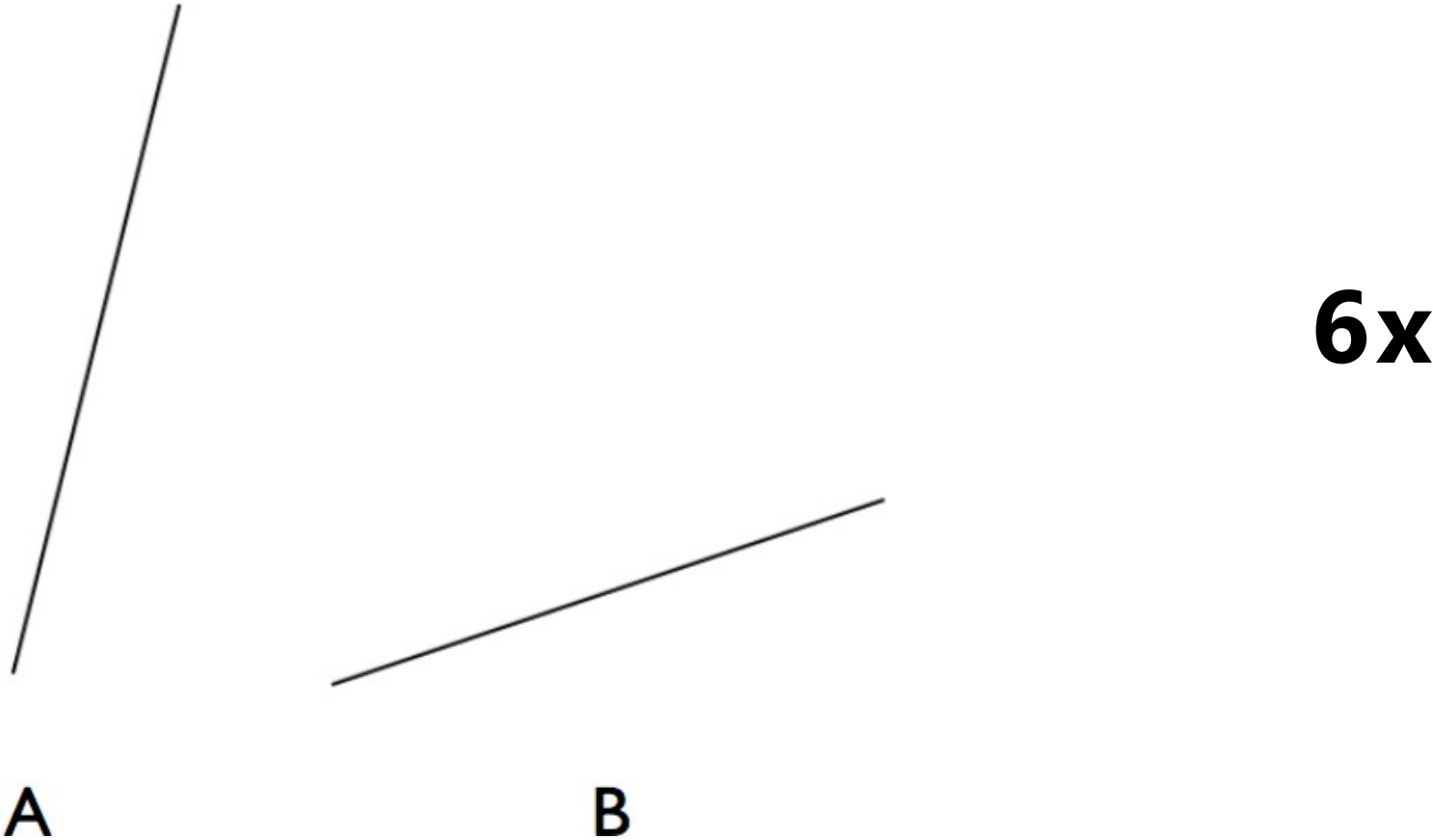
How much longer is B compared to A?

Graphical Perception: Elementary Perceptual Tasks



How much steeper is A compared to B?

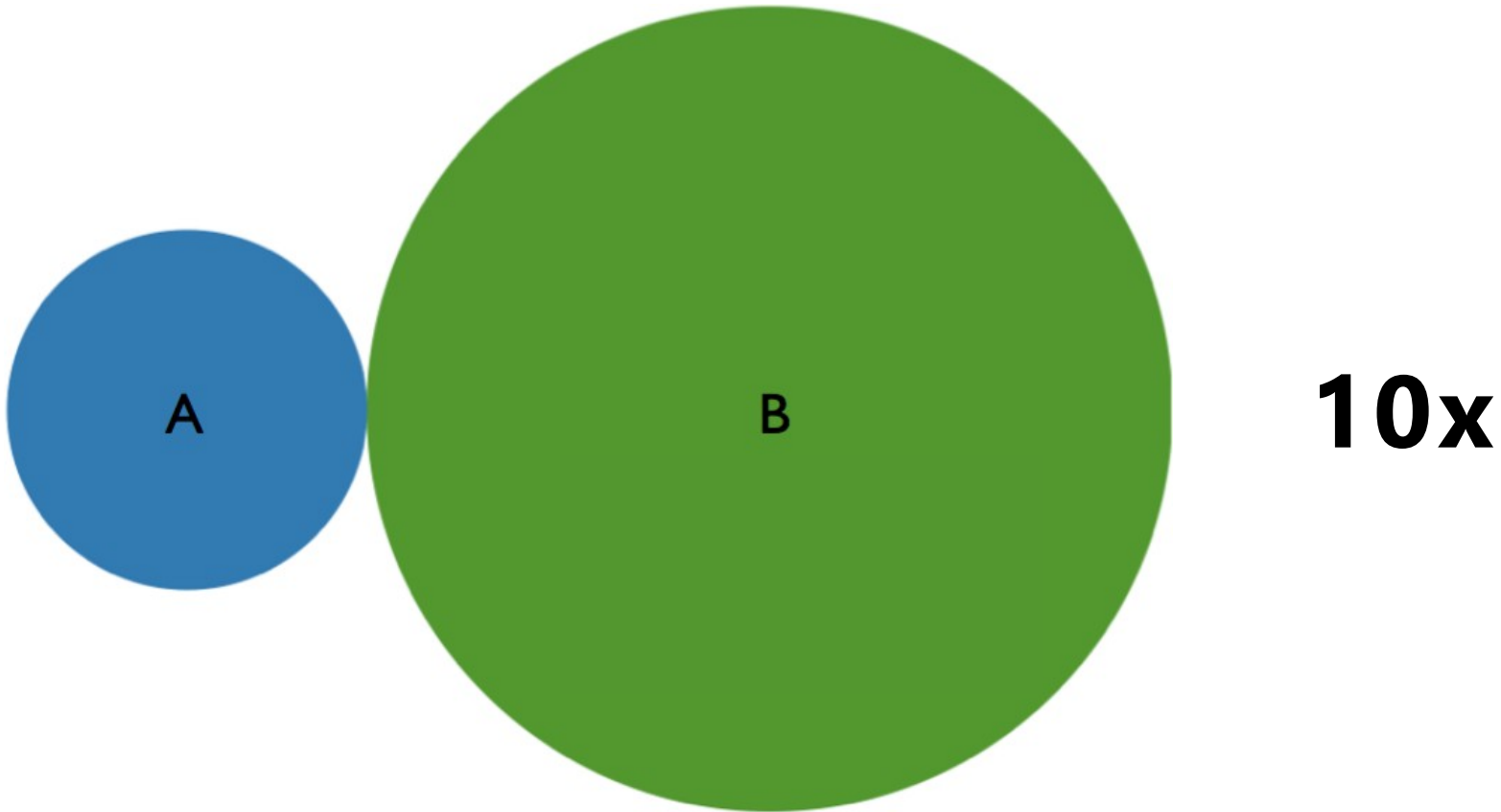
Graphical Perception: Elementary Perceptual Tasks



Source: Harvard CS109 – Hanspeter Pfister and Joe Blitzstein <http://cs109.org>

How much larger is B compared to A?

Graphical Perception: Elementary Perceptual Tasks

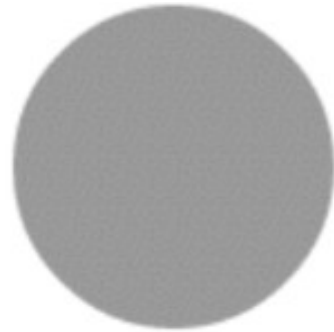


How much darker is B compared to A?

Graphical Perception: Elementary Perceptual Tasks



A



B

2x

How much bigger in value is B compared to A?

Graphical Perception: Elementary Perceptual Tasks



A



B

4x



Which perceptual tasks are used by common chart types?

McGill & Cleveland (1964)

Most
Efficient



Least
Efficient

Position



Length



Slope



Angle



Area



Intensity



Color



Shape



USED BY

Scatter Plot

Bar Chart

Line Chart

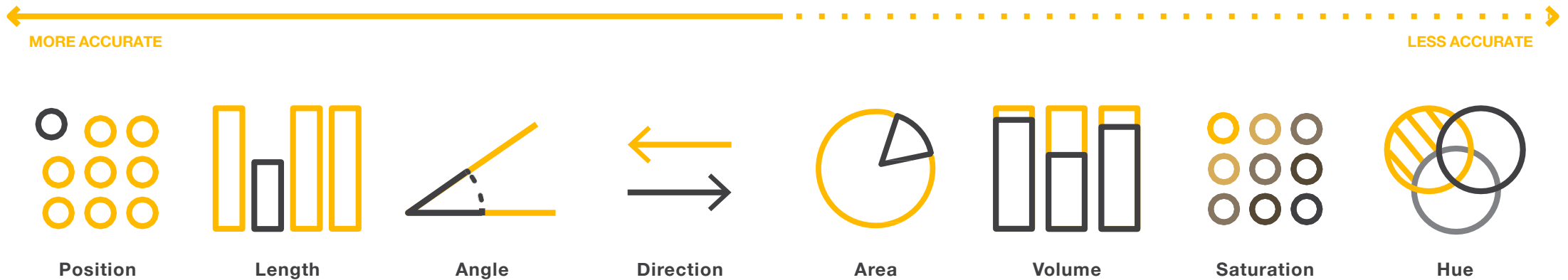
Pie Chart

Heat Map

Stacked Bar Chart

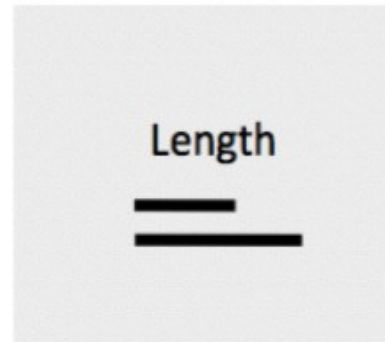
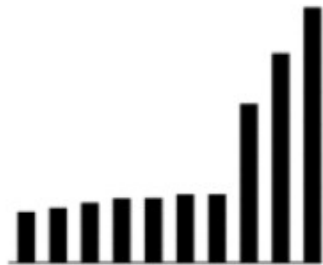
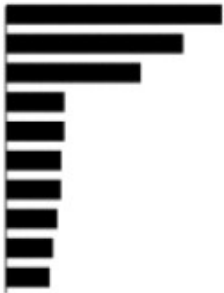
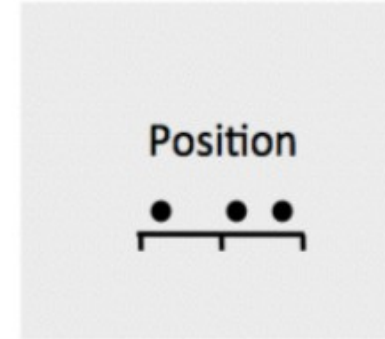
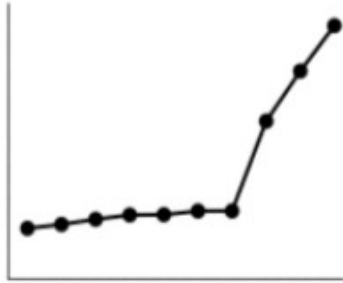
Visual Perception

People are more inclined to perceive certain **visual cues (variables)** better than **non-visual cues**.



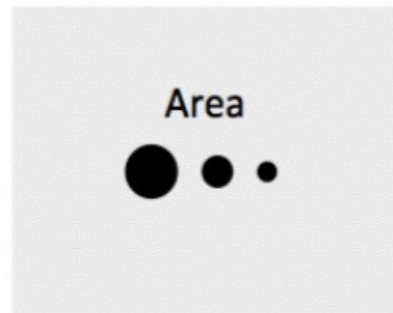
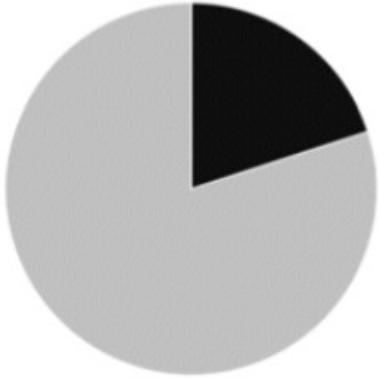
Dot Plots & Bar Charts are very effective

They use position and length to convey information



Pie Charts & Donut Charts are less effective

The human-eye cannot perceive 2D-area and angle that well



Bar Charts – Compare between categories

Very common charts – easy to interpret

Rule of Thumb: **Four multi-series maximum**

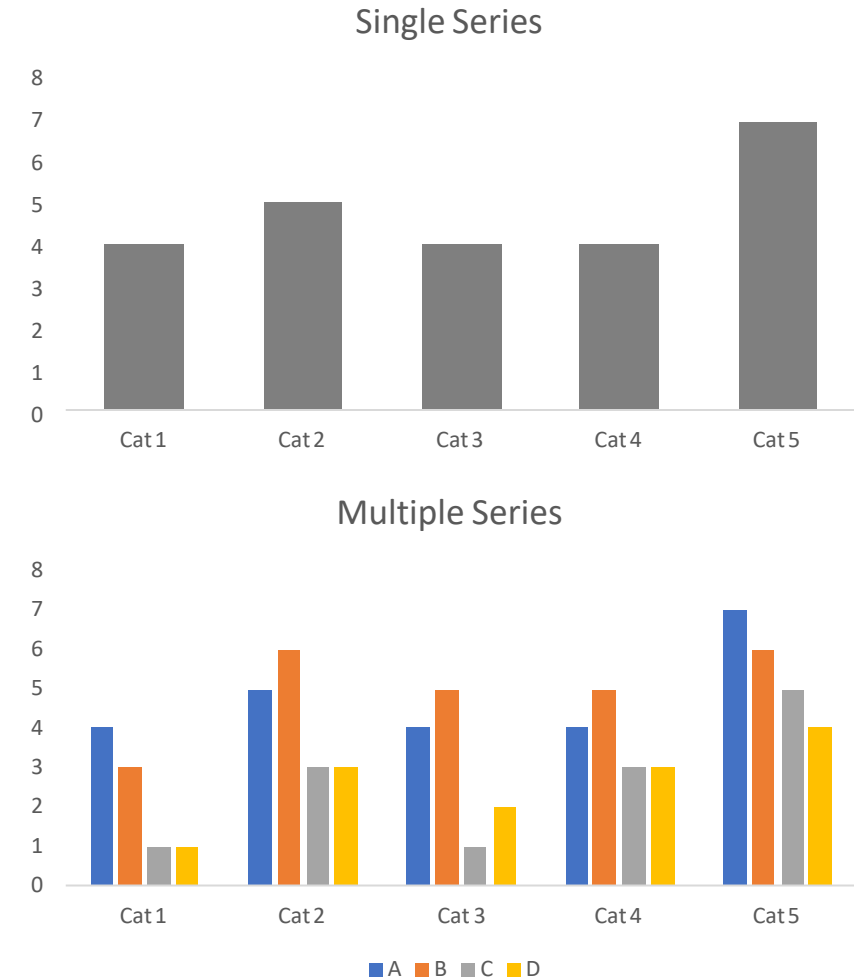
- Multiple series can quickly overwhelm the audience

Visual grouping happens as a result of the spacing in bar charts having more than one data series

- **Spacing between bars** for same category must be smaller than between categories.
- **Spacing between categories** should be approx. 0.5 of bar width.

Categories must be ordered in a logical manner such as:

- **Alphabetical** order.
- By **relative importance**.



Horizontal Bar Charts

Horizontal Orientation is great for surveys

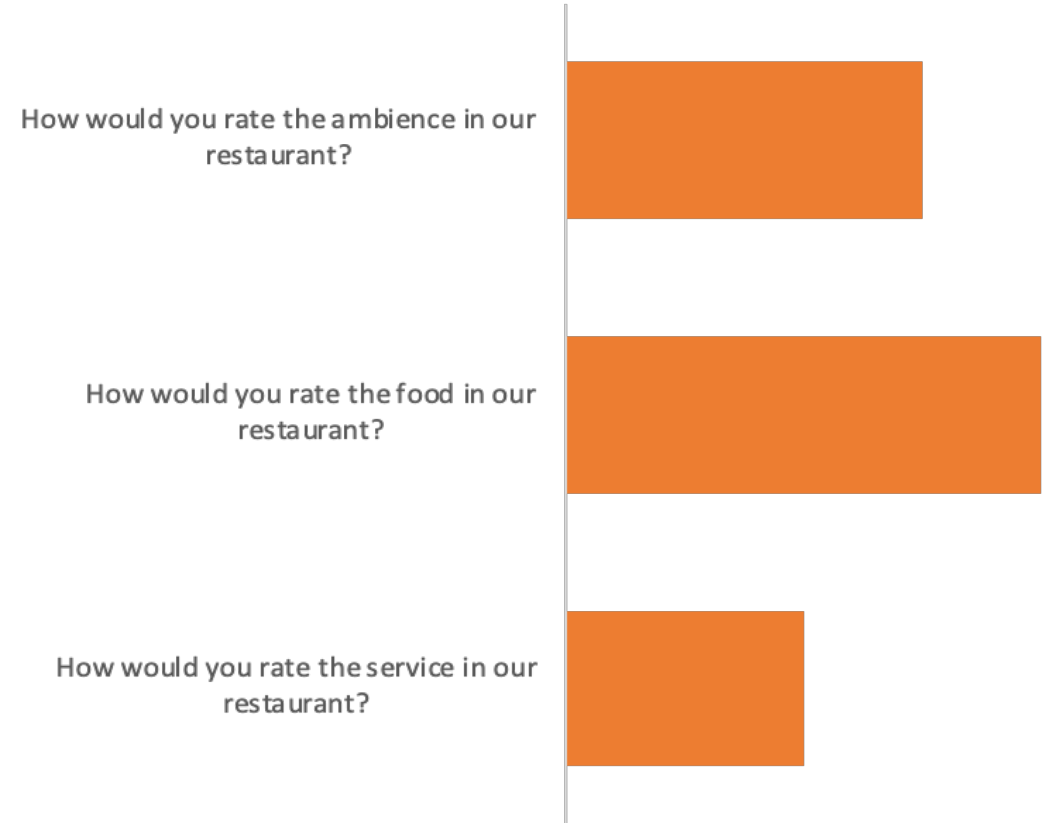
Useful for long category names as the text is written from left to right (natural for most audiences to read) making the graph more legible

Helps to process the displayed content easily because we read the category names before the actual data (visual hierarchy)

- In contrast, vertical bar charts forces our eyes to move several times between data and category names

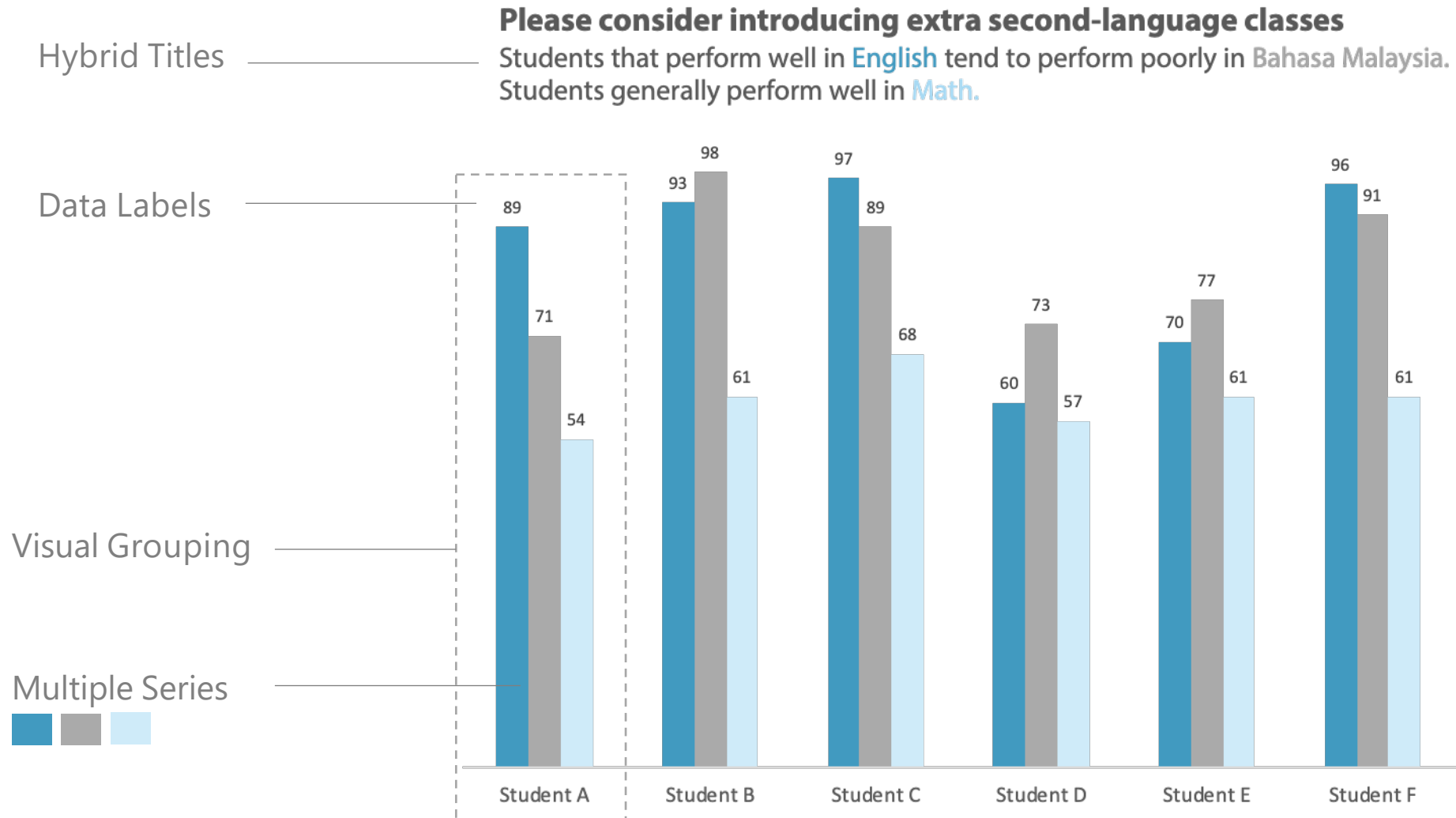
Adding data labels provide better accuracy

Horizontal Bar Chart



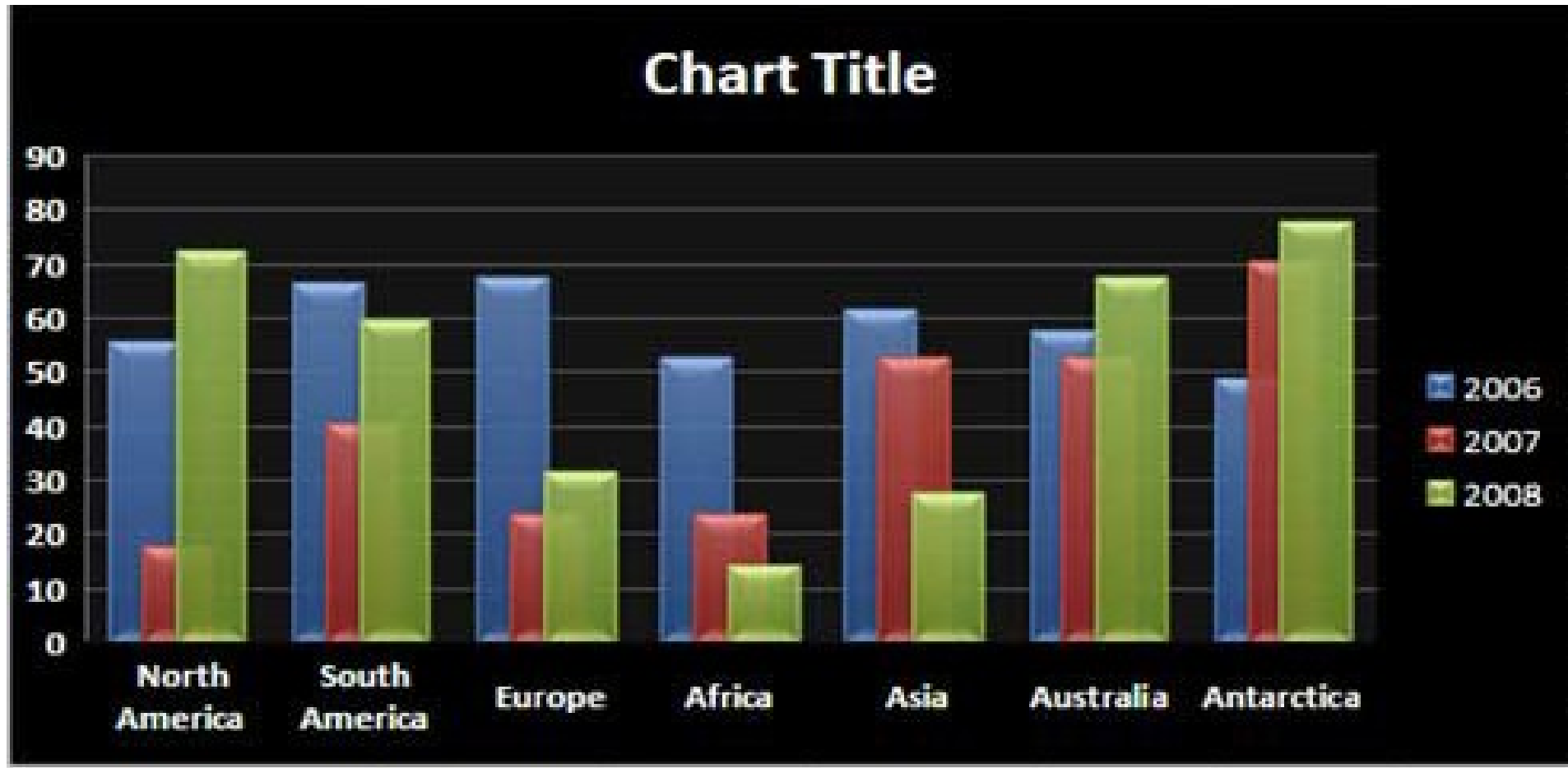
Bar Chart – Best Practice

Can you spot the mistake?



Bar Charts – Bad Example

Point out all the flaws on this chart



Line Graphs – Single Variable Change Over Time

Good for time series data

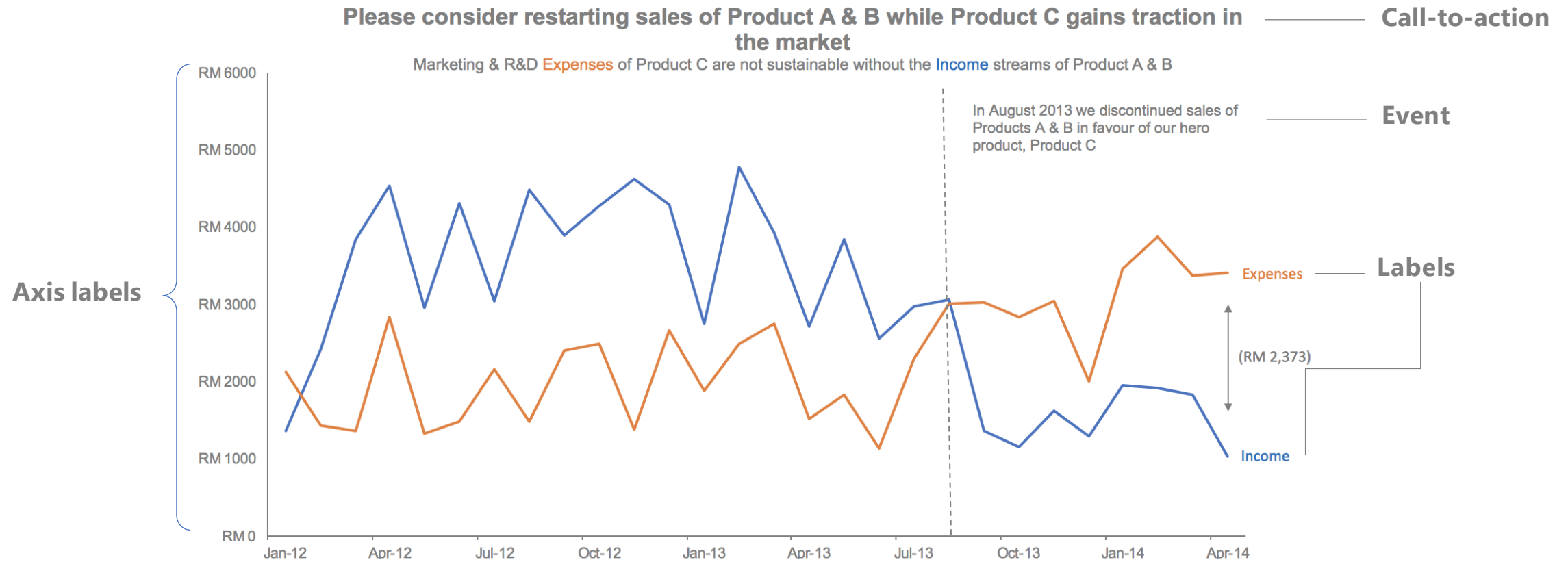
- The line graph can show a single series of data, two series of data, or even multiple series
- When using multiple series its best to **highlight** the series that you want your audience to notice
- Used for plotting continuous data
 - Points are physically connected via the line
 - Implies a connection between the points (continuity)

Multiple series



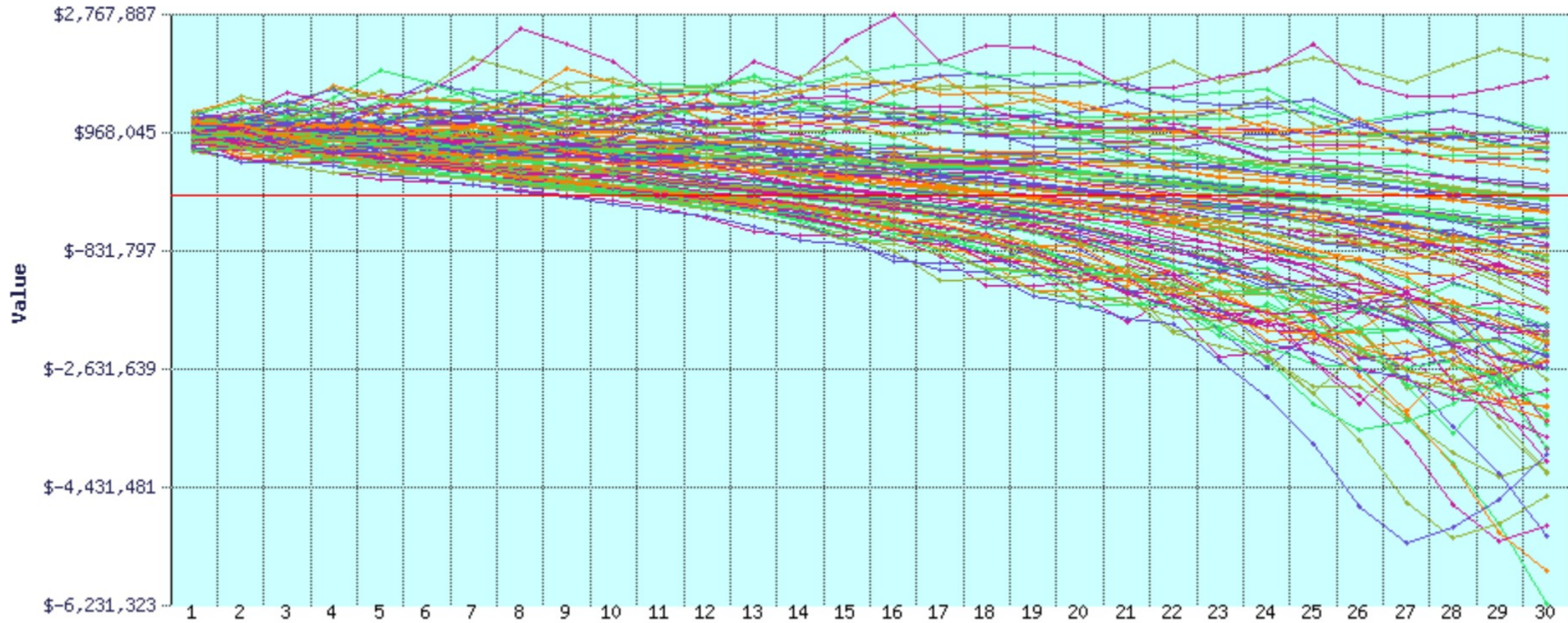
Line Graphs – Best Practice

Annotation of significant events are nice to have for context



Line Graphs – Bad Example

Don't make a spaghetti graph



Stacked Bar Chart

Proportion to whole & comparison between categories

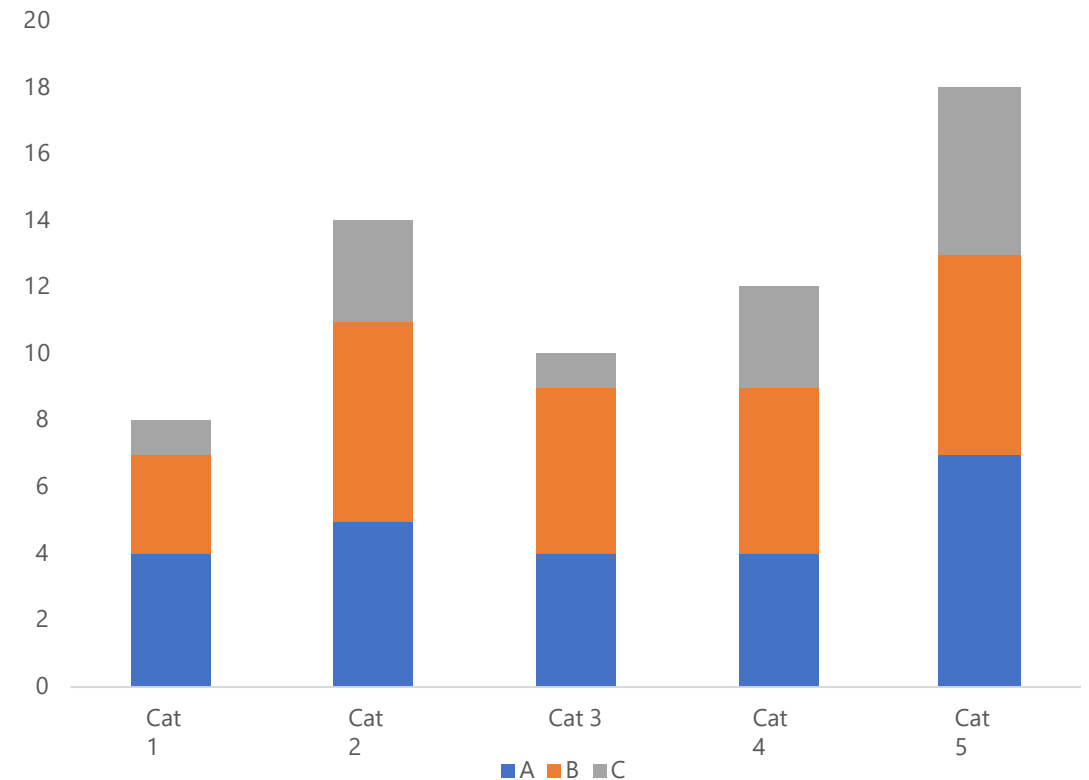
Help **compare totals across categories** and also see the **subcomponent proportions** within a given category

- This can quickly become visually overwhelming

Hard to **compare the subcomponents across the various categories** beyond the bottom series

- We no longer have a consistent baseline to use to compare.

Many sub-categories can be difficult to compare



Horizontal Stacked Bar Chart

Normalize to 100% for easier comparison

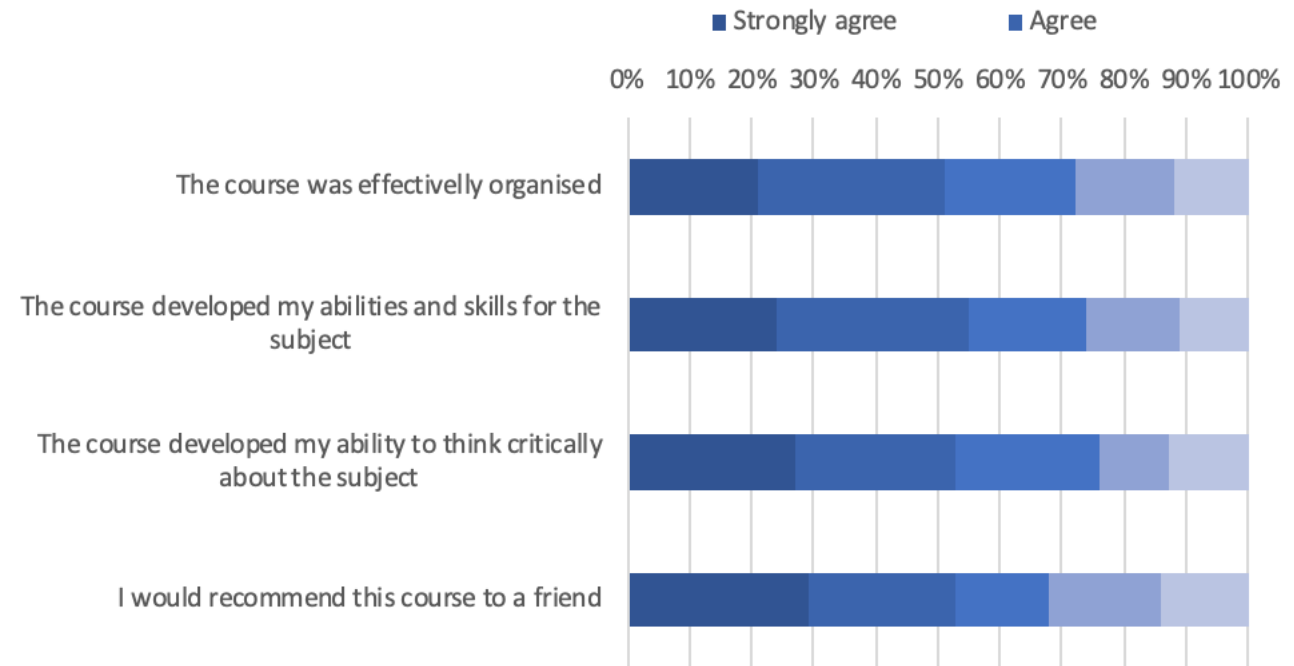
Show **totals for categories** summed to **100%**

- Good for comparison if there are **uneven number of responses** for each question

More useful for visualising **proportions to a whole** on a because we get a **consistent baseline** on both the far left and the far right

- Easy comparison of the **left-most pieces** as well as the **right-most pieces**

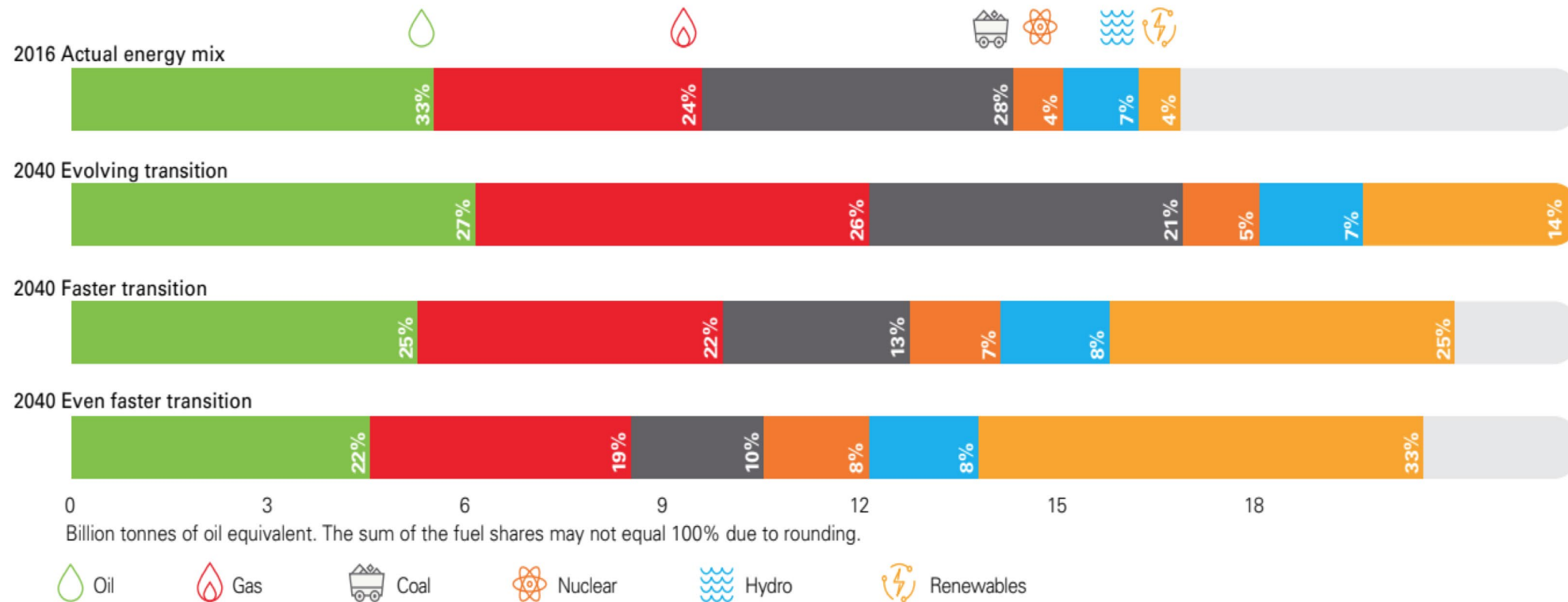
Visualisation of survey data collected along a Likert scale (a scale commonly used in surveys that ranges from Strongly Disagree to Strongly Agree)



Stacked Horizontal Bar Chart – Bad Example

Cognitive Overload

Energy consumption – 2040 projections



Pie Charts

Proportions done poorly – Listen to the experts

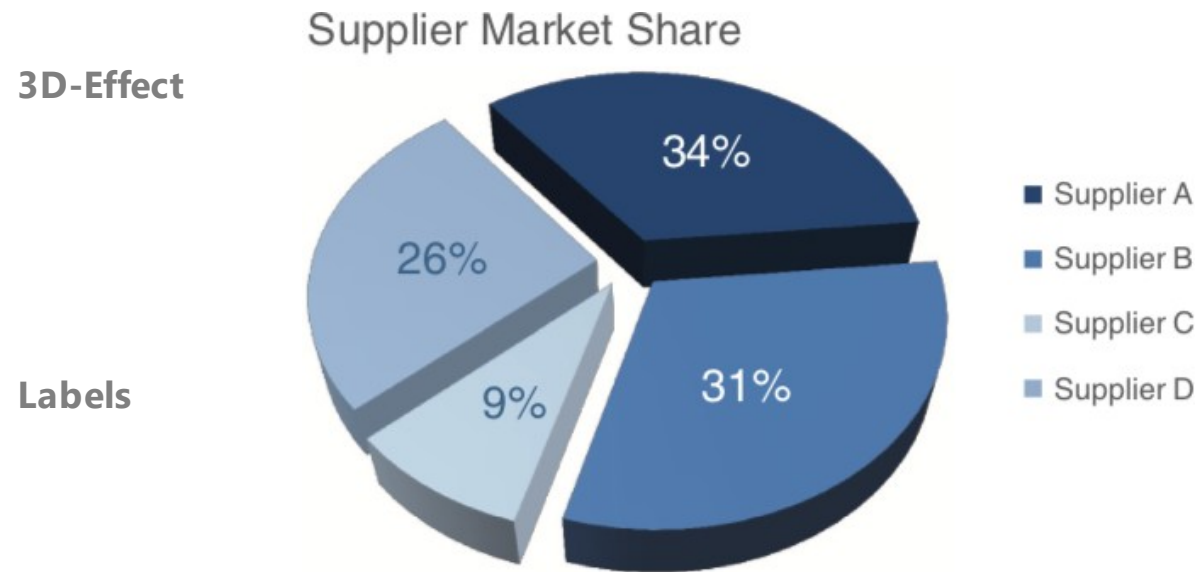


FIGURE 2.22 Pie chart with labeled segments

"Save the pies for dessert"
Stephen Few



"Death to pie charts"
Cole Nussbaumer



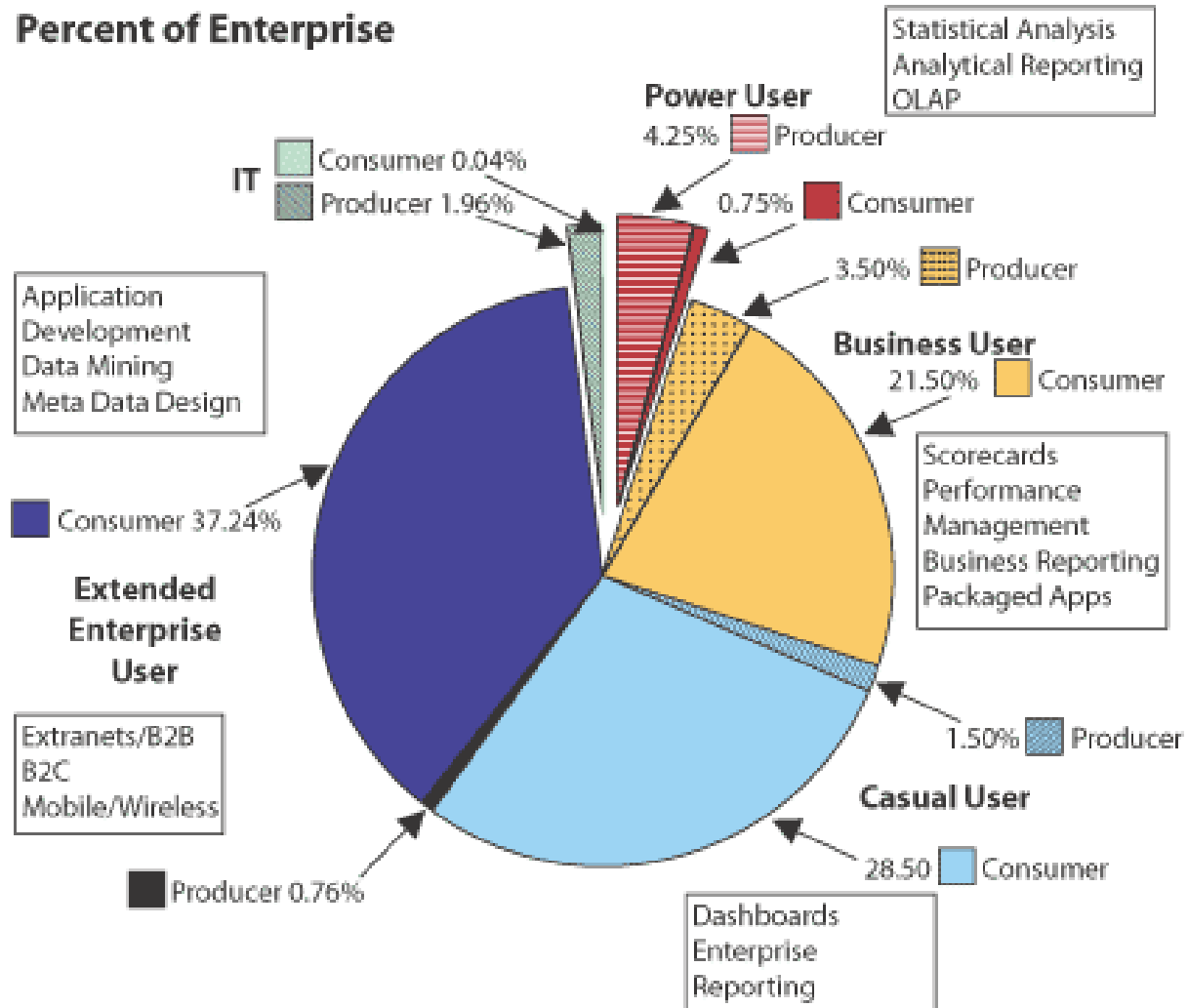
"The only thing worse than a pie chart is several of them"
Edward Tufte



Pie Chart – Bad Example

Too much!

Percent of Enterprise

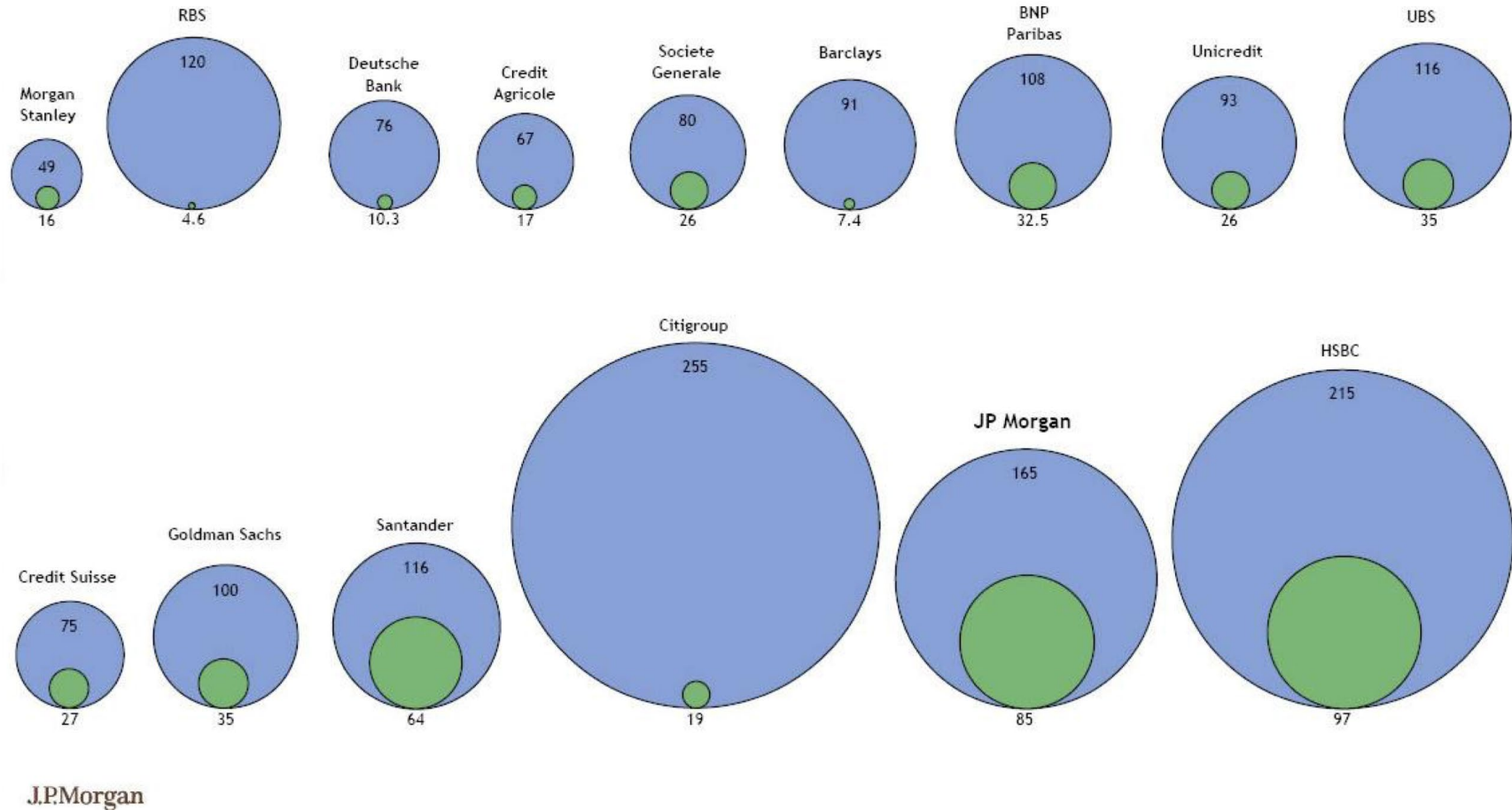


Not quite a pie chart

2D-Area is not easily interpretable!

Banks: Market Cap

- Market Value as of January 20th 2009, \$Bn
- Market Value as of Q2 2007, \$Bn



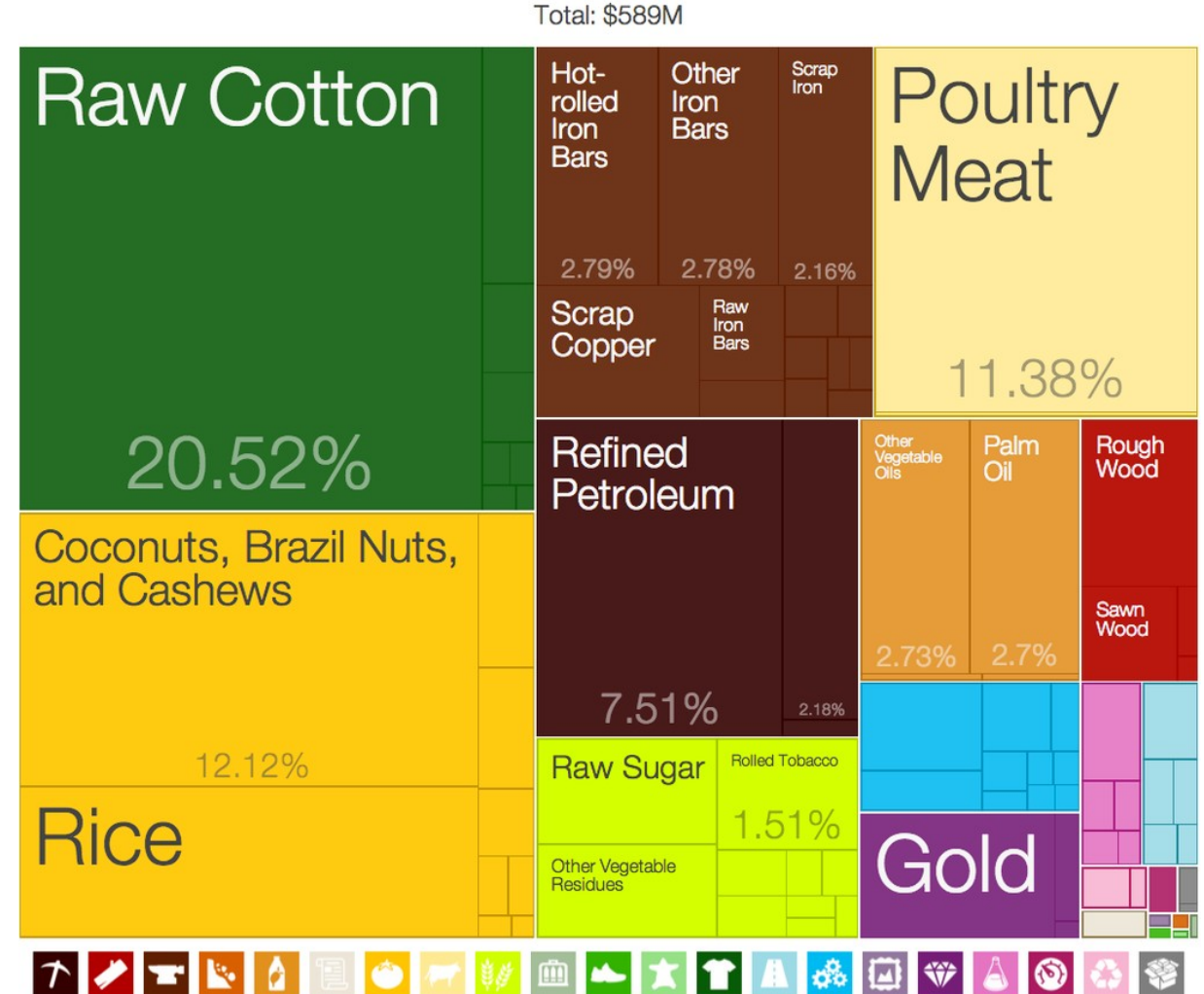
While JPMorgan considers this information to be reliable, we cannot guarantee its accuracy or completeness

Source: Bloomberg, Jan 20th 2009

Tree maps – (Imperfect) Alternative to Pie Chart

Notice what happens when we have many sub-categories

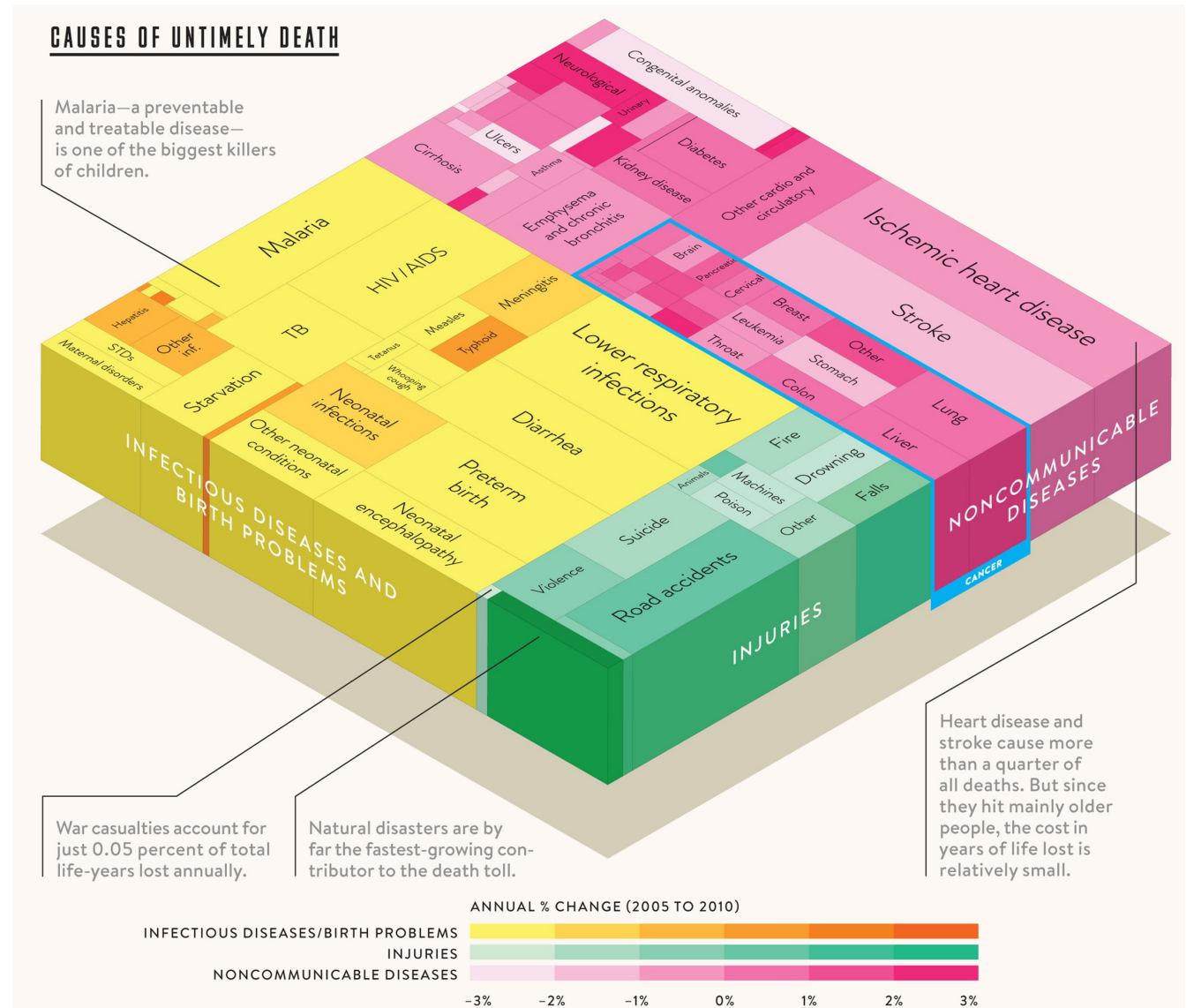
- Tree maps **display hierarchical data** as a set of nested rectangles.
- Each branch of the tree is given a rectangle, which is then tiled with smaller rectangles representing sub-branches.
- A leaf node's rectangle has an area **proportional to a specified**.
- Often the leaf nodes are coloured to show a **separate dimension** of the data
- Tree maps use space **efficiently compared to pie charts**, but we cannot legibly read **small sub-categories**



Causes of Untimely Death

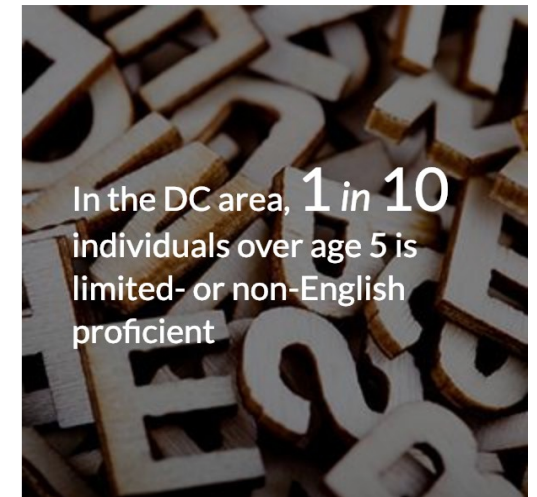
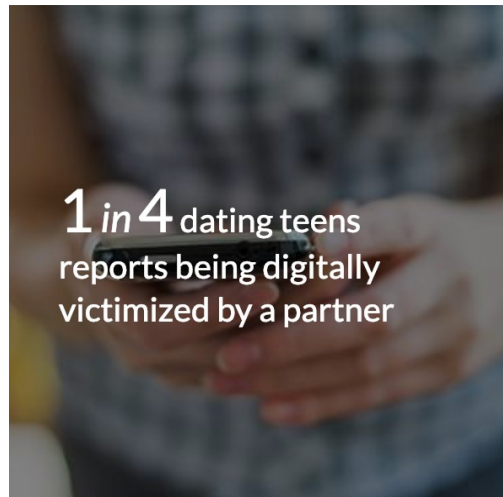
Bill Gate's favorite chart

Notice the color scale at the bottom



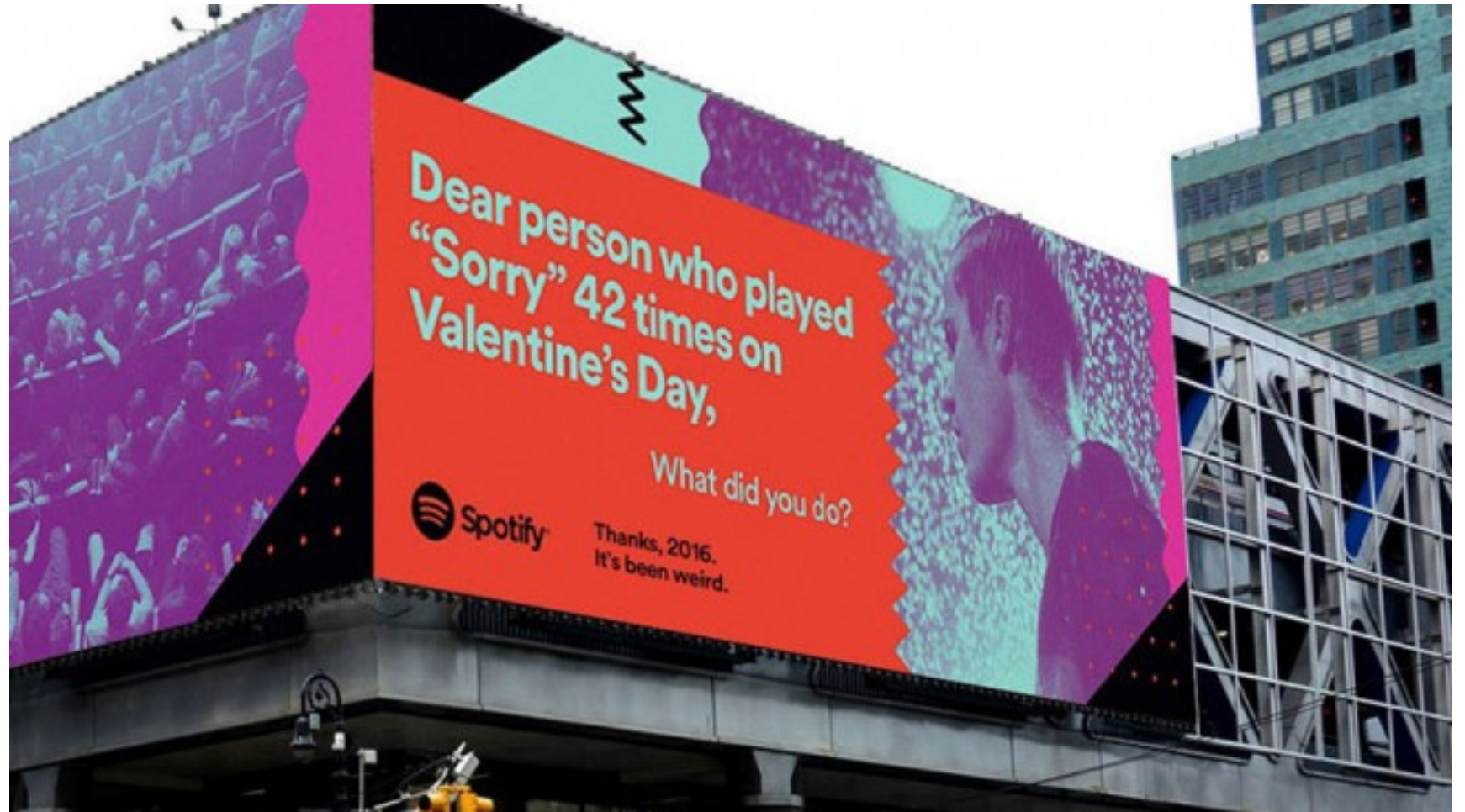
Text – Impact Metrics

Draw attention with large font, place a semi-opaque background image for context.



Text – Text ads in the wild

Lessons from Spotify
– less is more



Choosing a Visual - Table

Never use this in presentations

| <u>Product</u> | <u>Category</u> | <u>Profit Margin</u> | <u>Average Price</u> |
|----------------|--------------------|----------------------|----------------------|
| A | Furniture | 15% | 123.1 |
| B | Bedding | 20% | 198.1 |
| C | Office Supplies | 10% | 212.2 |
| D | Home Decor | 25% | 432.5 |

Choosing a Visual - Table

Never use this in presentations

1 Remove/lighten **borders**

| Product | Category | Profit Margin | Average Price |
|---------|-----------------|---------------|---------------|
| A | Furniture | 15% | 123.1 |
| B | Bedding | 20% | 198.1 |
| C | Office Supplies | 10% | 212.2 |
| D | Home Decor | 25% | 432.5 |

2 **Left** align **text**.

3 **Right** align **numbers**.

Choosing a Visual - Heatmap

Use both sides of the brain for impact

| Product | Category | Profit Margin | Average Price |
|---------|-----------------|---------------|---------------|
| A | Furniture | 15% | 123.1 |
| B | Bedding | 20% | 198.1 |
| C | Office Supplies | 10% | 212.2 |
| D | Home Decor | 25% | 432.5 |

4 Color saturation

Scatterplots

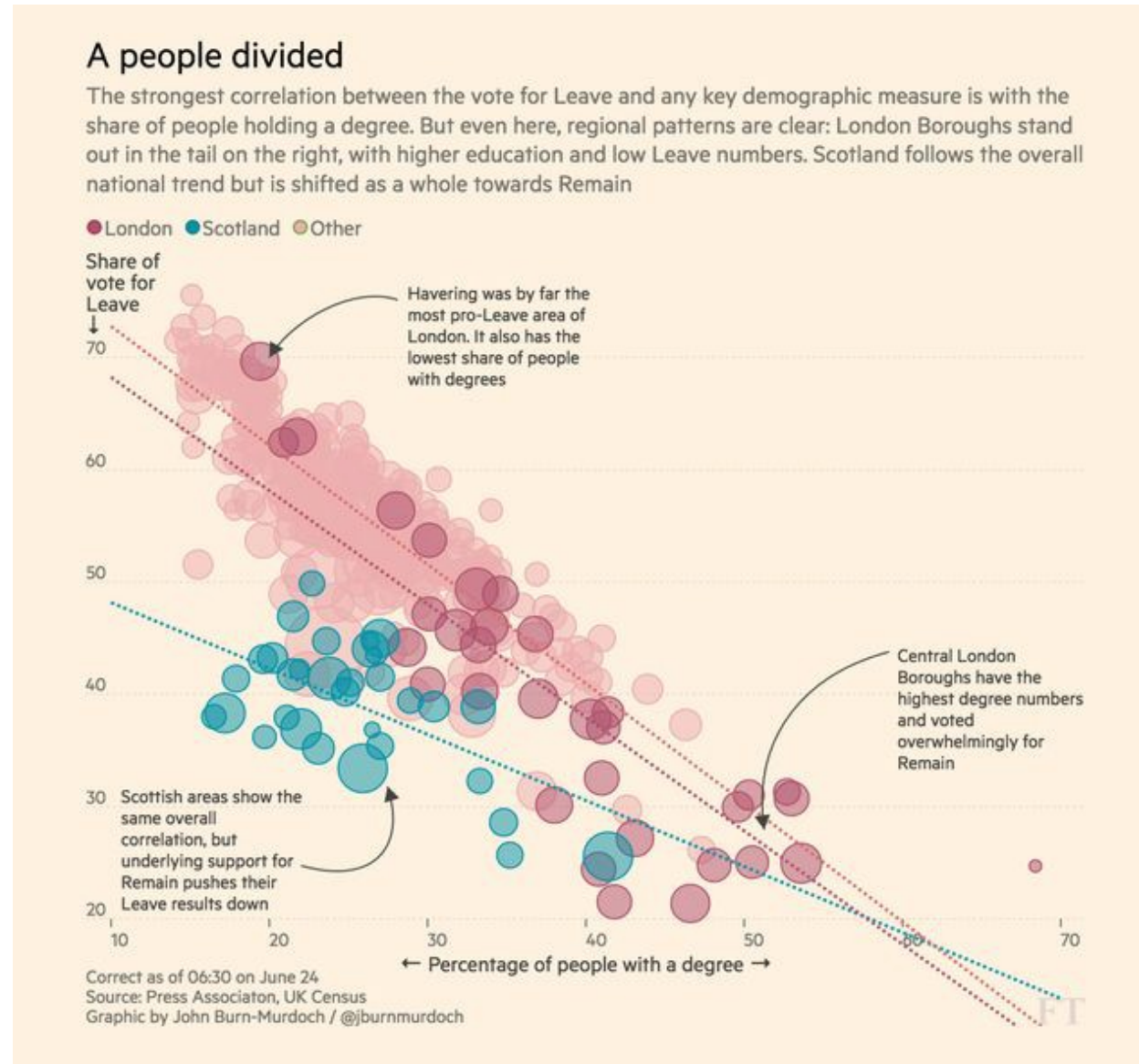
Is having a degree correlated to voting 'Leave'

Best Practice

Pre-attentive attributes

Two dimensions maximum

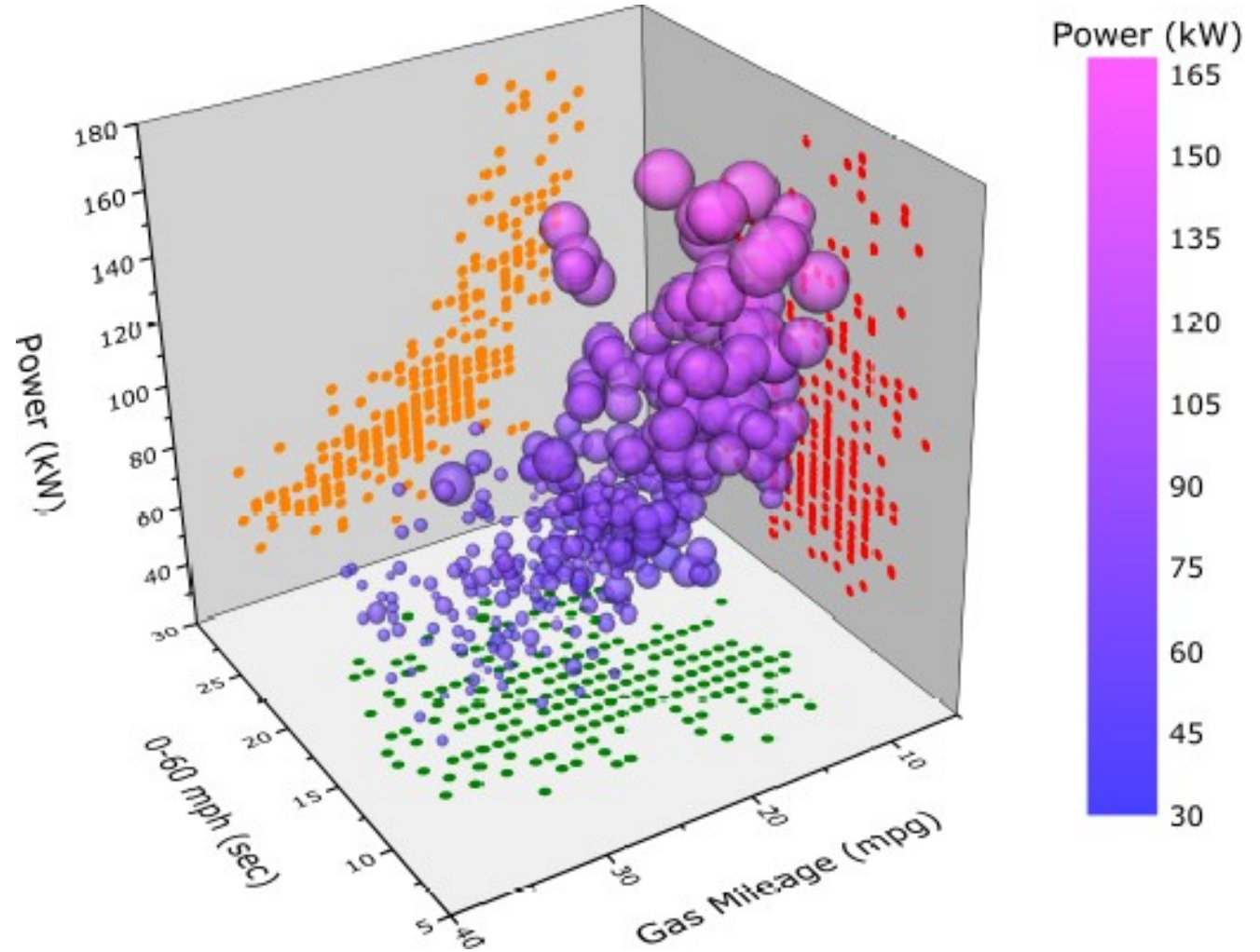
Use color to differentiate



Scatterplots

How many dimensions do we have here?

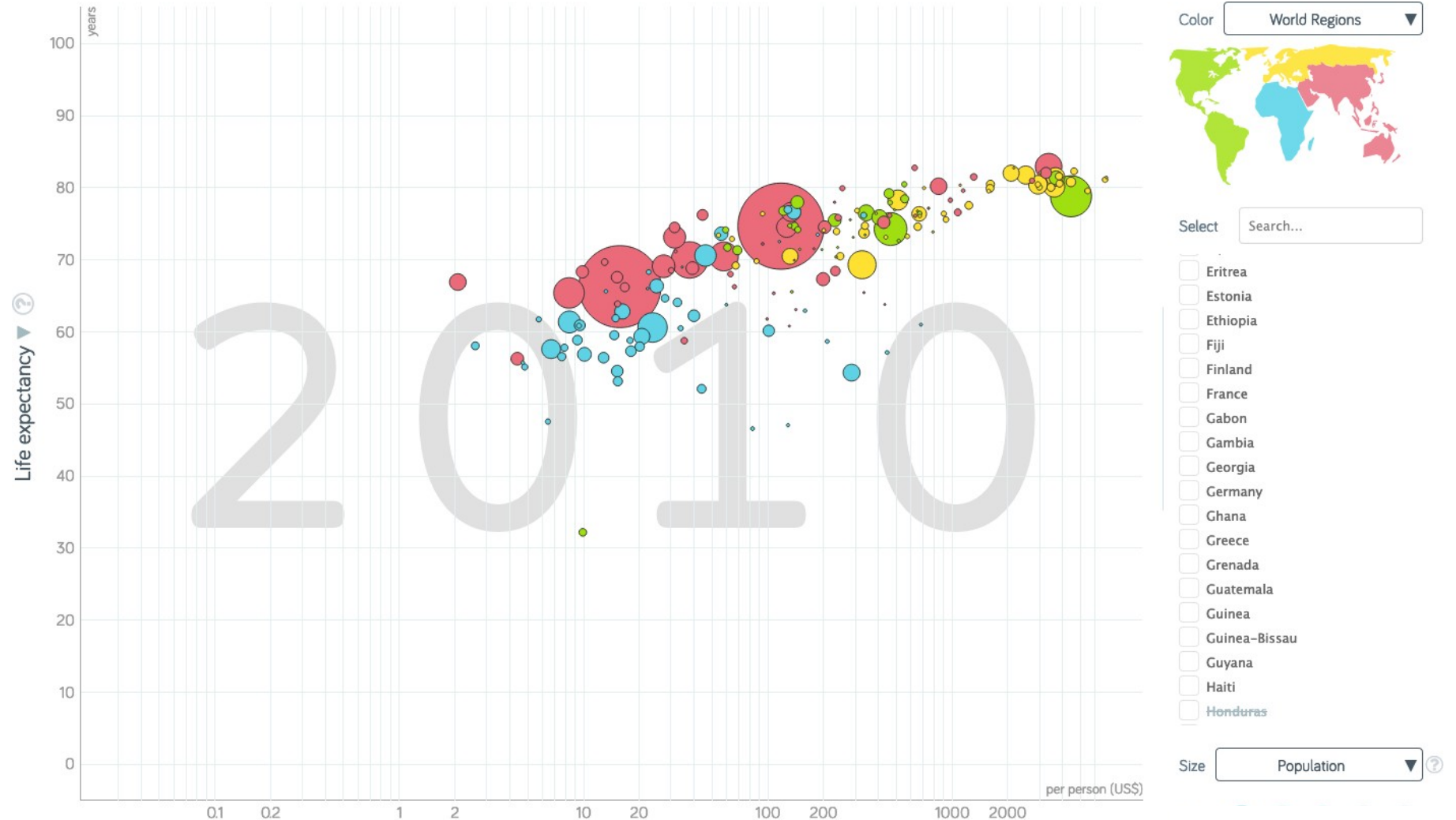
Features about a car plotted in a multi-dimensional scatter plot.



Reverse causation:

Countries which spend more on health care tend to have longer life expectancy

But what if countries spend more on health care because they have lower life expectancies? (Filmer & Pritchett 1999)

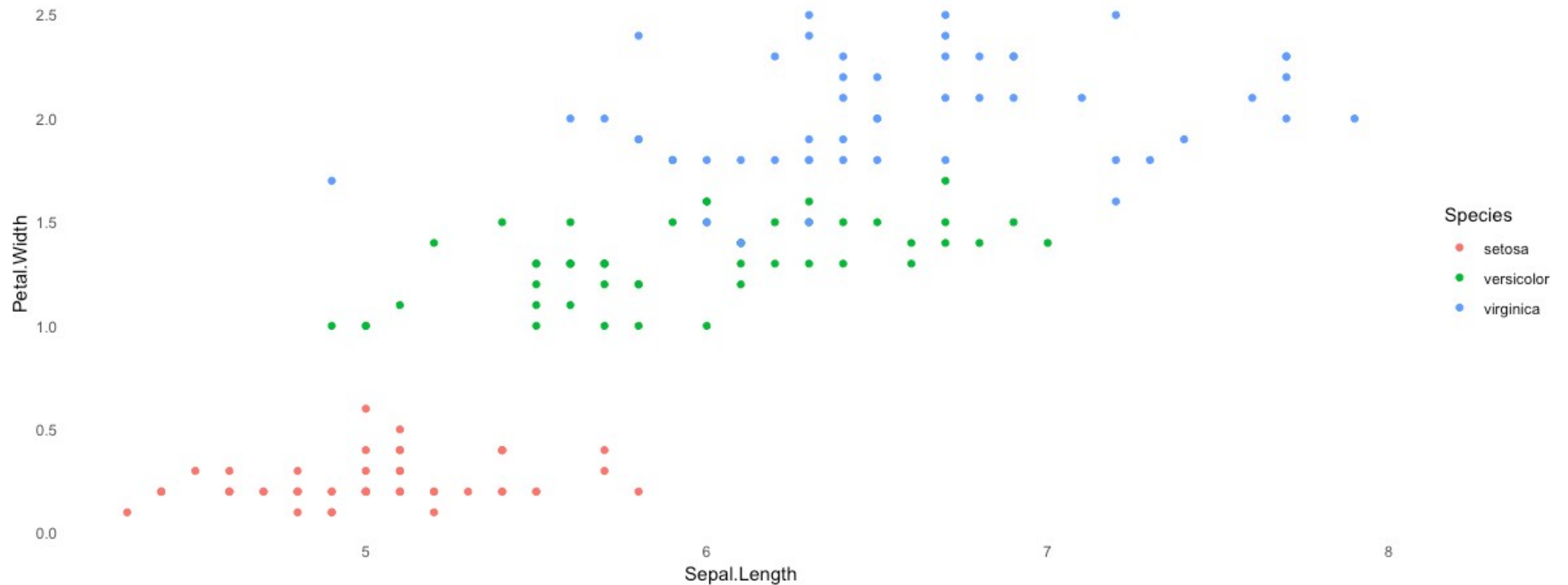


Simpson's Paradox in the Iris Dataset

Recall Day 2 of Excel Analytics

Petal.Width and Sepal.Length are positively related ...

but there is no linear relationship within each species

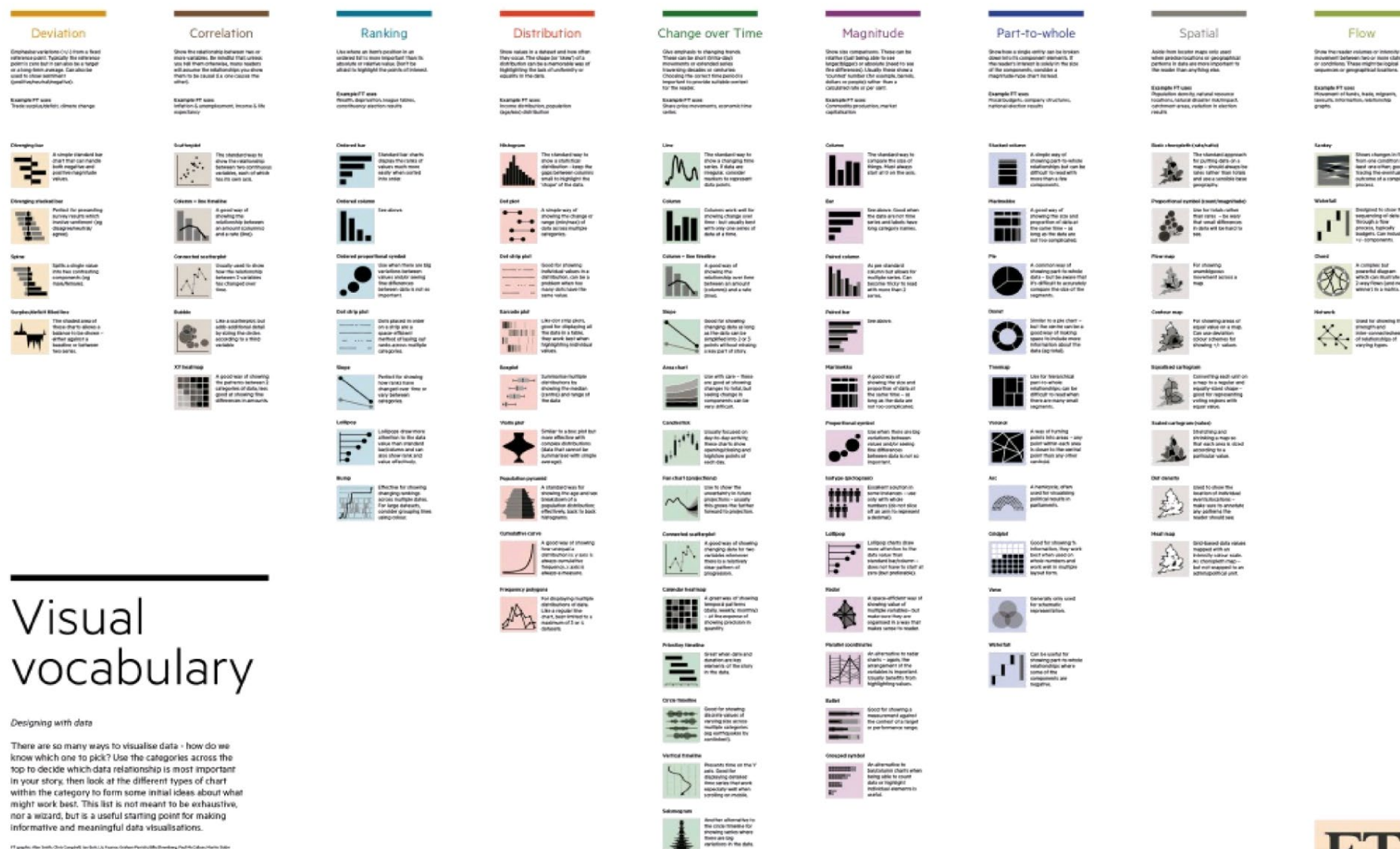


Choose a visual that supports the 'What'

Designing with data

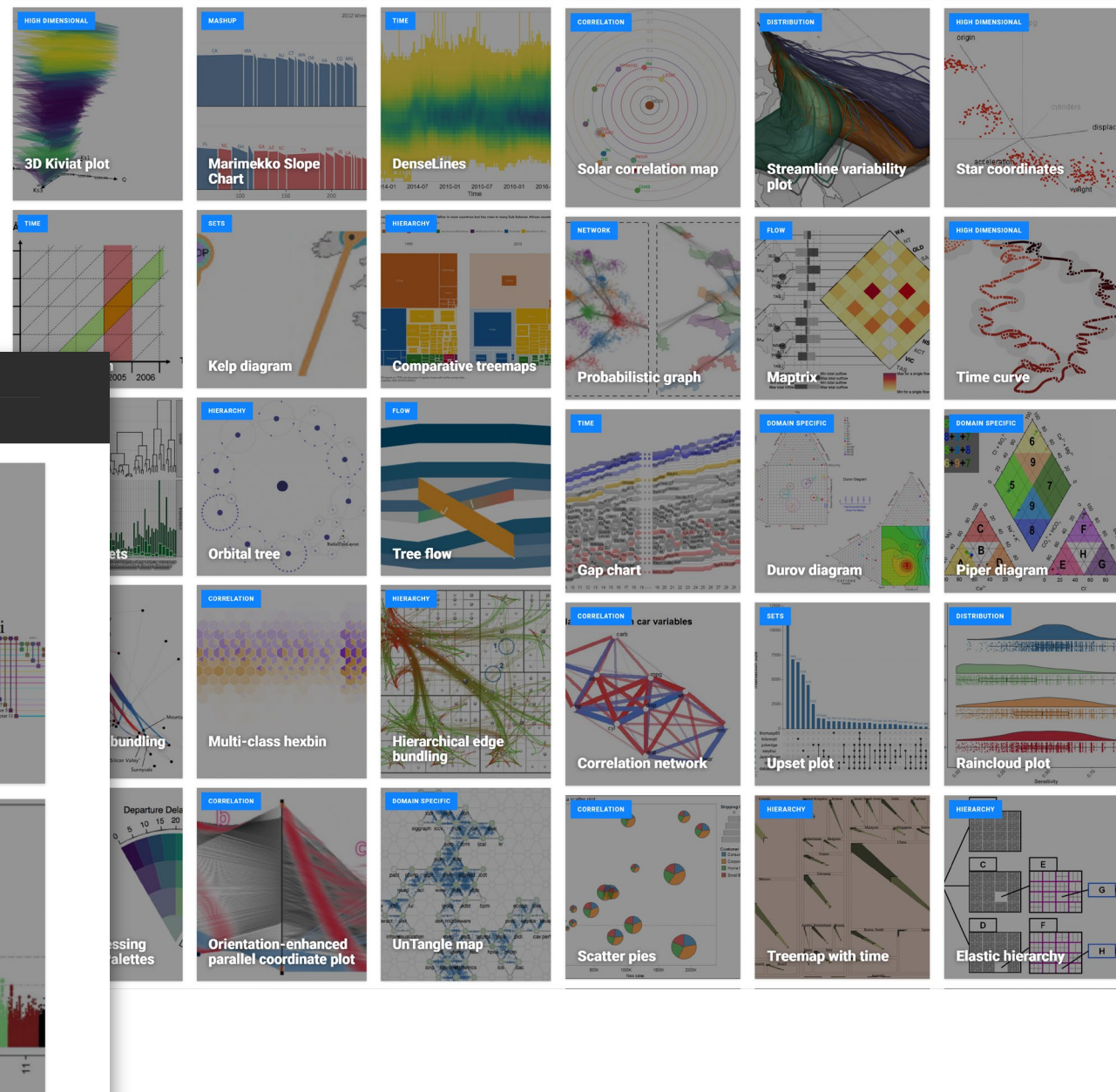
There are so many ways to visualise data - how do we know which one to pick? Use the categories across the top to decide which data relationship is most important in your story, then look at the different types of chart within the category to form some initial ideas about what might work best. This list is not meant to be exhaustive, nor a wizard, but is a useful starting point for making informative and meaningful data visualisations.

FF graphics: Alan Smith, Chris Campbell, Ian Bell, Jo Farrow, Graham Popham, Mike Rowland, Paul McColgan, Martin Todd.
 Screenplay by the Screenplay Commission: Ian Bell, Mike Rowland, Paul McColgan, Martin Todd.

 ft.com/vocabulary

Weird Charts' can be great but..

Master the basics first!
<https://xeno.graphics/>

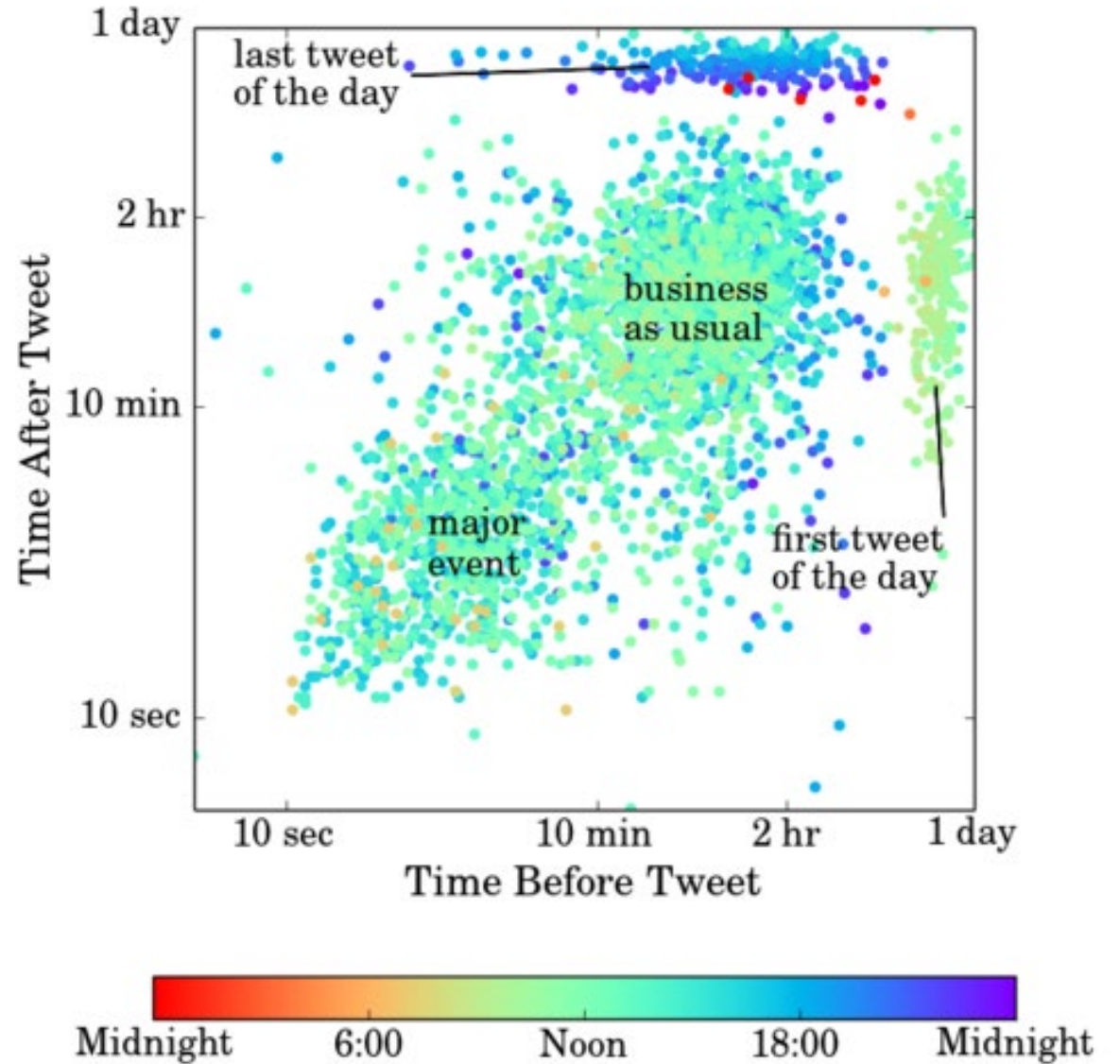
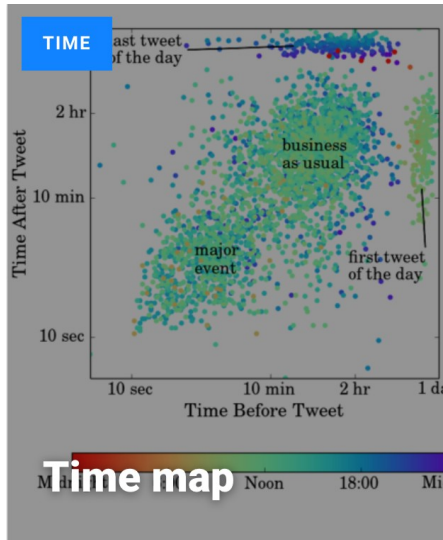


Time Map

Not Recommended

Why?

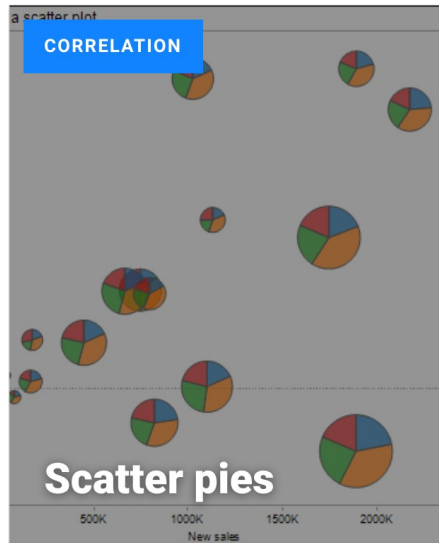
Should only use as many dimensions in your visual as you have in your data.



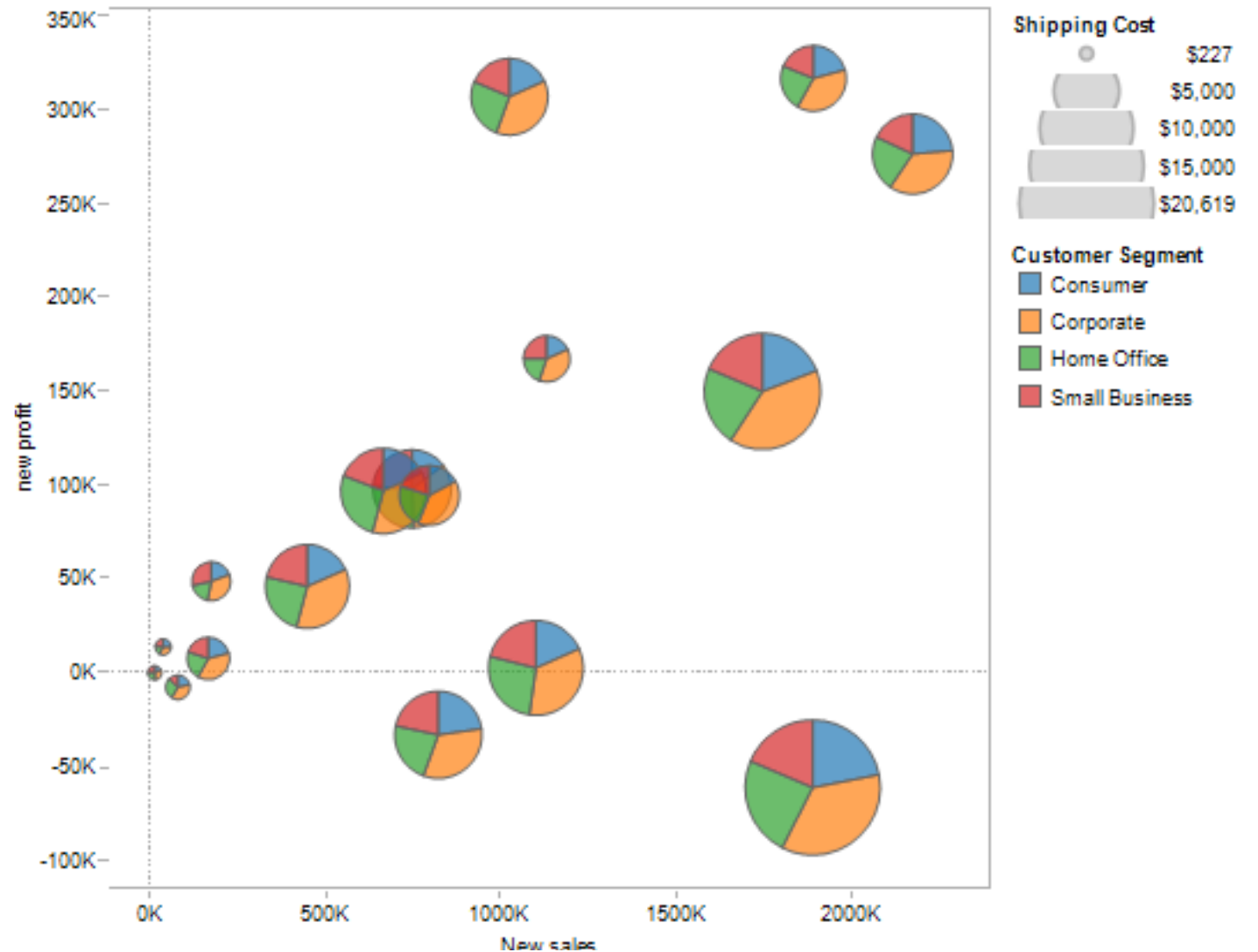
Scatter Pies

Not Recommended Why?

“The only thing worse than a pie chart is several of them” – Edward Tufte



Pie chart on a scatter plot

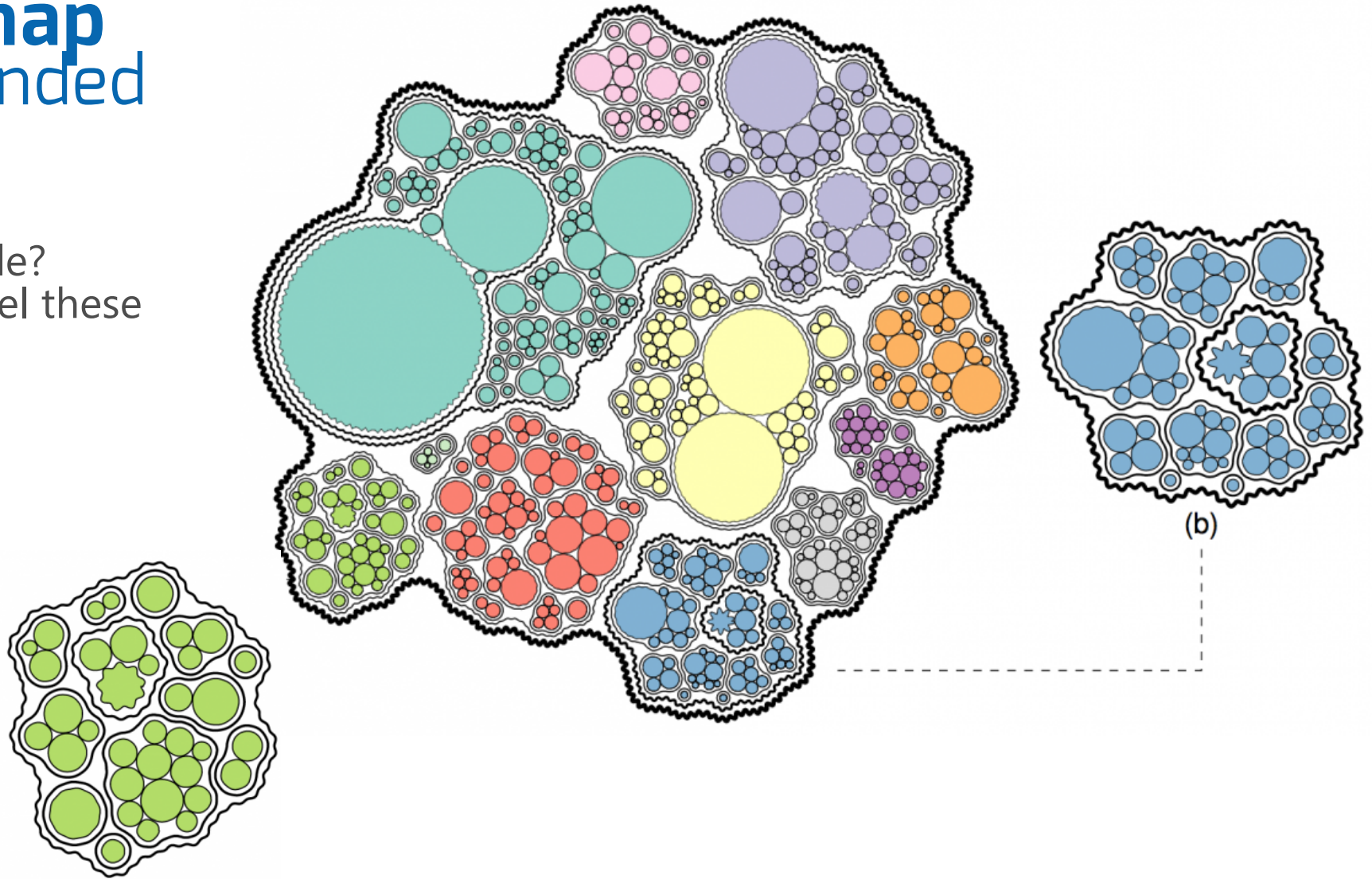


Bubble treemap

Not Recommended

Why?

How large is each bubble?
There is no space to label these bubbles.



Gestalt Principles of Visual Grouping

Borrowing from Cognitive Science

- How individuals **perceive order** in the world around them
- Identifying which elements in our visuals are signal and which might be noise
- Six principles:
 - Proximity
 - Similarity
 - Closure
 - Continuity
 - Connection
 - Enclosure

Gestalt Principles of Visual Grouping

Proximity

Objects that are physically close together are perceived as belonging together



We can influence the perceived orientation of a table simply by changing the spacing between some dots



Gestalt Principles of Visual Grouping

Similarity

Objects that are of similar color, shape, size, or orientation are perceived as related or belong to part of a group

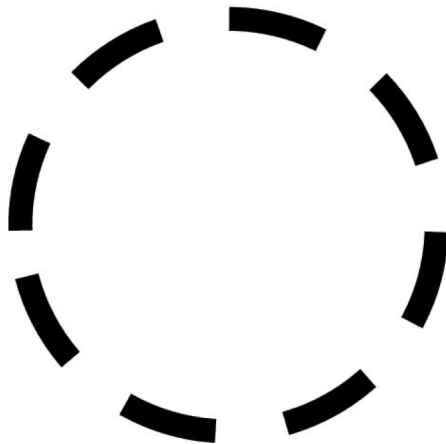
We can use color to guide a reader's eye while scanning a table



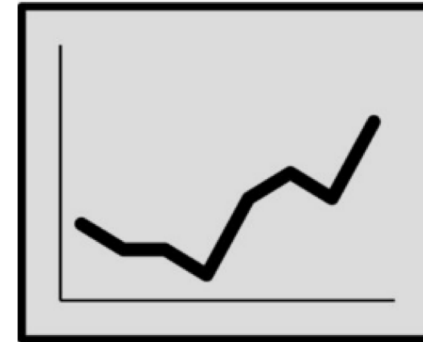
Gestalt Principles of Visual Grouping

Closure

We like things to be simple and fit in the constructs that are already in our heads. We tend to perceive a set of individual elements as a single, recognizable shape when we can.



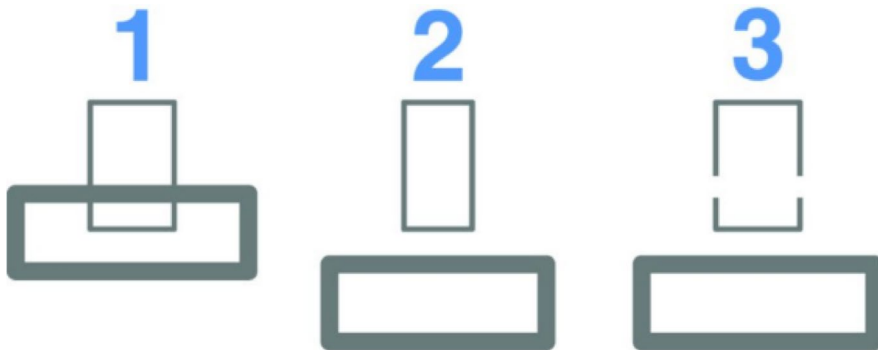
We can remove chart borders and background shading and our graph will still appear as a cohesive entity



Gestalt Principles of Visual Grouping

Continuity

Similar to closure: When looking at objects, our eyes seek the smoothest path and naturally create continuity in what we see even if it may not explicitly exist



Here we have removed the y-axis and we can still see the bars aligned because of consistent white space between the labels and the data



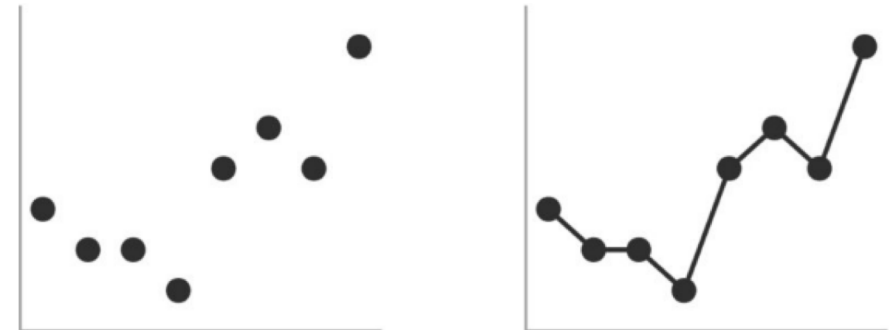
Gestalt Principles of Visual Grouping

Connection

We tend to think of objects that are physically connected as part of a group. The connectivity property typically has a **stronger** associative value than similar color, size, or shape.



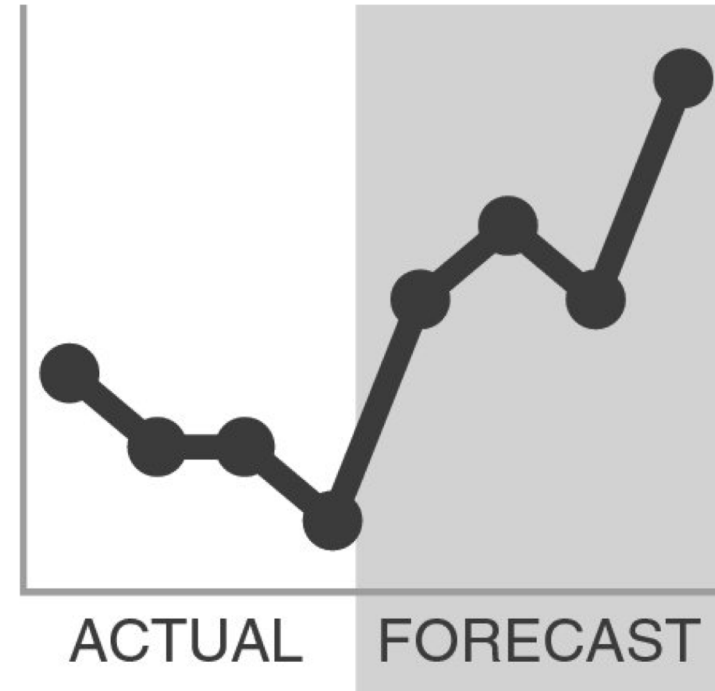
We use this principle in line graphs to help our eyes see order in the data.



Gestalt Principles of Visual Grouping

Enclosure

We think of objects that are physically enclosed together as belonging to part of a group



Visual Hierarchy

Pre-attentive attributes

How many 2's?

33333333333332323233333333
333333333333333333332332333
23233333333332333333333333
33333323232323333333333333

Visual Hierarchy

Leveraging Pre-attentive attributes

How many 2's?

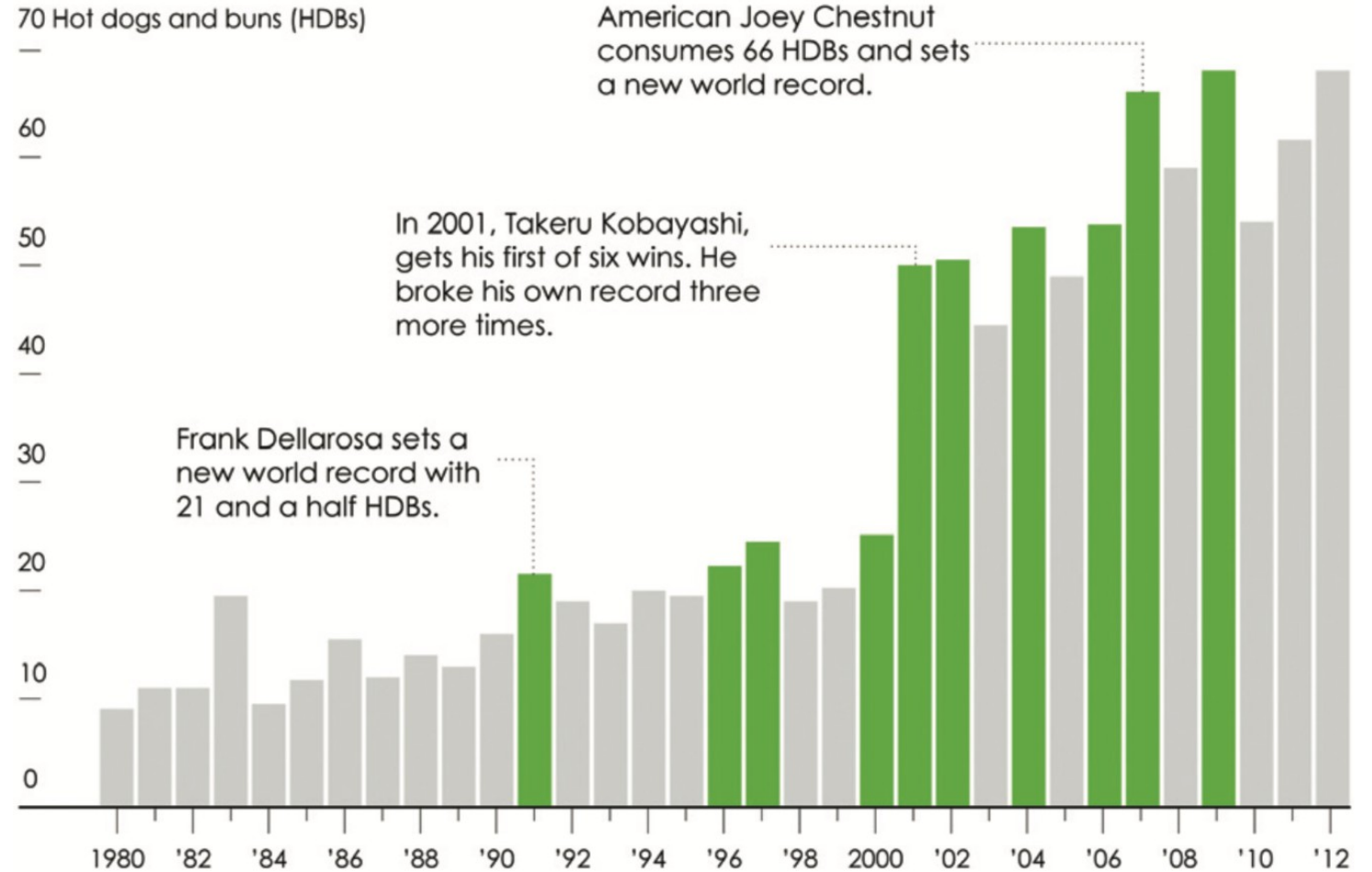
333333333333332323233333333333
3333333333333333333333332332333
2323333333333333332333333333333
3333333232323233333333333333333

Visual Hierarchy

Think about how your audience will process.

- Bold title
- Smaller font subtitle
- Green bar highlight
- Axes ticks small font
- Annotations

Breaking hot dog eating records



Source: Data Points (pg. 223 – Highlighting)

Source: Wikipedia

Anatomy of Text Hierarchy

Adding order to chaos.



Chart Junk – Wasted space / graphics on a visual

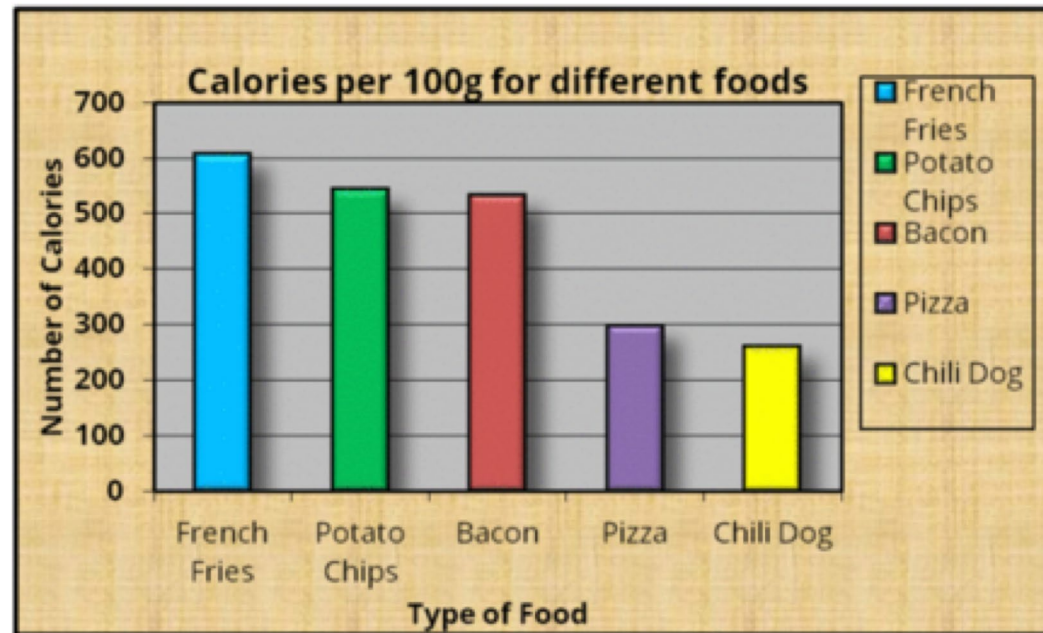
Note: You won't worry about this if you have a clear story

"Data is **boring**, so I need to make an attractive visual to grab the audience's attention"

Guided Redesign

Less is
more!

Remove backgrounds



Created by Darkhorse Analytics

www.darkhorseanalytics.com

Design Thinking

Edward Tufte prefers Serif – what do you prefer

Sans-serif **Arial**

Serif Times New Roman

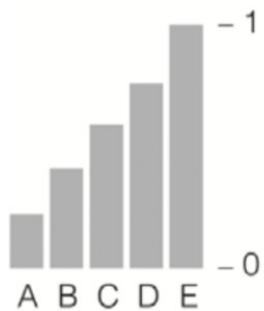
Caps lock **ARIAL**

TIMES NEW ROMAN

Source: The Visual Display of Quantitative Information (pg. 187) – Edward Tufte

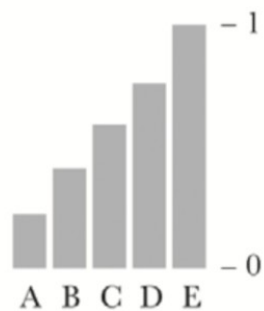
Design Thinking Fonts & Feels

Helvetica



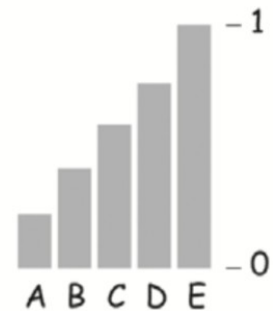
Label

Baskerville



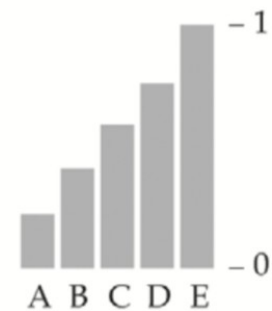
Label

Comic Sans



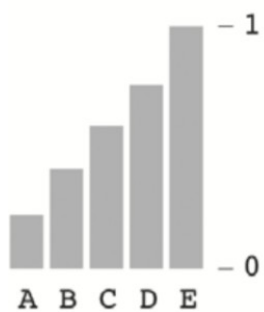
Label

Palatino



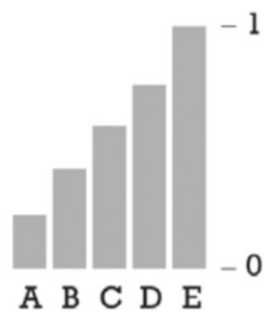
Label

Courier



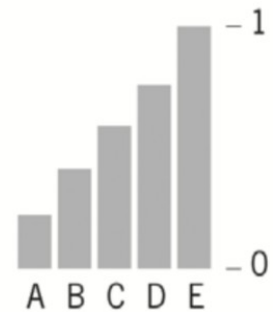
Label

Rockwell



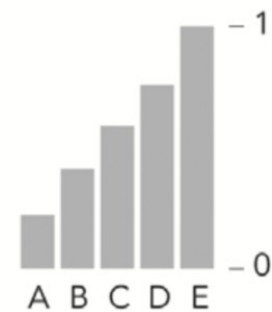
Label

News Gothic



Label

Avenir

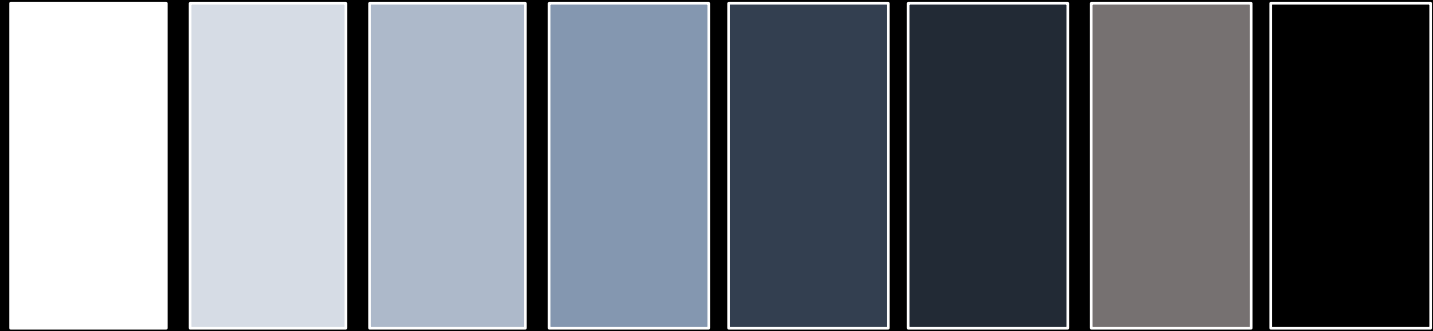


Label

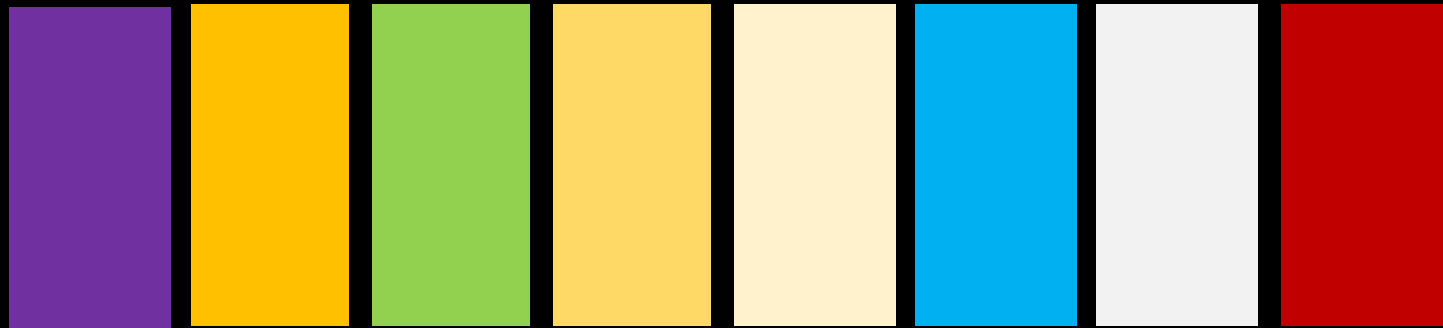
Source: Data Points (pg. 234 – Experiment with Typography)

Design Thinking

Do not use more than 5-8 colors at once.

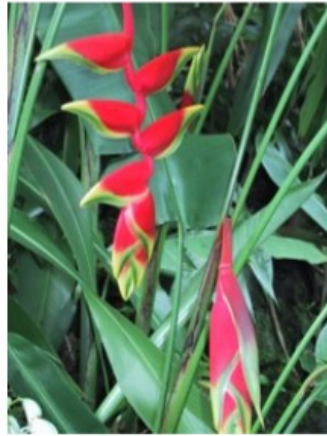


Use Color Purposefully

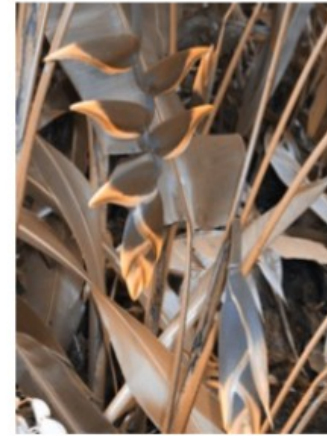


Design Thinking

Color Blindness



Protanope



Deuteranope



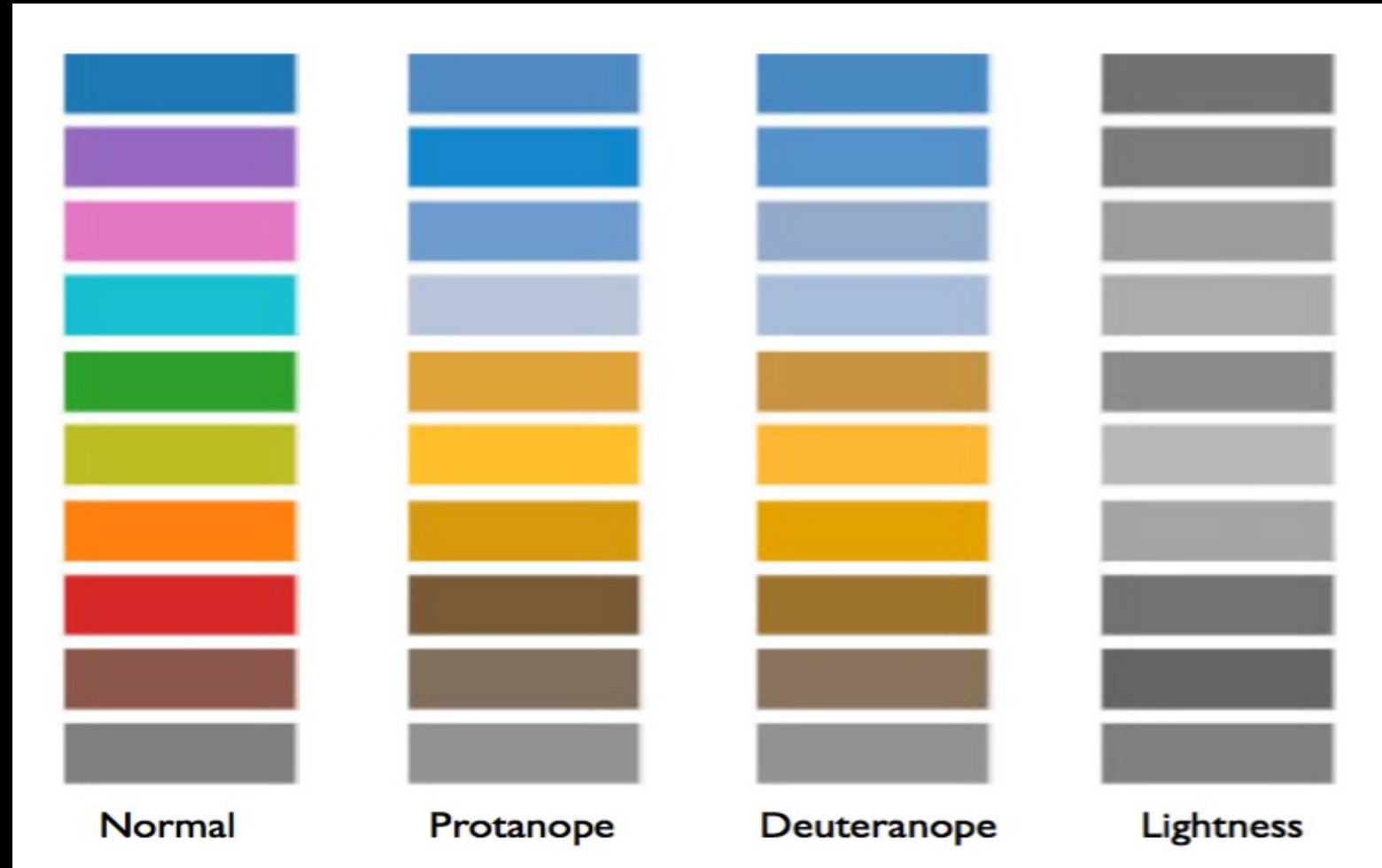
Tritanope

Red / green
deficiencies

Blue / Yellow
deficiency

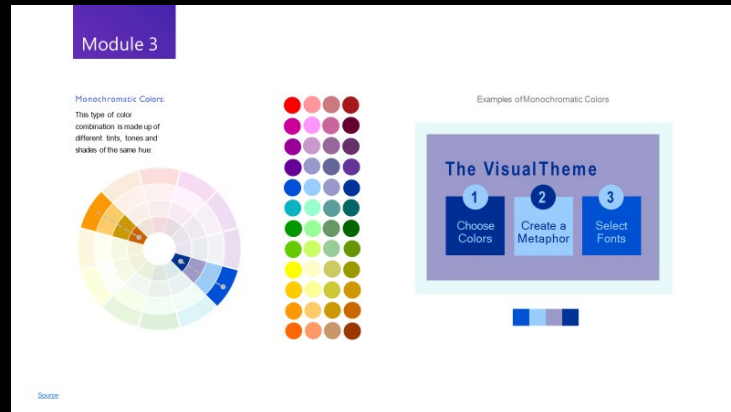
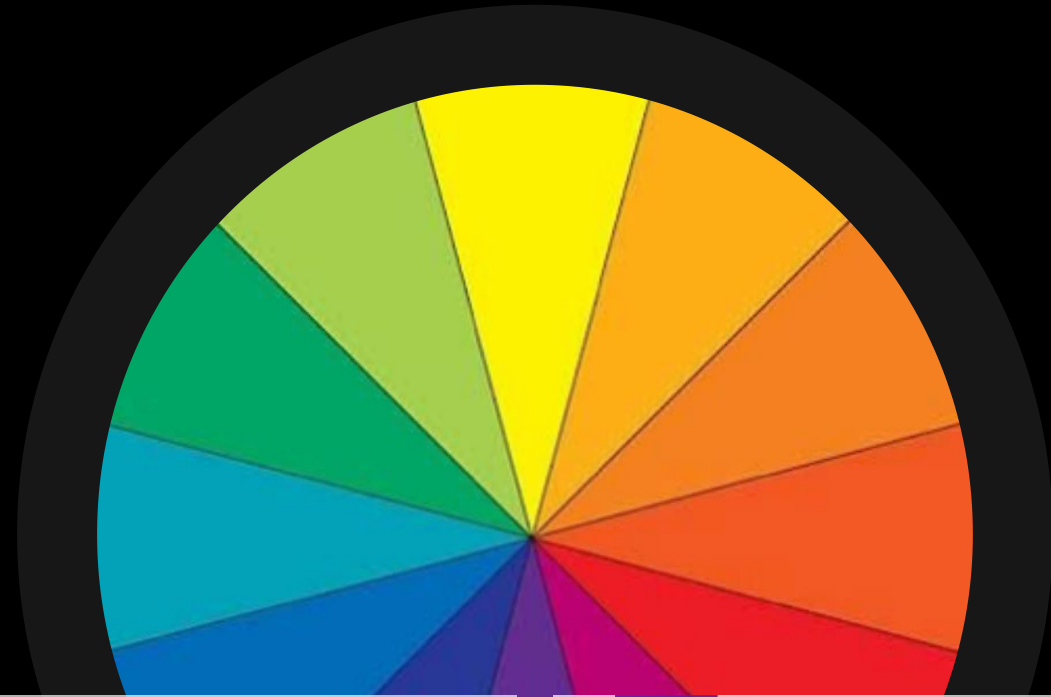
Design Thinking

Color Blindness

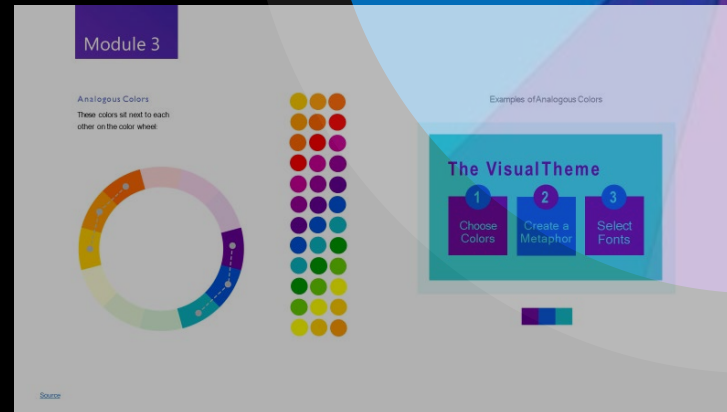


Design Thinking

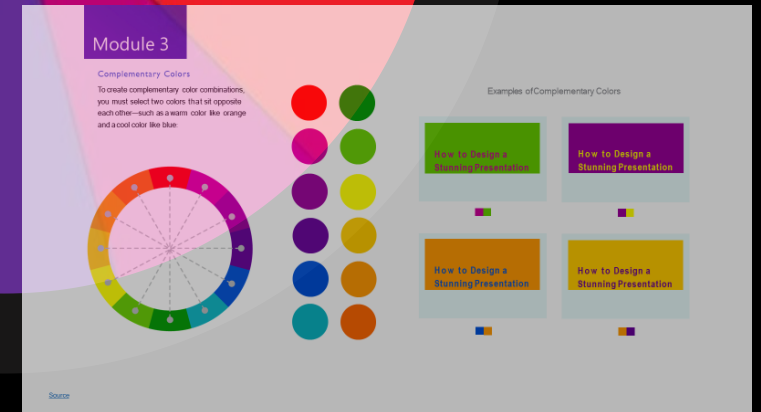
Use the Color Wheel



Monocratic Color



Analogous Color



Complementary Color

Design Thinking

Opposites attract

1. Opposite colors on the color wheel.
2. These are also less-susceptible to color-blind interpretation.



Leverage White Space

Reduce cognitive overload
and improve focus.

The more breathing room you give to a design or product, the more luxurious it's perceived to be.



Source: Slidedocs – Nancy Duarte (2014)



Examples of advertisements using white space

Convince the headmaster the summer science camp was a success

Think about which chart will work best for the data we have here

Table

| Interest | Before | After |
|--------------------|--------|-------|
| Excited | 19 | 38 |
| Kind of interested | 25 | 30 |
| OK | 40 | 14 |
| Not great | 5 | 6 |
| Bored | 11 | 12 |

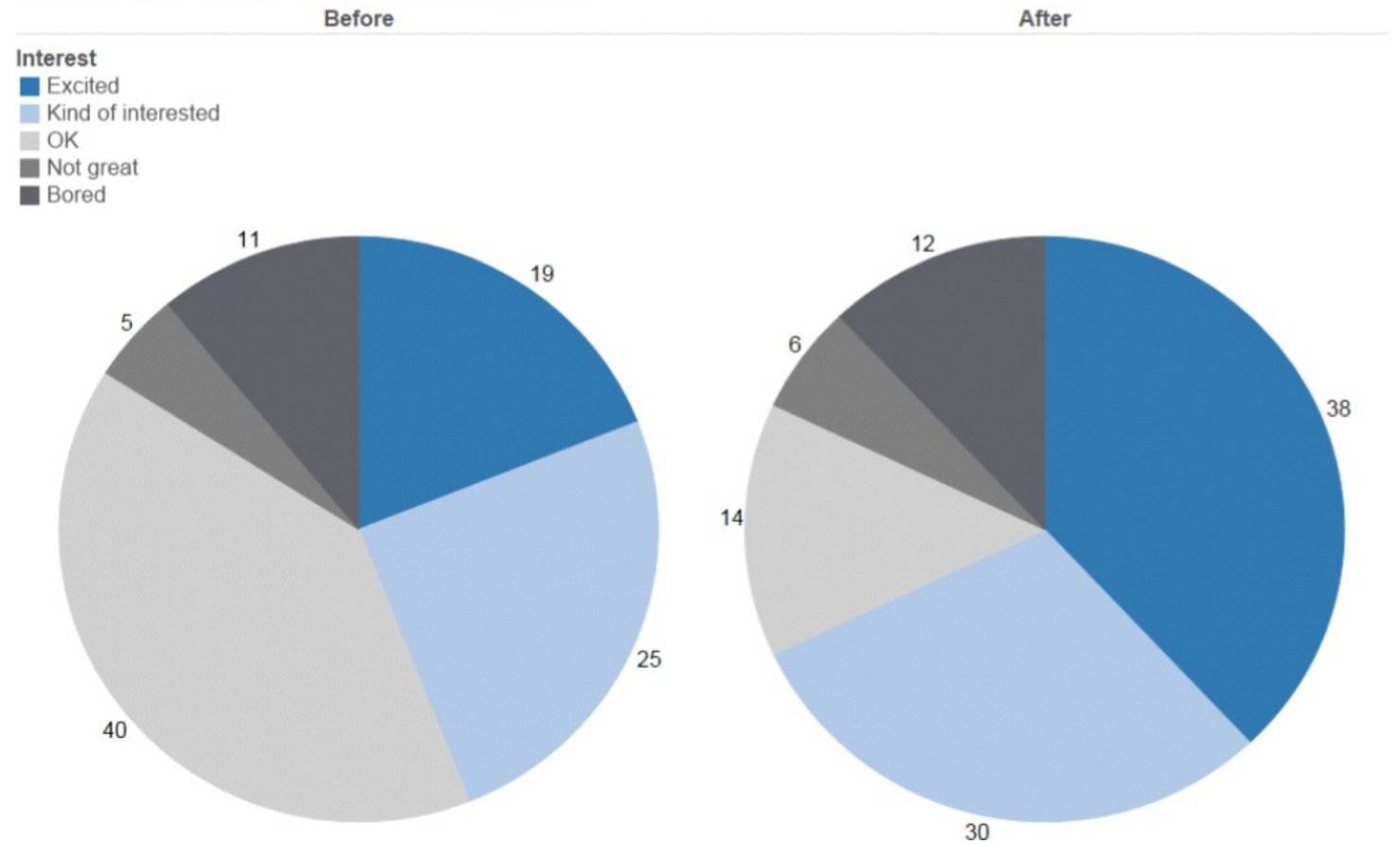
Source: Storytelling with Data – Cole Nussbaumer Knafflic

Design Activity

Sample visual 1

Pie Chart

How do you feel about doing science?

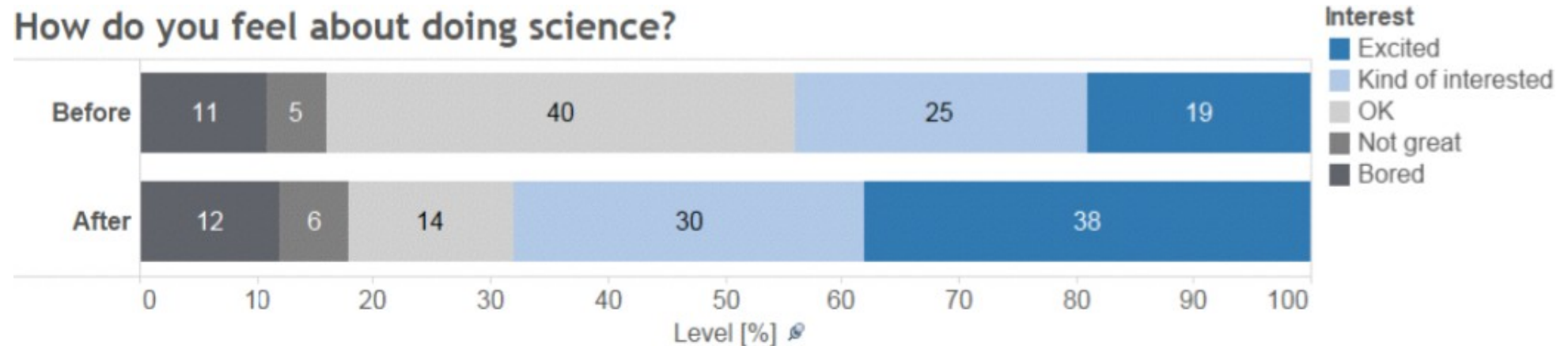


Source: Storytelling with Data – Cole Nussbaumer Knafflic

Design Activity

Sample visual 2

100% Stacked Horizontal Bar Chart



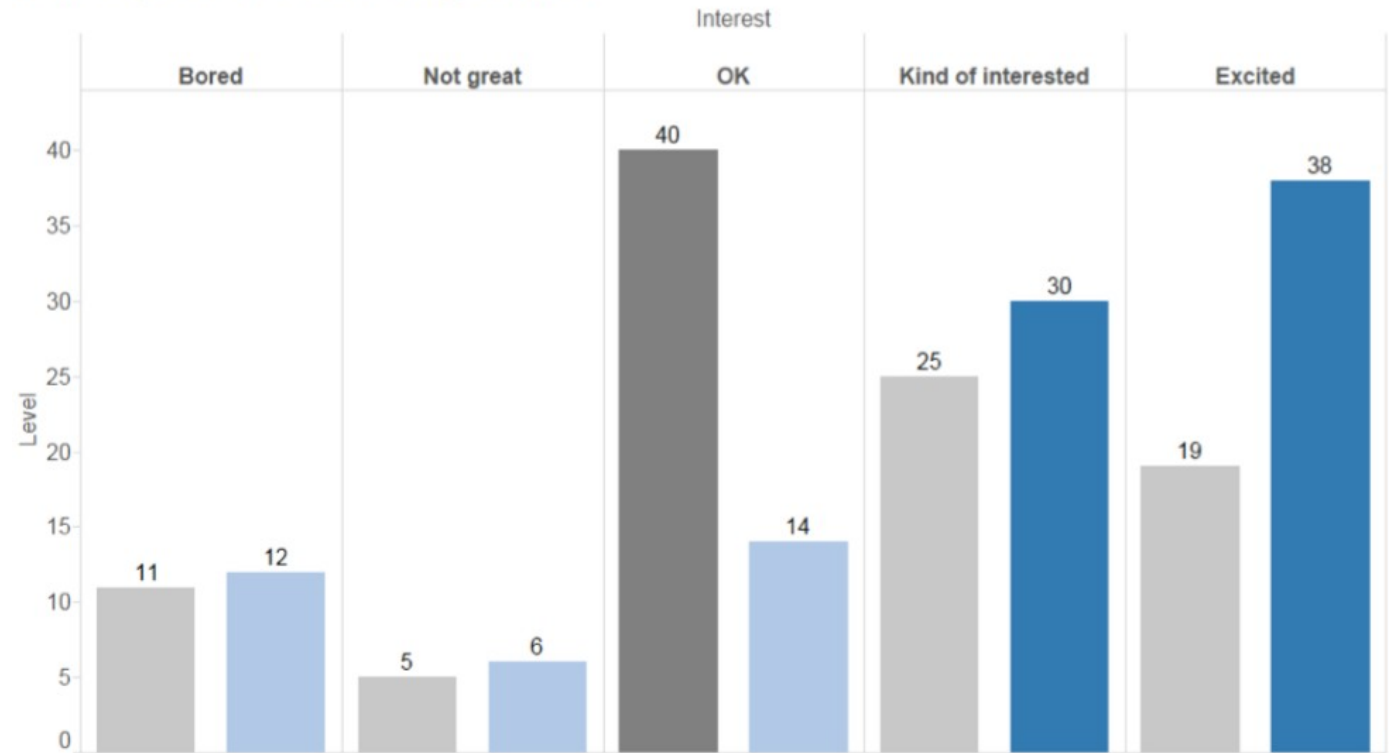
Source: Storytelling with Data – Cole Nussbaumer Knafflic

Design Activity

Sample visual 3

Clustered Column Chart

How do you feel about doing science?



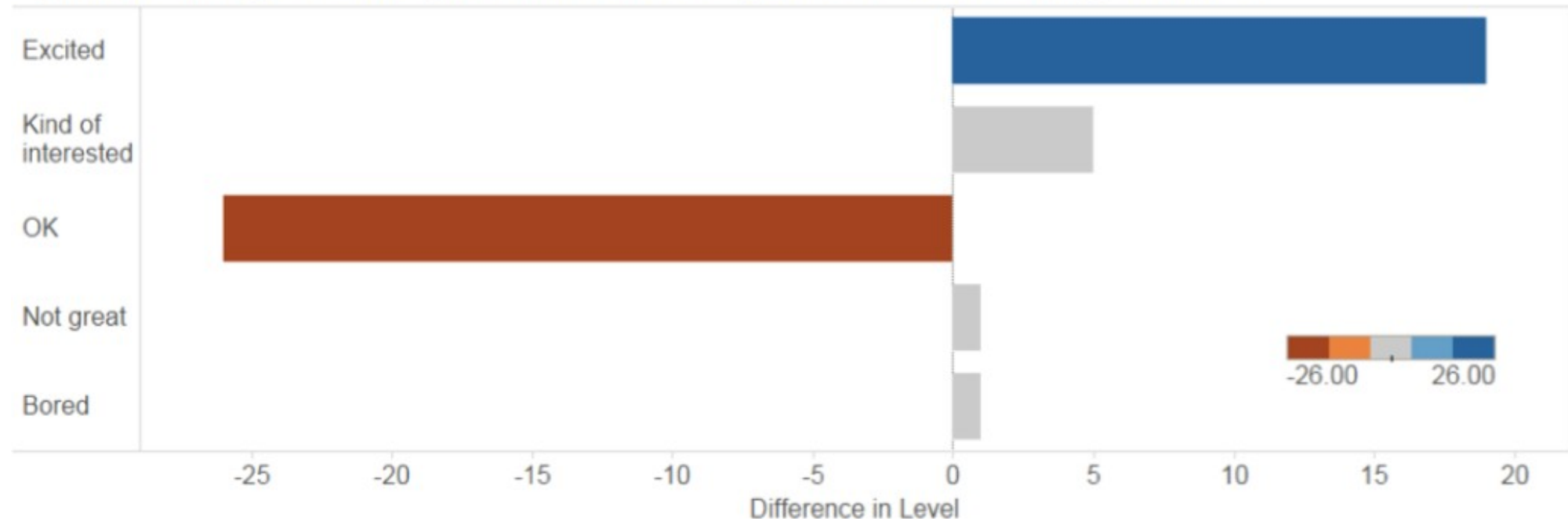
Source: Storytelling with Data – Cole Nussbaumer Knafflic

Before the program, the majority of children felt just **OK** about science. After the program, more children were **Kind of interested** and **Excited** about science.

Design Activity

Sample visual 4: *Back-to-back bar chart*

Opinion change to the question: How do you feel about doing science?



Source: Storytelling with Data – Cole Nussbaumer Knafflic

Design Activity

Sample visual 5: *Impact Metric*

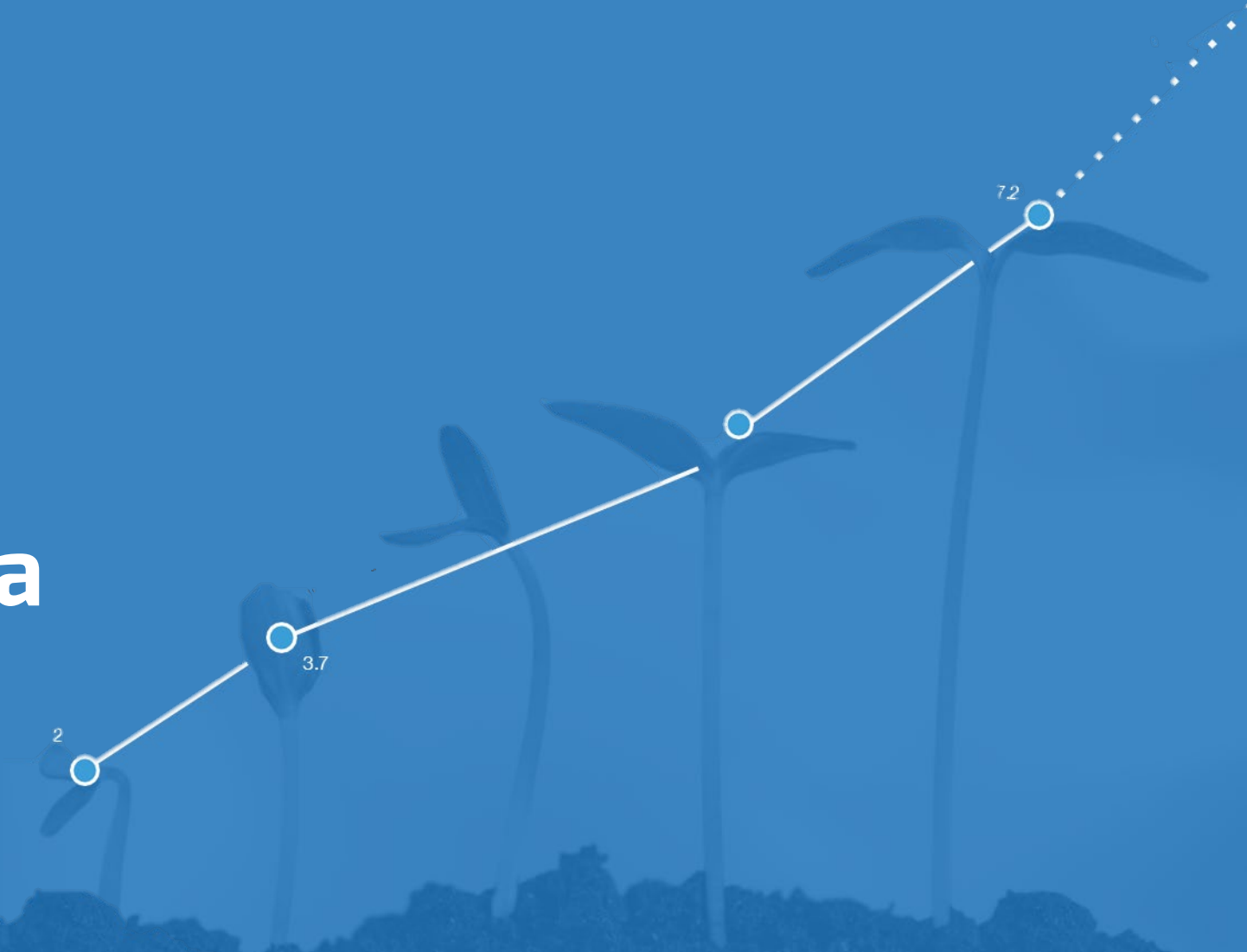
After the pilot program,

68%

of kids expressed interest towards science,
compared to 44% going into the program.

Source: Storytelling with Data – Cole Nussbaumer Knafflic

Know Your Purpose and Data



Know Your Purpose

Before you can begin to create stunning visualizations, you will need to make sense of your **data** by **finding the story** that speaks to your audience. Use the data to **illuminate that story** and the message you are trying to share, and you'll make it unforgettable.



Know Your Data

It is important to model your data appropriately, before you explore it, in order to be able to answer your business questions correctly. **Data types** can be used **to model certain characteristics** of your data.

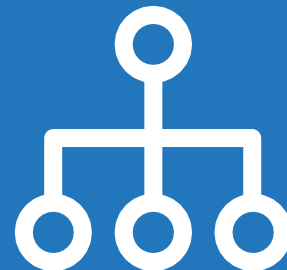


Numerical Data



1 2

AND



Dimensions

(Categorical)



Measures

Measures constitute **numerical data** that are **calculated** or **aggregated** – like the sum of Revenue, average Cost, or Profit-per-capita or non-numeric data that are counted.

— **Measures** are objects that **represent calculations** and **aggregate functions** that are usually applied to **numeric data**.

Aggregating the object must make sense for the column to be a measure.

Sales Revenue is a measure but summing up product list prices isn't. That's a dimension. You can create measures from categories by counting their elements, for example, Number of Countries visited by our Customers.



What do measures represent?

Measures can represent **observations** in your data or **calculated values**.



How are they formatted?

Measures have an aggregation type associated with them. By default, BI Tools sets this type to **sum**. For example, if the chart includes Revenue by Country, and sum is associated with Revenue, the tool allows you to **customize the prefix or suffix** to indicate data such as, units of measures, like CAD, EUR, and USD.

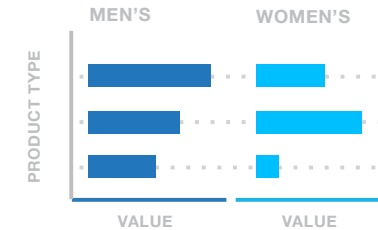
Dimensions

Dimensions constitute categorical data such as **year, product, country and salary range**.

What do they represent?

Categorical

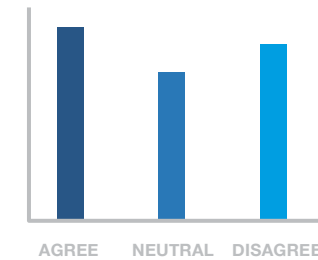
(Also called "nominal")
for discrete values.



The dimension Product Type may include the values Men's Clothing and Women's Clothing.

Ordinal

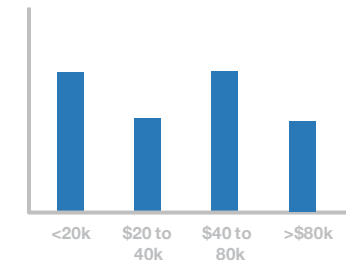
The dimension members have a set **default order**.



A dimension reflecting the outcome of a survey result may include the values Agree, Neutral, Disagree that have an implicit order.

Interval

Each value in the dimension represents a **range of values**.



The dimension Salary can be categorized into the following salary ranges: <\$20k, \$20 - 40k, \$40 - 80k, >\$80k

Craft Your Message

By **exploring** your **data** you now have a **better sense of what story** to tell your audience.

It is time to craft that message and discover which viz best articulates your information.

Keep these questions in mind:



1.

What is your overall goal of your data analysis?



2.

Who is this message intended for? What do you know about your audience?

Then ask yourself:

1. What **questions** do you want to **answer** with your data?
2. What kind of **relationships exist in your data**? What are the best **techniques** for **displaying** these? Do you need a chart (overview), a table (details), or maybe both, to convey your message?
3. Can you **highlight specific data points** to better get your message across?
4. How can you **incorporate a summary** of your message in your chart titles to emphasize on your overall message?

Know Your Audience

Get to know your audience then use **precognitive attributes** to create great data visualizations that resonate with them. Precognitive attributes mean the **image is being processed without any conscious effort**. Communicating in this way means there is no need for explanation on top of the visualizations. It is also important to note that just because you have good visualizations that doesn't necessarily mean you have a good visual story. Reward your audience with the experience and knowledge that led them to your story in the first place.

Every piece needs to be pulled together to create a cohesive story with a beginning, middle, and end. Entertain them.



An aerial photograph of a rural landscape, possibly a farm or estate, with various fields, roads, and buildings. The image is overlaid with a semi-transparent blue filter. Several land parcels are outlined in white. Three of these parcels are labeled with numbers: '4.1' in the top left, '24.9' in the top right, and '18.1' in the bottom center. The text 'Storytelling Assets' is written in a large, white, sans-serif font on the left side of the image.

Storytelling Assets

4.1

24.9

18.1

Selecting the Right Visualizations

Change Over Time

Shows how a measure changes over time, and allows the user to highlight temporal trends



Line Chart: Highlights potential trends in data



Bar Chart: Highlights comparison between individual values

Comparison

Shows the comparison of categorical values, where the data does not have any intrinsic order, for example, a list of products



Bar Chart: used for comparing categorical values



Trellis: uses multiple views to show different partitions of a dataset

Ranking

Shows the top or bottom N values to emphasize the largest, or smallest values



Bar Chart: shows categorical values in decreasing or increasing order

Part-To-Whole

Shows how the categories contribute to the whole value



Bar Chart: set to % scale



Pie Chart: Compares percentage values



Stacked Bar Chart: shows overall measure total

Distribution

Shows how a measure is spread across its domain



Histogram: Column Chart showing the count of binned measure values



Box Plot: shows distributions for different categorical values



Heat and Tree Map: shows the distribution of measure values

Correlation

Shows, whether there is a potential correlation between two measures



Scatter Plot: highlights potential correlation of two measures



Trellis: uses multiple views to show different partitions of a dataset

Overview

Shows the exact values in table format



Table: highlights exact values

Geographical Information and Maps

Shows the geographical distribution of measure values



Choropleth Chart: highlights geographical data by colouring geographical areas according to their measure values



Geo Bubble Chart: highlights geographical data by showing them as bubbles on a map

Change Over Time

Shows how a measure changes over time and allows the user to highlight temporal trends.



Focus Areas



Line and Area Chart



Bar Chart

Line and Area Chart

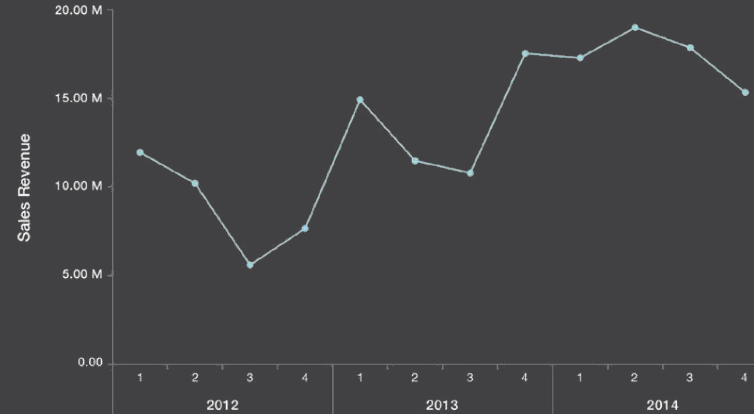
The Line Chart **displays measures over a time period**.

Line Charts are used frequently **to show trends** and **relationships** between them. The Y-Axis always shows a measure value, and the X-Axis denotes a time dimension such as Month, Quarter, or Year.

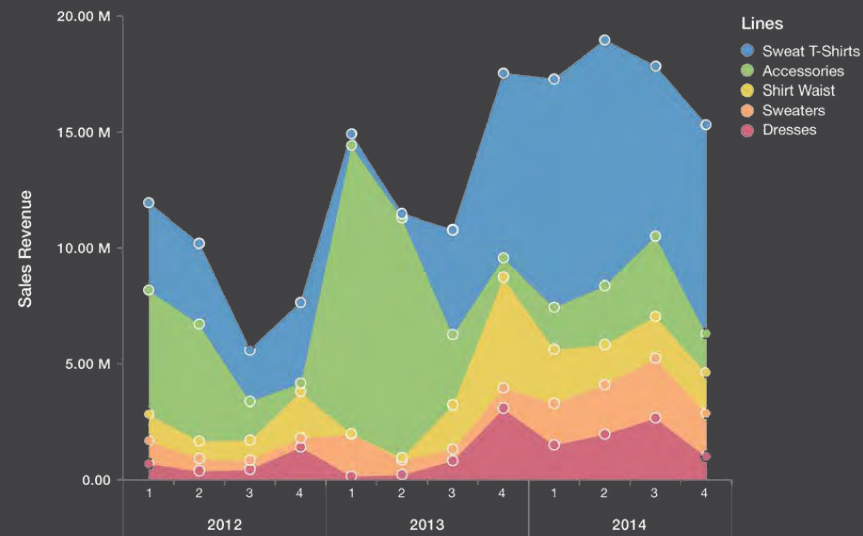
Used for

- Trends
- Data over time
- Temporal patterns and correlation
- Period-over-period

Sales revenue in 2012 - 2014



The impact of different product lines by sales revenue in 2012 - 2014



Suggestions

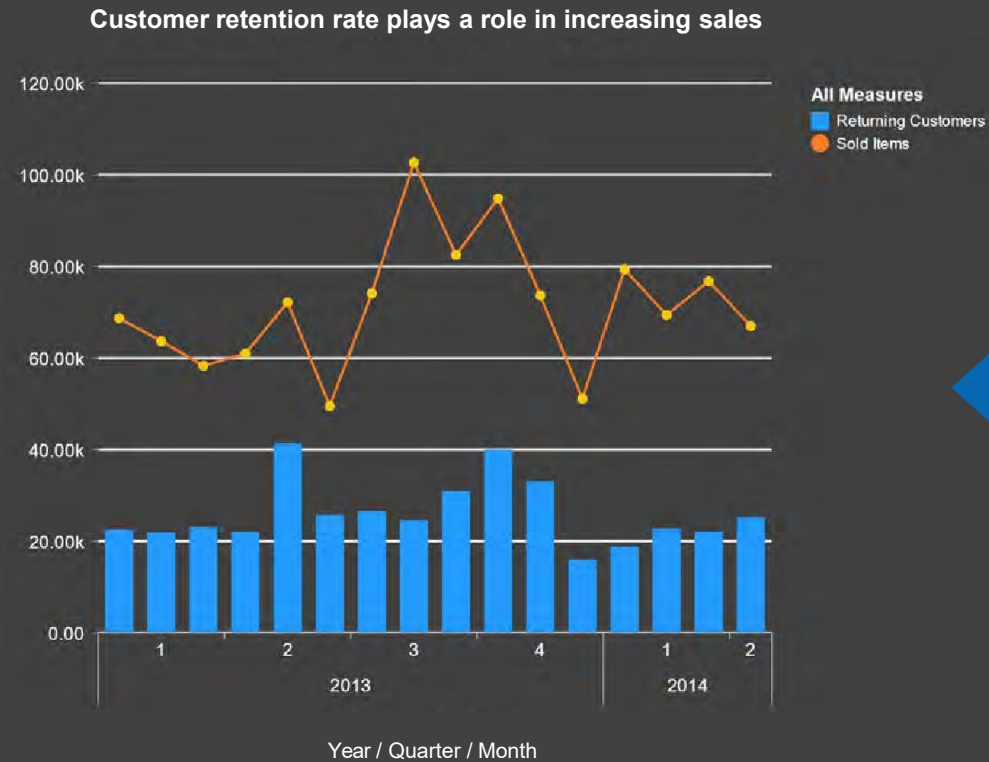
1. Create a time hierarchy to allow drilling up or down to Days, Months, and Years
2. Add a moving average line to smooth the trend over time
3. Add a forecast or linear regression to emphasize current or future trends
4. Consider an Area Chart for showing cumulative totals

Column Line Chart

The Column Line Chart is a **combination of a Line Chart and Column Chart**. This chart type displays **one measure as a column** and a **secondary measure as a line**. The two measures are displayed over a **Time Dimension** which may include Years, Quarters, or Months. This chart is great for showing the relationship between two measures over a period of time such as Gross Margin and Sales Revenue, or Net Income after Tax and Tax Rates.

Used for

- Trends
- Data over time
- Temporal patterns and correlation



Suggestions

1. Use this chart type to show two trends of different types (for example, Returning Customers and Sold items) over time
2. Other options for showing change over time include Bar Charts or Tables.

Comparison

Shows the **comparison of categorical values**, where the data does not have any intrinsic order, for example, a list of products.

Focus Areas



Bar Chart



Trellis

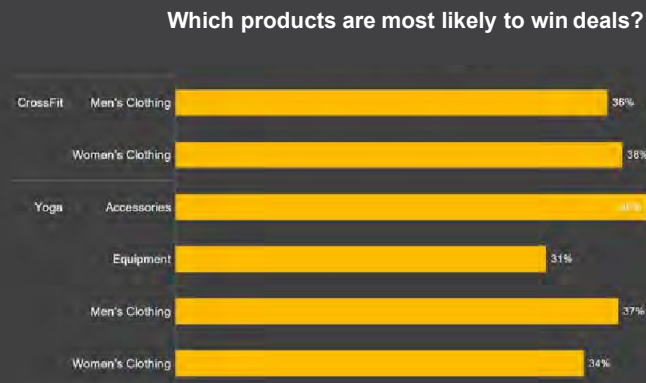
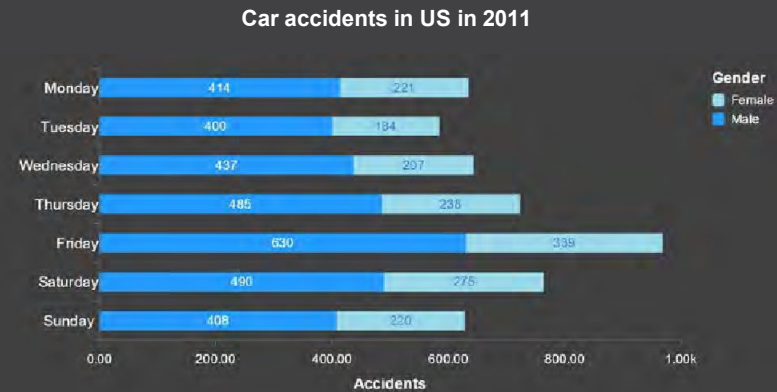
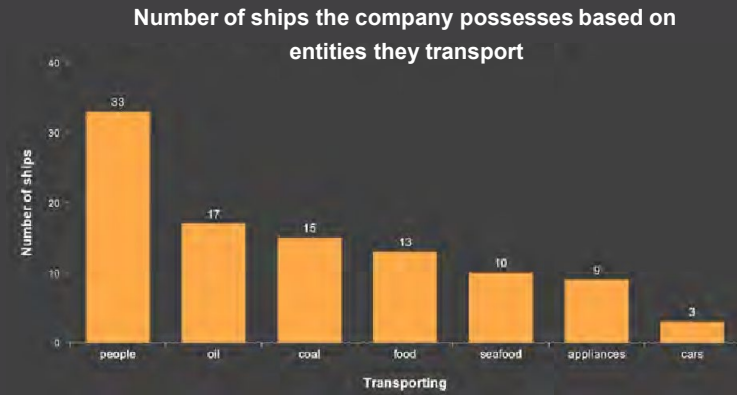
Bar Chart & Stacked Bar Chart

Bar Charts are probably the most frequently used chart type. Focus the attention of your audience to important details by:

- **Ranking data** from **largest to smallest** or **vice versa**
- Filtering out data that isn't important for your message
- Grouping data by combining values in a chart – if there are too many categories, you can group less relevant categorical values together into an Other group (for example, "Other Clothing")

Used for

- Comparing different categorical values



Suggestions

1. Use data labels, such as Figure 5, to improve the readability of data values
2. Customize hierarchies to allow drilling from a high-level overview to more specific details; users easily drill up and down
3. Use Color to clearly differentiate separate categorical values in your dimension

Ranking

Shows the **top or bottom N values** to **emphasize the largest, or smallest values.**

Focus Area



Bar Chart

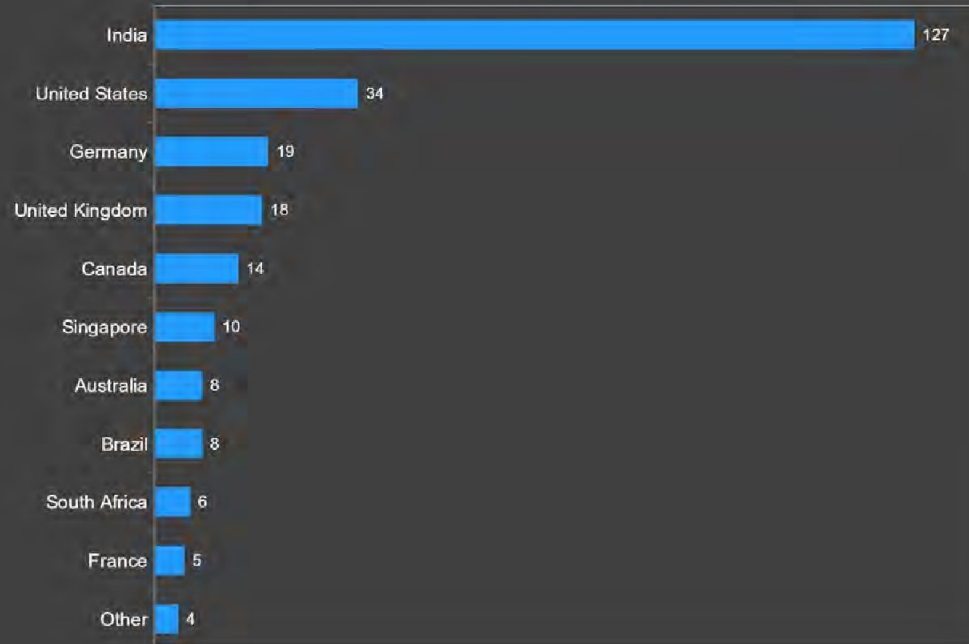
Ranking

The Ranking Chart allows the user **to sort and filter data based on their importance**. For example, we may want to sort Countries based on their Number of Participants.

Used for

- Emphasizing on top or bottom values in a chart

Number of participants from top 10 countries in a design contest



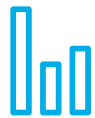
Suggestions

1. Often categorical values (in this case Countries) that contribute less to the overall measure value might be filtered out or grouped together in another category.

Part-to-Whole

Shows how the
categories contribute
to the whole value.

Focus Areas



Bar Chart



Stacked Bar Chart



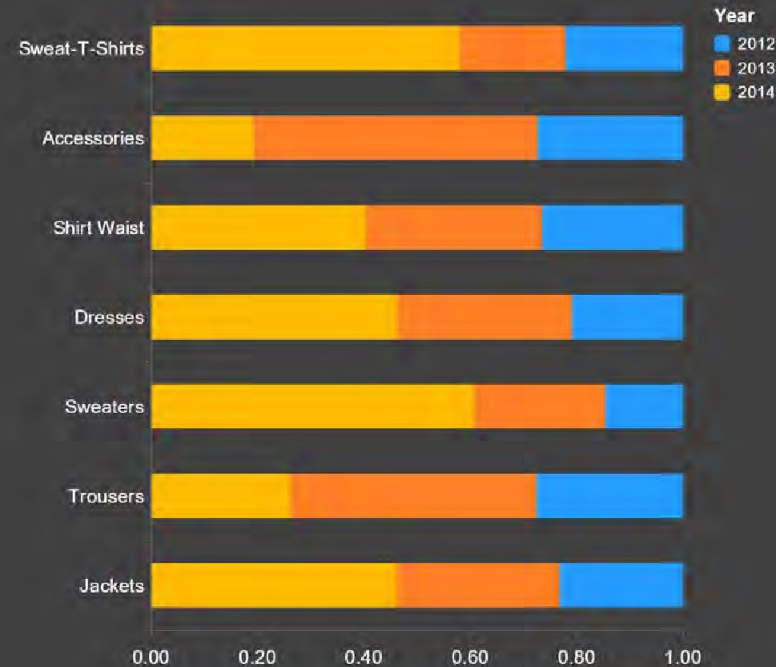
Pie Chart

Part-to-Whole

Used for

A Part-to-Whole relationship shows **how measure values that make up the whole of something** (for example, Number of containers sold) **compare to one another** and how they each compare to the whole.

Percentage of items sold for each product line in 2012 - 2014



Suggestions

1.

You can use stacked or side-by-side bars to compare different hierarchy levels (Country Region) or classifications (Men's Clothing, Women's Clothing).

2.

You can use a 100% Stacked Bar Chart (or Marimekko Chart) to show the portion that each segment makes up in a category.

3.

In addition to Stacked Bar Charts and Marimekko Charts, other charts (such as pie, ring, and funnel charts) can be used to show Part-to-Whole relationships.

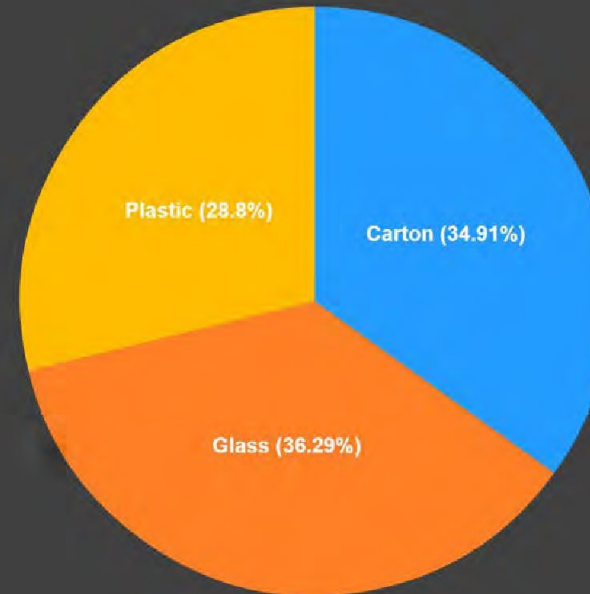
Pie, Ring, and Funnel Charts

Pie, Ring (Donut), and Funnel Charts are used to **discern part-to-whole comparisons to either highlight a portion of the data** or to **compare values for different categorical values**. These chart types are generally **not recommended if they include too many segments**, as the viewer will have a difficult time differentiating between too many different colors.

Used for

- **Comparing percentage** values in proportion to the whole

The percentage of containers sold by container type



Suggestions

1. Limits use of Pie Charts to a small number of slices (no more than 7 slices)
2. Consider showing data labels for ease of reading
3. Highlight only the most important slice if possible
4. Compare with using a bar chart or ring (donut) chart – the viewer is more likely to perceive the length of a bar over the size of angular slices

Distribution

Shows how a measure is spread across its domain.

Focus Areas



Histogram



Box Plot



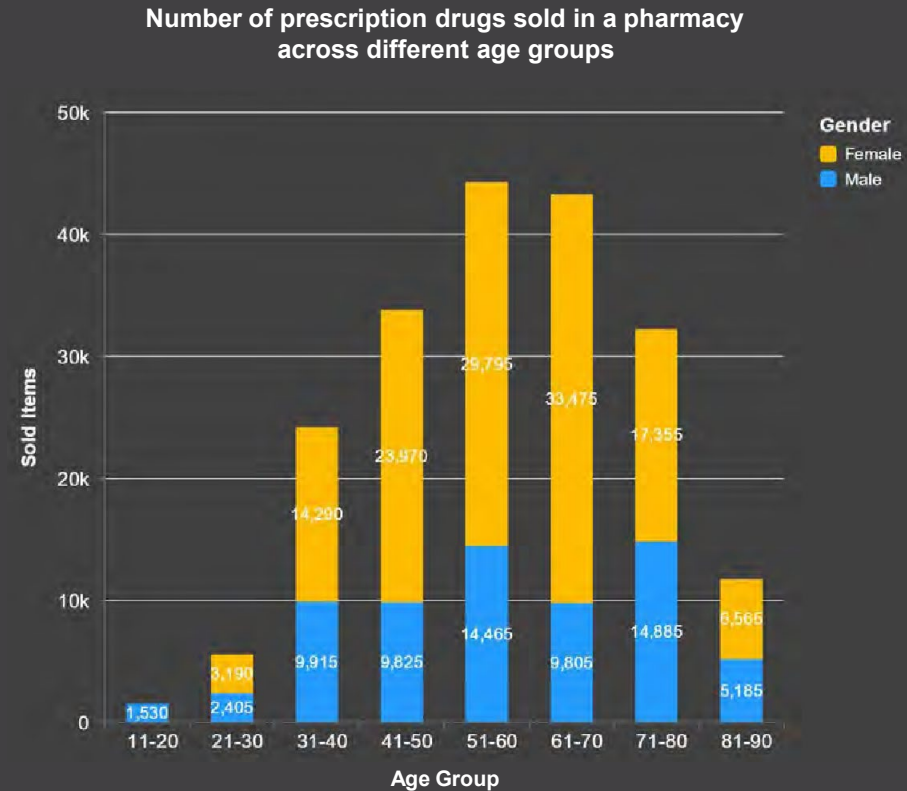
Heat and Tree Map

Histogram and Binning

A Histogram is a type of Column Chart that shows the **distribution of measure values**, for example, Number of Items Sold. Instead of showing each measure value directly, in a histogram, values are binned first. For example, in Figure 9, instead of creating one column per Age, we binned the values first into the age ranges [11-20], [21-30].....[80-90]. This allowed us to show the distribution of Number of Prescription Drugs Sold in an audience friendly way.

Used for

- Distribution of measure values, identifying data issues including outliers



Suggestions

1.

Create bins or ranges of numbers to count the number of occurrences within your data. In SAP Lumira, this can be done either in the Prepare Room using the Group by Range functionality or in the Visualize Room using a Calculated Dimension.

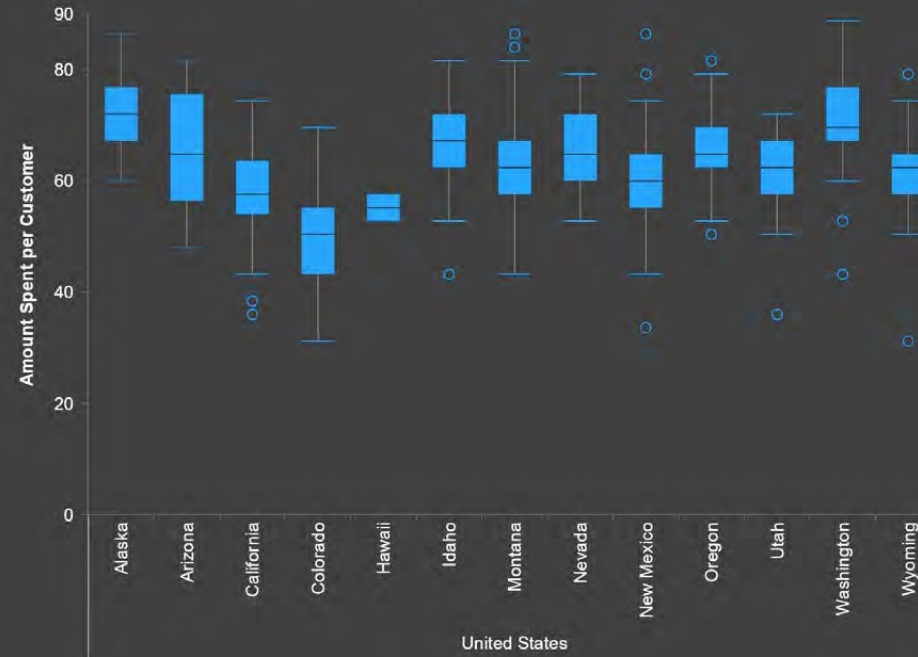
Box Plot

A Box Plot visually **displays statistical distribution of a measure within a dataset**. It is often used to also show the range in values for each categorical value. Boxplots show the **minimum** and **maximum** values, as well as the **median** and the 25th and 75th quartile. Outliers are visually represented by dots.

Used for

- Comparison, distribution of values, identifying outliers

The distribution of dollars spent on our products by customers in the Western United States



Suggestions

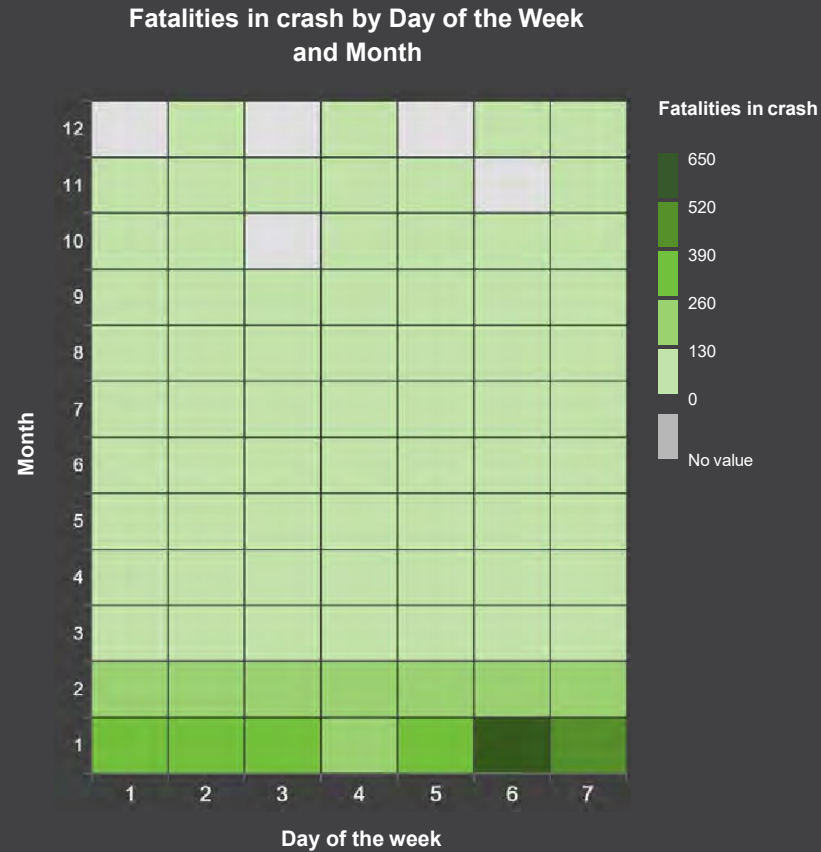
1. Compare data distribution for several categorical values
2. Show distribution of medians in data
3. Include a reference line for the overall median in your data

Heat Map and Tree Map

In a Heat Map the **categorical values** are contained in a matrix of tiles; based on a single measure, these tiles have different shades. In contrast, in a Tree Map, two measures are considered. Larger values are represented by larger tiles and darker shades.

Used for

- Showing the distribution of measure values



Suggestions

1.

Only use this if the resulting Heat Map shows visibly different color intensities (it will confuse the viewer if the heat map segments are of similar color intensities).

Correlation

Shows whether there is a **potential correlation** between two measures.

Focus Areas



Scatter Plot



Trellis

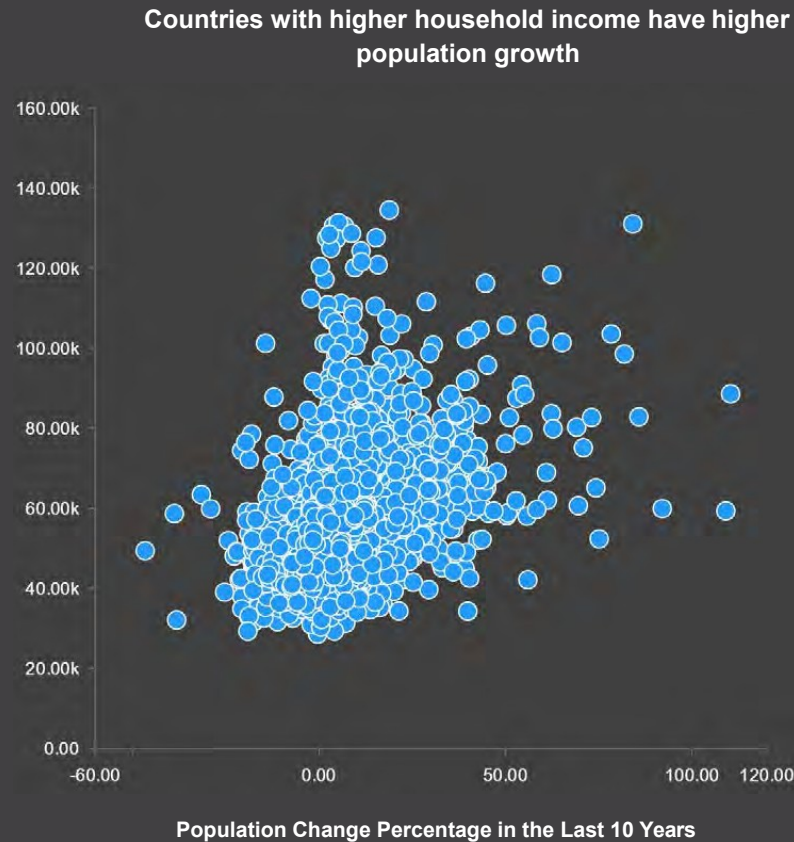
Scatter Plot

Additional Chart Types Used For Showing Correlation:

- The Scatter Matrix shows several Scatter Plots in a Trellis layout in order to compare several Scatter Plots in one chart.
- A Bubble Chart is **similar to a Scatter Plot** but allows visualization of a third measure. The **size** of the bubbles indicates this third measure. **The larger the measure is, the larger the bubble.**

Used for

- Showing the correlation of two measures



Suggestions

1. Use the color to show groups of points, but limit the number of colors used; too many colors or shapes will impact the readability of a chart
2. Keep the aspect ratio square
3. Create a Geo Hierarchy on top of location data (for example, States, Cities) to enable drilling up to higher levels of geographical detail

Overview

Shows the exact **values**
in table format.

Focus Area



Table

Table

A table is an arrangement of data in rows and columns, or possibly in a more complex structure.

The elements of a table may be grouped, segmented, or arranged in many different ways, and even nested [recursively](#).

Used for

- Show multiple measures in one or two categories or hierarchies

Drug and alcohol usage had a significant impact on fatal injuries in the United States in 2011

| Injury Severity | Gender | Measures | | |
|-------------------------------|--------|-----------|---------------------------|-------------------------------|
| | | Accidents | Accidents Involving Drugs | Average Blood Alcohol Content |
| Fatal Injury | Female | 716 | 108 | 0.05 |
| | Male | 1,603 | 108 | 0.08 |
| Incapacitating Injury | Female | 227 | 8 | 0.02 |
| | Male | 356 | 10 | 0.05 |
| Non-incapacitating Evident In | Female | 281 | 7 | 0.02 |
| | Male | 403 | 13 | 0.03 |



Suggestions

1. Best for showing exact values.
2. Often charts and Tables are shown on the same page, as they emphasize different aspects.
3. Highlight key information with the Conditional Formatting feature.
4. Setting the correct precision (number formatting) for measures included in a Table is paramount in order to not overload the user.

Geographical Information and Maps

Shows the **geographical distribution of measure values.**

Focus Areas



Choropleth Chart



Geo Bubble Chart

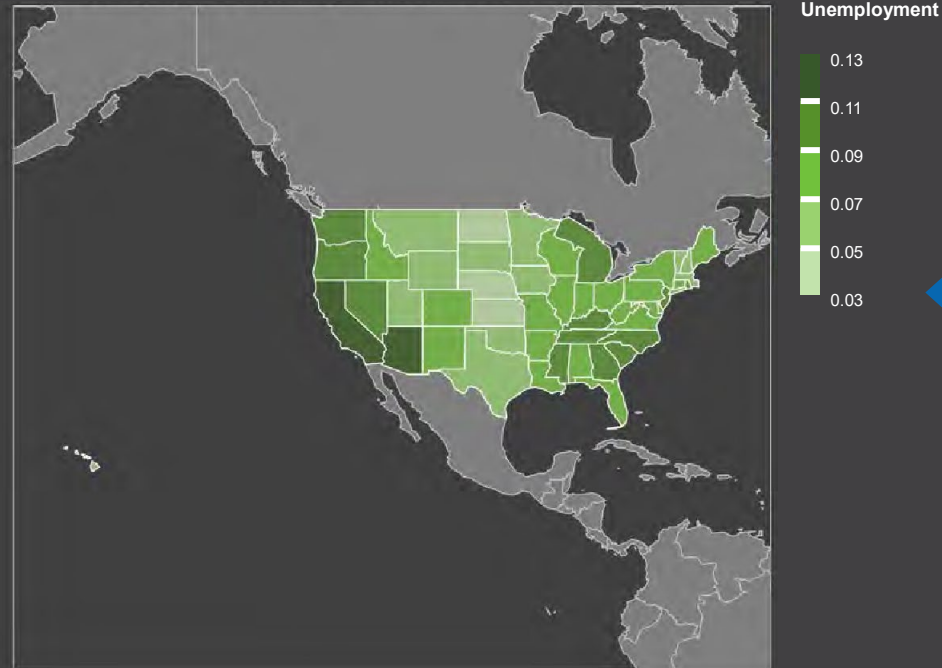
Choropleth Map

A Choropleth Map uses differences in shading, coloring, or the placing of symbols within predefined regions to indicate measure values in those areas.

Used for

- Supports location-based comparisons of standardized data such as Rates, Densities, or Percentages

Unemployment percentage across different states in the United States in 2014



Suggestions

1. Use the Choropleth Map for locations of similar size, as the size of the area coloured may overemphasize larger areas (for example, Canada covers a much larger area than Japan despite being much smaller in terms of population)
2. Make sure your measure values are normalized by the geographic properties, for example, by the population of a geographic area
3. Remember that the granularity of your regions (counties, for example) will impact the signal (aggregated measure values) from your data.

Geo Bubble Chart

The Geo Bubble Chart shows **measure values in the form of bubbles on a map**. The larger the measure, the larger will be the bubble on the map.

Used for

- Viewing a measure by Country, Region, or City; comparing
- measures across different geographic areas

Voyages ending in Americas experience lower delays



Suggestions

1. Use to show values on a map and to create an animation over time
2. Use Geo Bubble or Pie Charts on maps to show measure values if the relative size of the underlying regions cannot be compared

Protips

A great visual design standard will **accelerate understanding** and **consumptions of your data**. It's that simple. For your business to reap the benefits of data visualizations, organizations need to create a **visual design standard** that **incorporates best practices**.

The International Business Communications Standards (IBCS), is a non-profit organization that has established a rather comprehensive and detailed visual standard for designing both reports and presentations. It is highly recommended that anyone who develops reports, either as a data professional or business analyst, should peruse both the IBCS Web site (www.ibcs-a.org) and Rolf Hichert's consulting Web site (www.hichert.com).



1.

Less is more. Make every pixel and word count.



2.

Avoid decorative use of graphics.



3.

Avoid three-dimensional chart types.



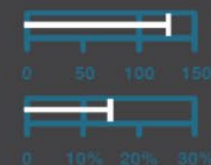
4.

Avoid pie charts.



5.

Start bar charts at zero.



6.

Use bullet graphs instead of gauges to save space.



7.

Use sparklines to show trends on the X-axis.



8.

Show time going from left to right on the X-axis.



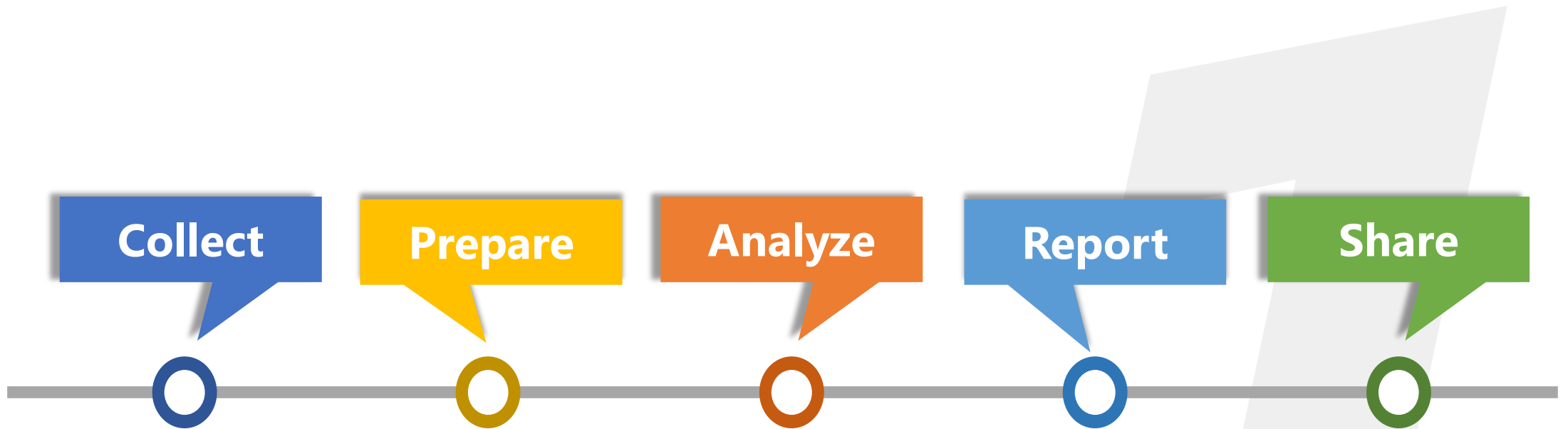
9.

Use color only to highlight or accentuate meaning.



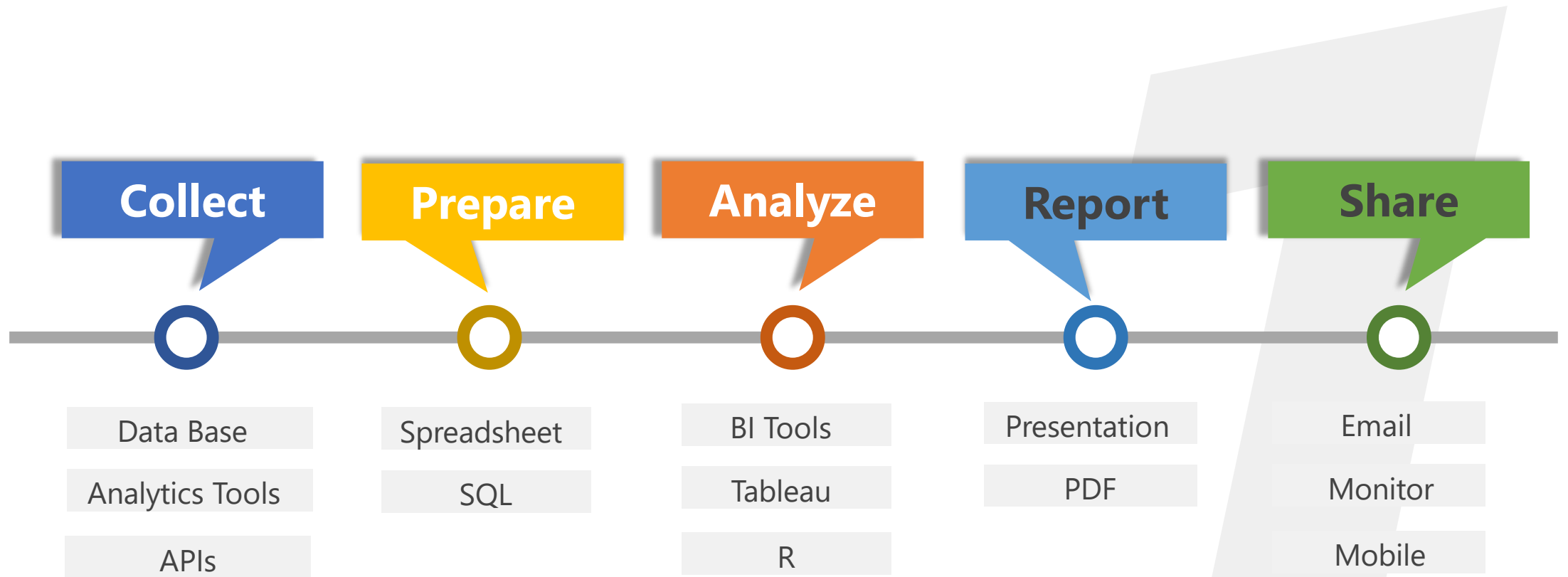
Google Data Studio + Demo

Common Data Workflow: Challenges



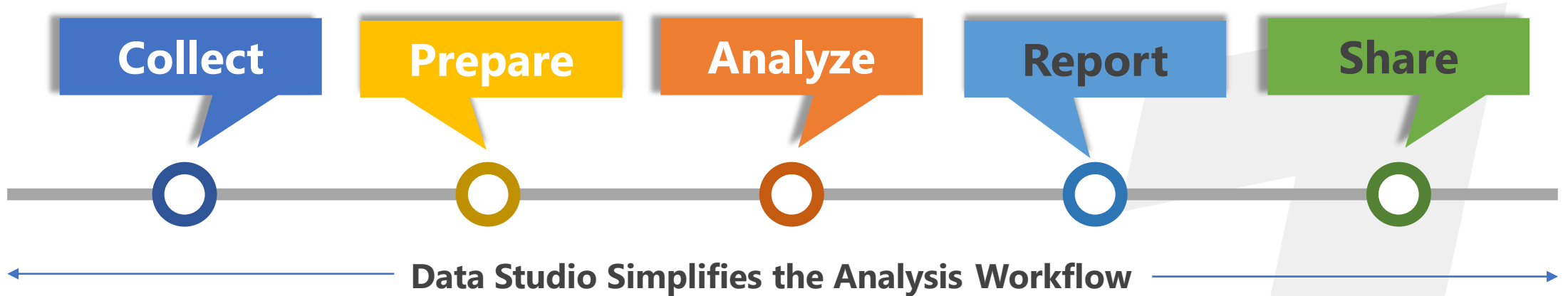
Limitations in any stage cause users to exit and use different tools.

Common Data Workflow: Challenges



Customers use **many tools**. It's **complex**, **expensive**, and **difficult** to manage

Common Data Workflow: Challenges



DATA SOURCES

Access Data

- Connect & Import Data
- Semantic Classification
- Define Transforms

ANALYSIS

Explore Data

- Visual Query
- Drag/Drop Data
- Dynamic Filters

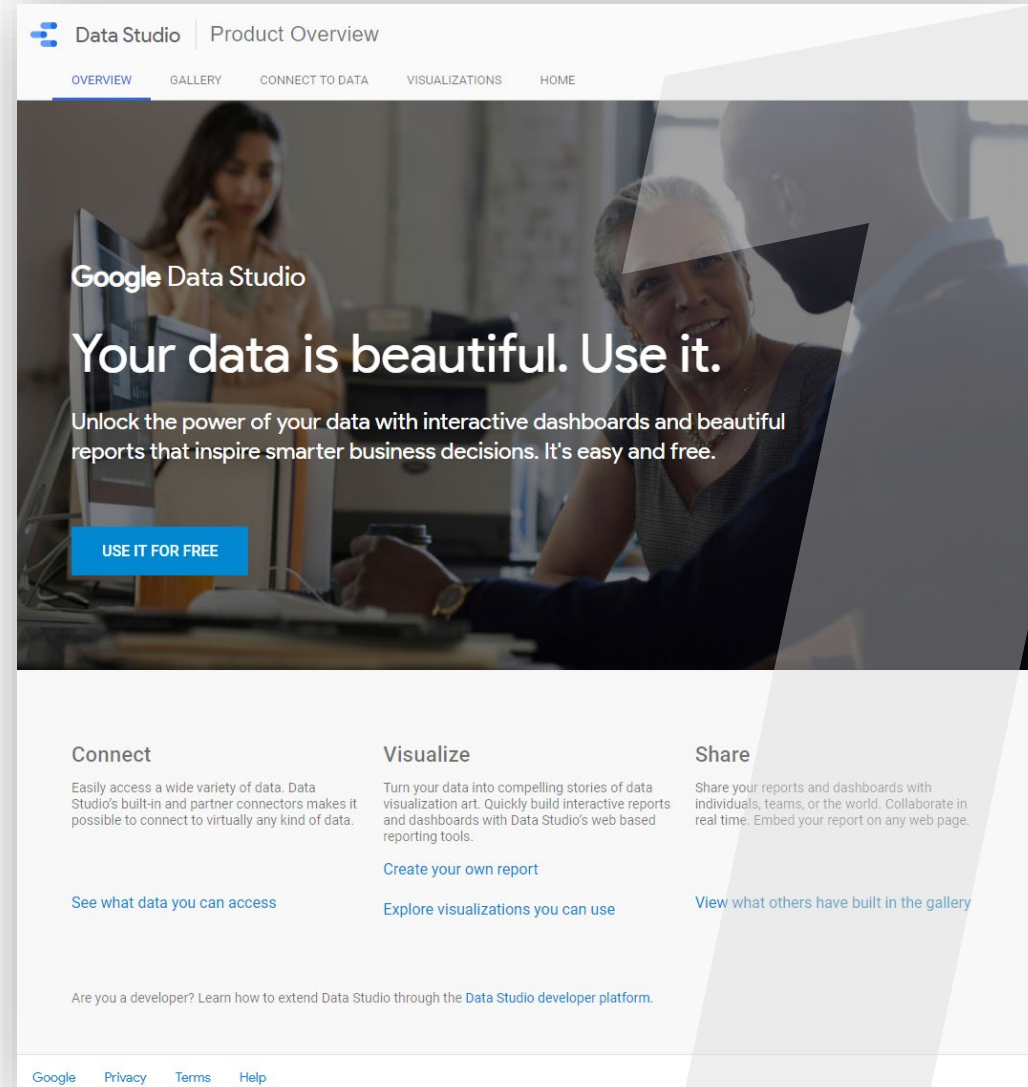
PRESENT & SHARE

Communicate Data

- Modern WYSIWYG Editor
- Charts/Shapes/Styles
- Interactive Controls
- Drive Sharing & Collaboration

What is Google Data Studio?

- Initially Google data studio was first launched as part of **Google Analytics Suite 360** in **June 2, 2016**
- It was **premium version** and was only available within the US.
- Later, on **May 24, 2016**, Google announced a **free version of data studio** for individuals and small teams.



Piece of puzzle

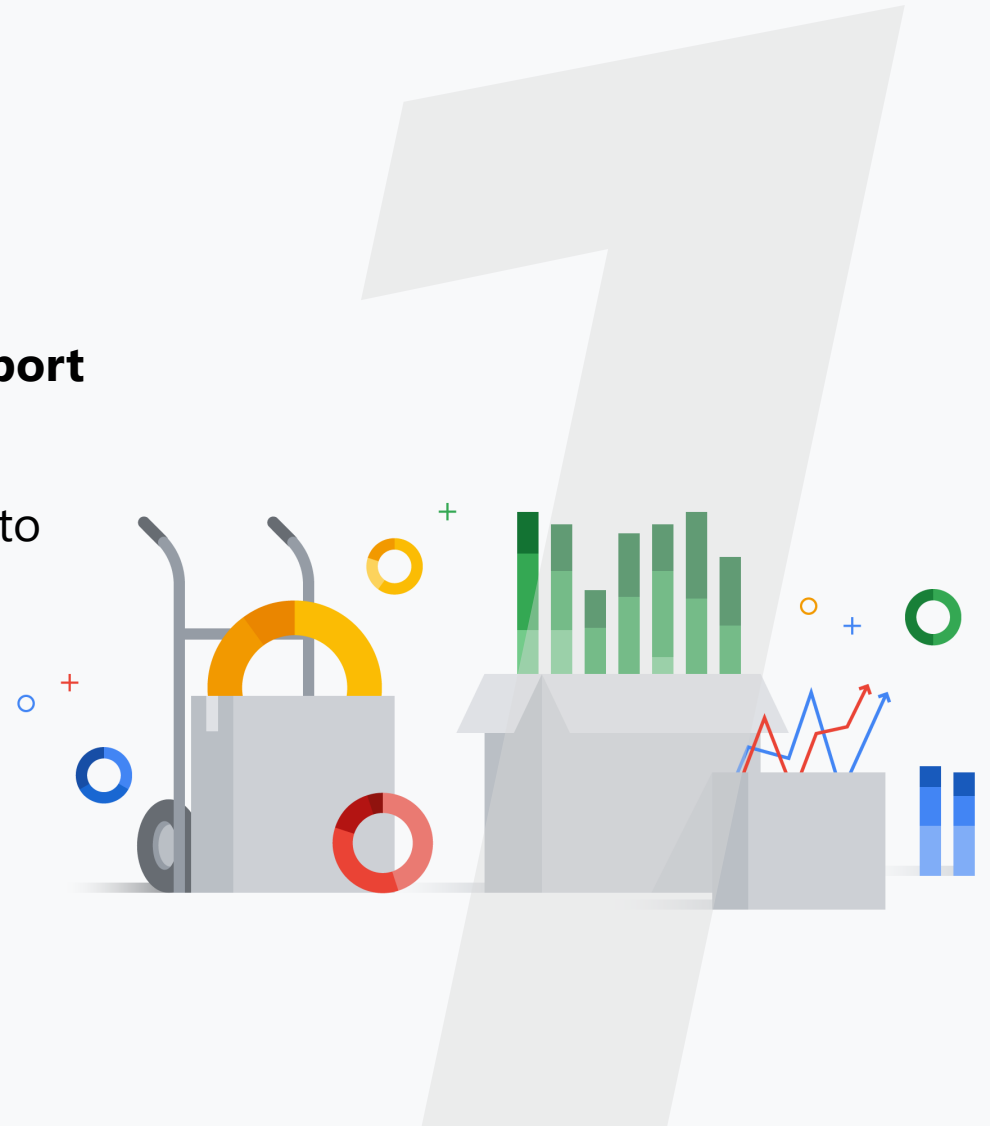
Under the hood of **Google Analytics suite 360**

- Even though its capable of doing a lots of things, Google Data Studio is just single puzzle part of the whole big picture.
- Data Studio part of Google Analytics 360 Suite, a platform that will help you evaluate the full customer journey and drive results. The Suite is comprised of 6 products, as schematized below:



What is Google Data Studio?

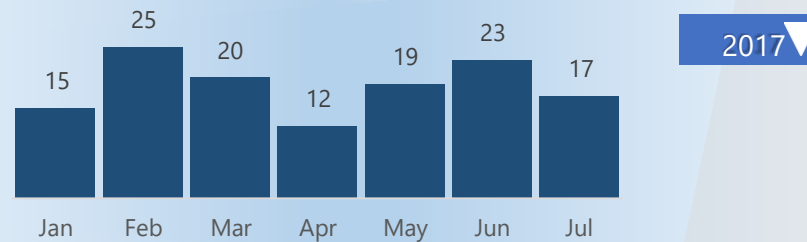
- is a **reporting tool** which turn data into **informative dashboards and reports** that are easy to read, easy to share, and fully customizable.
- able to **automatically update data in real time**.
- gives freedom to multiple people to **work on same report in real time**.
- Helps business be more data-driven by making access to data and analysis easier
 - Available for Totally Free
 - Unlimited Reports
 - Free 2 GB Data Import



Why use Google Studio ?

- **90%** of the information a person **perceive is through sight**
- **70%** of the **sensory receptors** are located in the **eyes**
- About **50%** of the human brain neurons are involved in the **processing of visual information**
- Human **productivity** is **17%** higher when working with **visual information**.
- A person **understand visual information 60,000 times faster** comparison to the same **information as text**

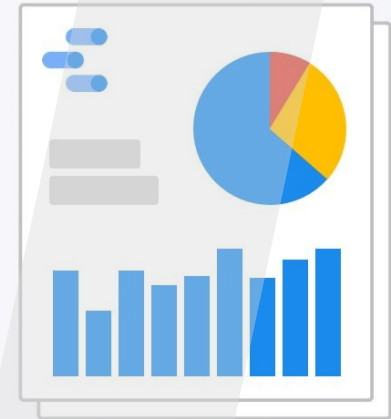
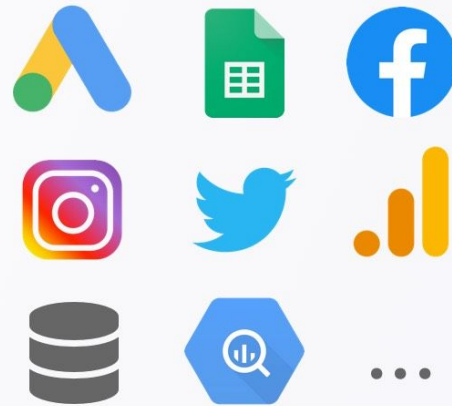
| | |
|-----|----|
| Jan | 15 |
| Feb | 25 |
| Mar | 20 |
| Apr | 12 |
| May | 19 |
| Jun | 23 |
| Jul | 17 |



What you can do with Data Studio.

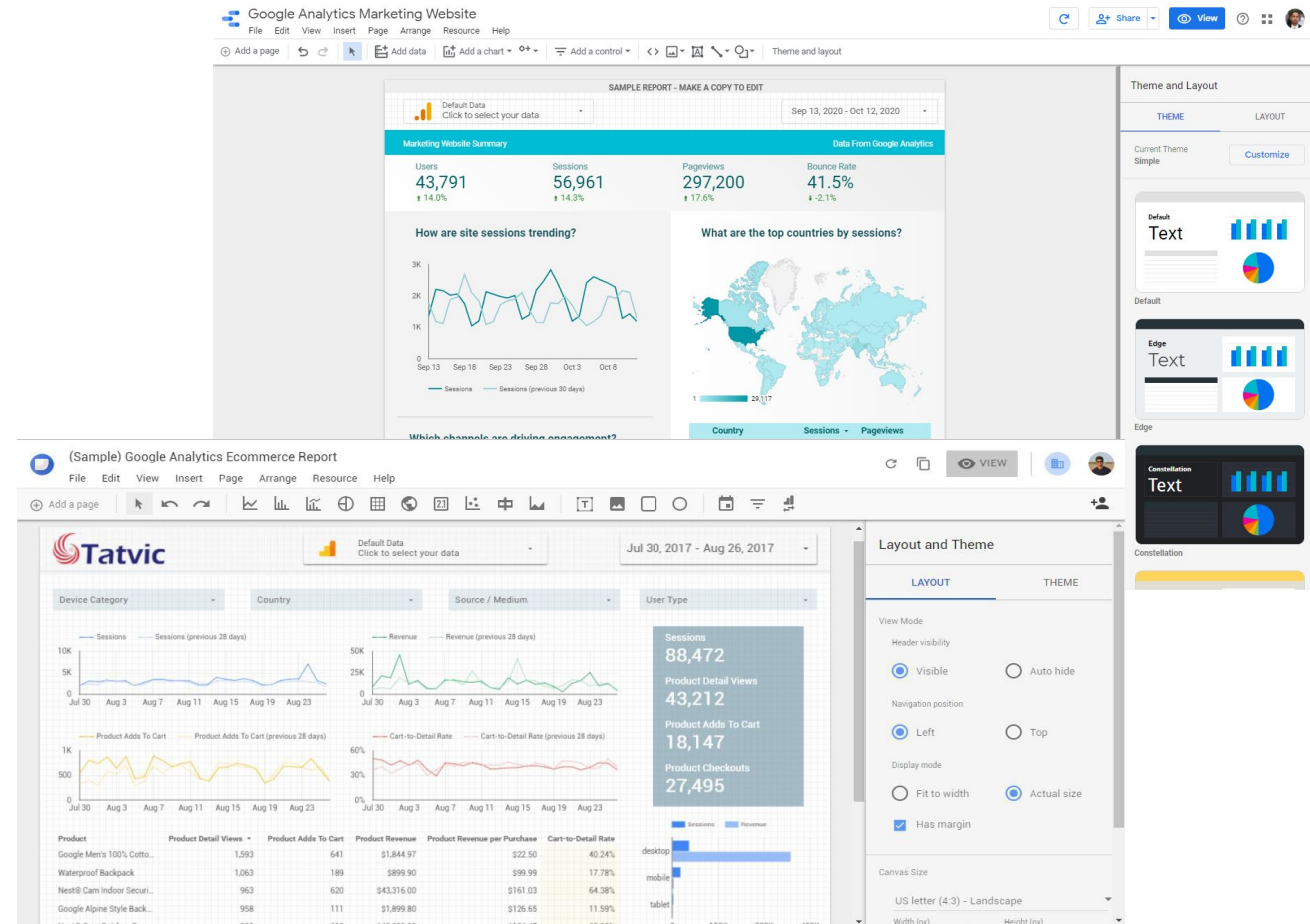
Tell your story in data:

- Visualize your data through **highly configurable charts** and **tables**.
- Easily **connect** to a **variety of data sources**.
- **Share** your insights with your team or with the world.
- **Collaborate** on reports with your team.
- Speed up your report creation process with **built-in sample reports**.



Google Data Studio Features

- **Connecting Data** from different sources
- Creating own **Dimension, Calculation of Metrix**
- Using **Filter** controls and date ranges
- How to use **score cards, Maps** and **Tables**
- How to use **Charts, Bullet Chart** and **Combo Chart**
- Setting the **layout, Pages** and **style** of the report
- **Publishing** and Embedding the report
- Creating Segments and Filters
- Grouping selected data and date ranges



What you need to use Data Studio?

Prerequisites to **view**, **create**, and **share** Data Studio files.

What you need to view reports

- To view a Data Studio report, all you need is a **browser** and an **internet connection**.

Note: A Google account is not required to view reports.

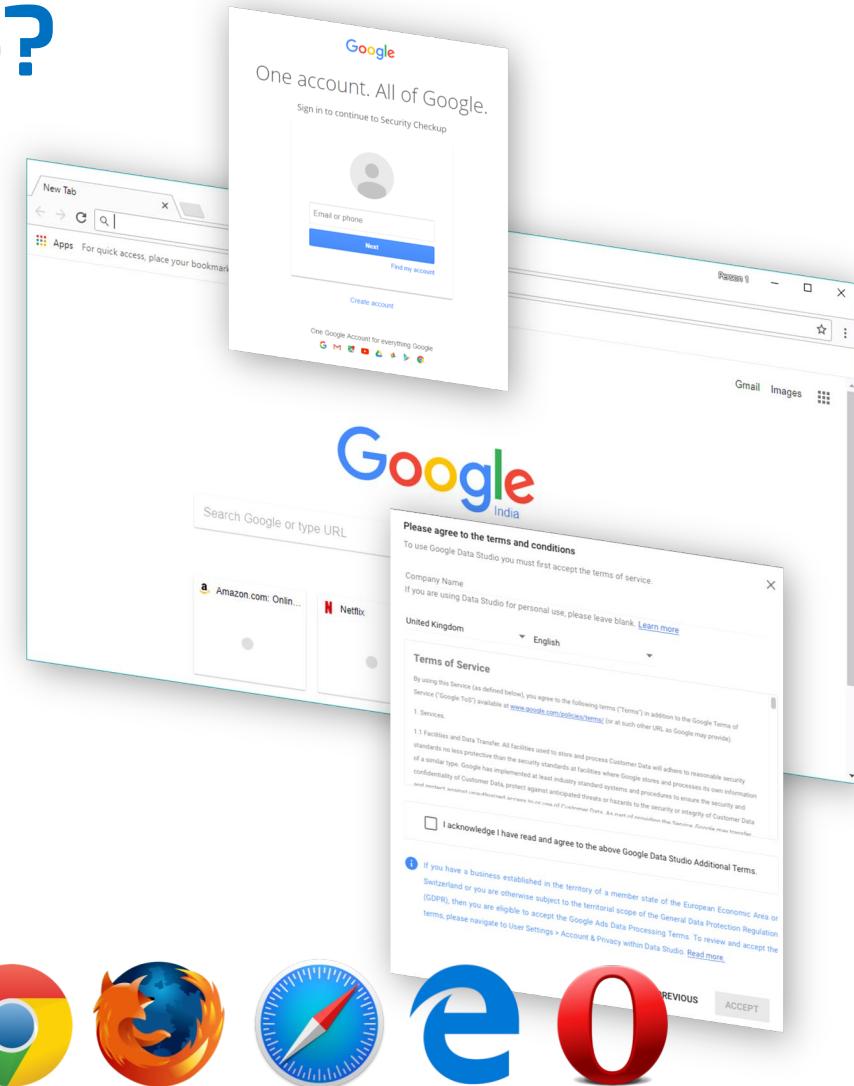
What you need to create and edit reports and data sources

To create or edit a file in Data Studio, you must:

- be signed into a **Google account**
- Learn how to map a non-Gmail address to a Google account.
- be in one of the **supported countries** (see below)
- accept** the Data Studio **Terms of Service and Policies**
- If you are a G Suite user, your administrator may need to enable Data Studio.

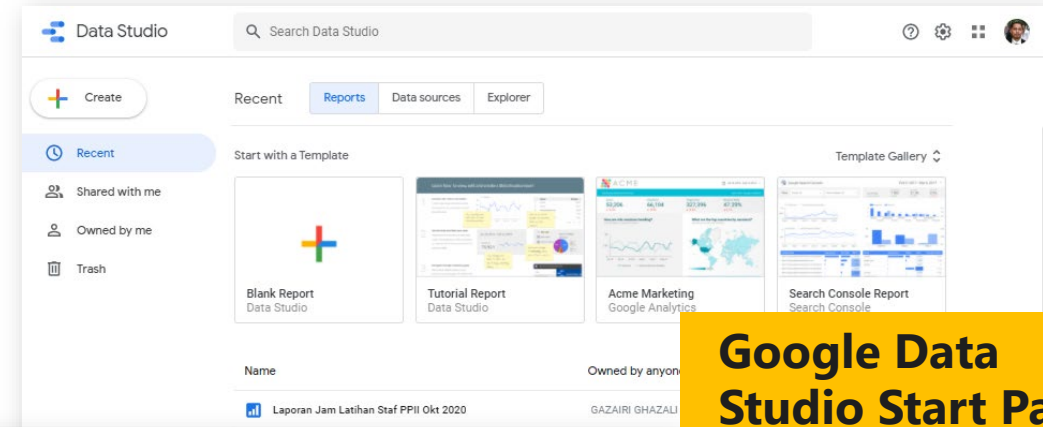
Supported browsers

- Tested on the Chrome, Firefox, and Safari browsers.
- Note: Editing reports and data sources on other browsers is not recommended at this time.*



Starting with Google Studio

- First, log in with the **Google Account**
- Login at <https://datastudio.google.com>.



**Google Data
Studio Start Page**

**Google Data Studio
Official Website**

Your data is beautiful. Use it.

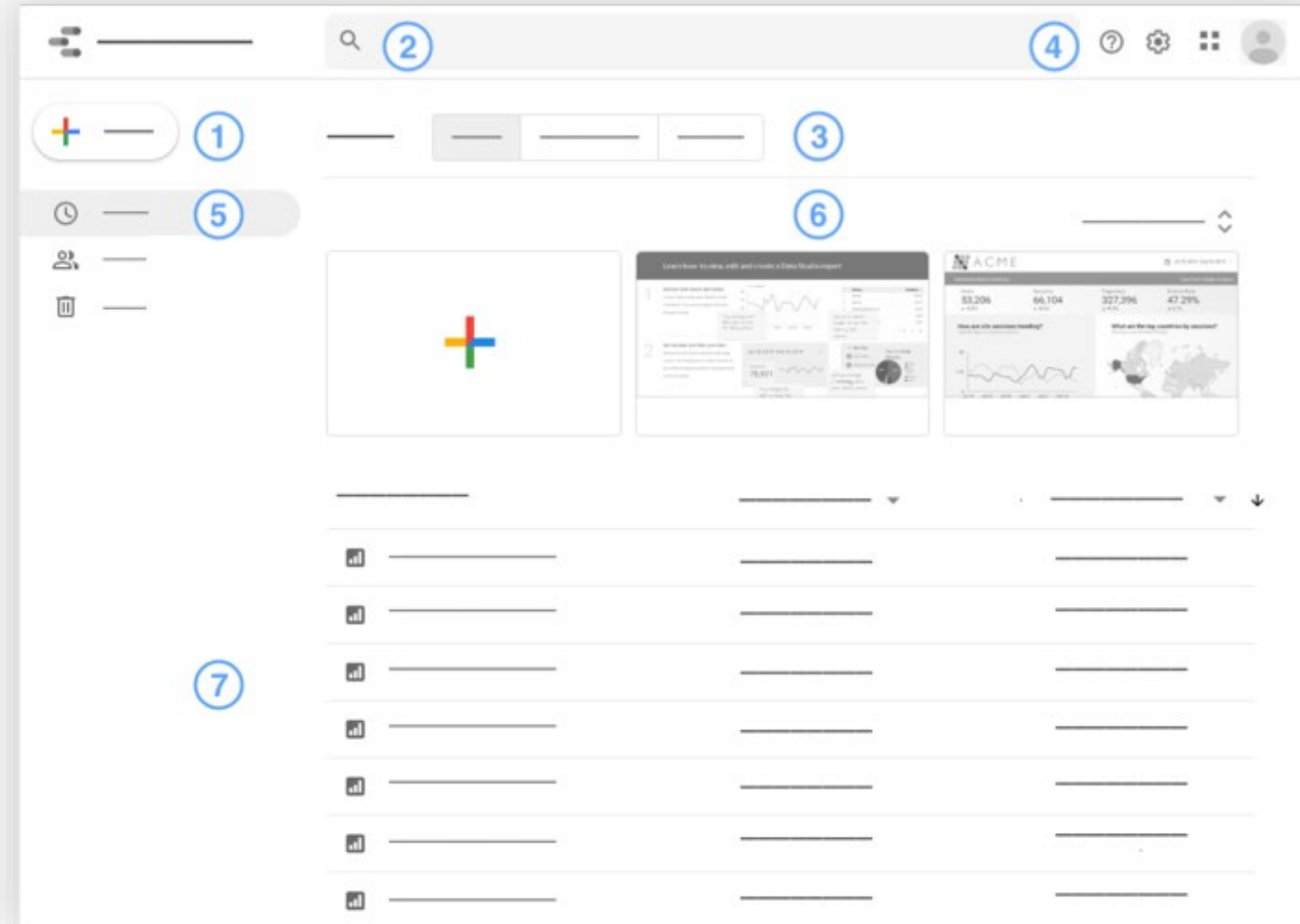
Unlock the power of your data with interactive dashboards and beautiful reports that inspire smarter business decisions. It's easy and free.

USE IT FOR FREE

Find your way around Data Studio

The home page is where you create and access all your Data Studio files.

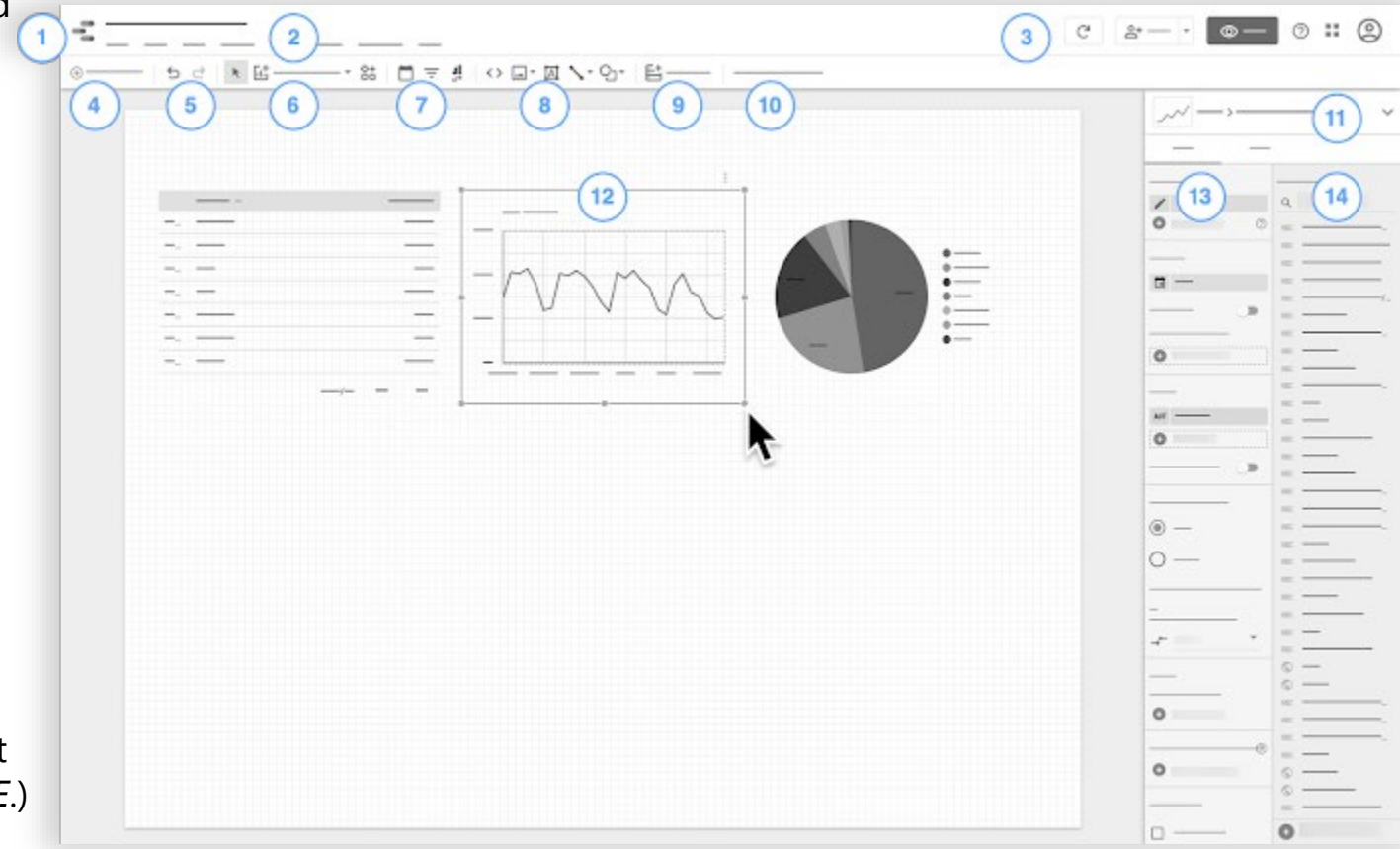
1. **Create** a new file.
2. **Search.** Find files quickly.
3. **File type tabs.** Switch between Reports, Data Sources, and the Explorer.
4. **Options:**
 - **Help** and feedback.
 - **User settings.**
 - **Google Marketing Platform** product selector (GMP users only).
 - **Manage** your **Google account**.
5. **Filter the file list to show recent files**, those owned by you, those shared with you, and files in the trash.
6. **Report samples and templates.** Start with a blank report, or customize a fully functional [template](#).
7. **File list.** Click a file to view it.
 - On the right, use a file's overflow menu to share, rename, or remove it.
 - Sort files by name, owner, or date.



Find your way around The Report Editor

To edit a report, locate it in the file list, view the file, then in the upper right, click EDIT.

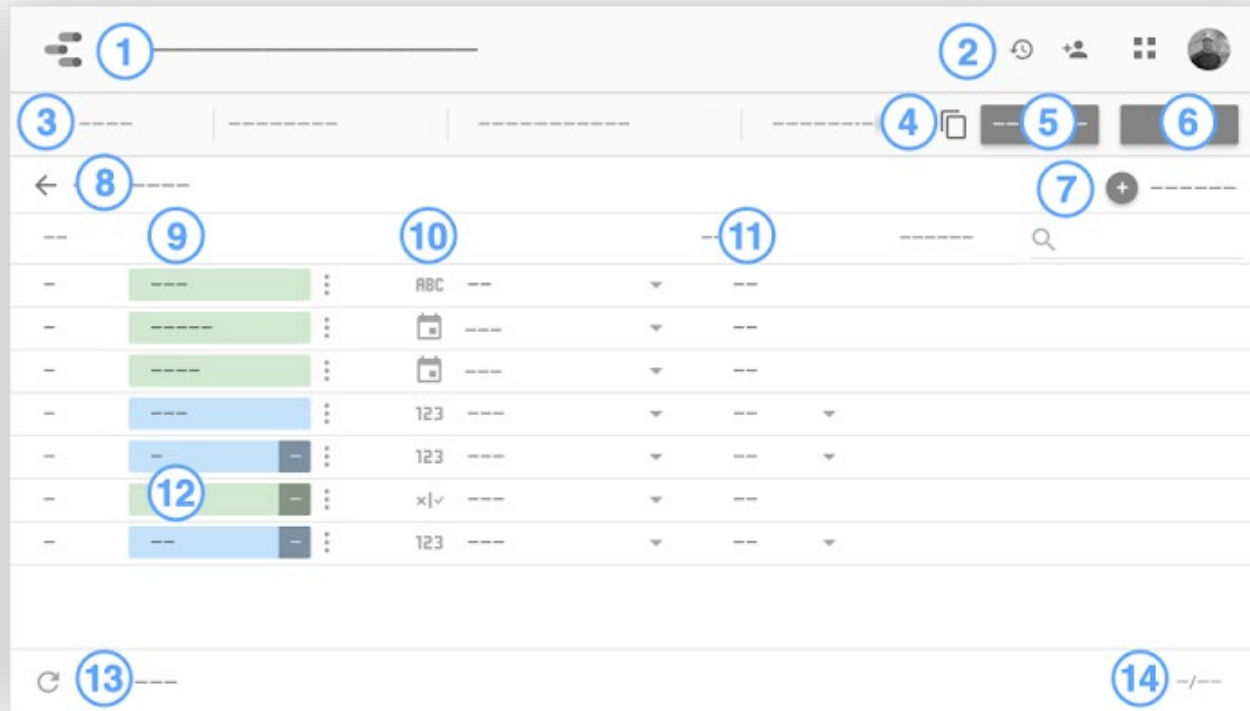
1. **Logo.** Click to return to the *Reports Home* page.
2. **Menu bar.** Many menu functions can also be accessed by right-clicking a component.
3. **User Action Menu** (From left to right:)
 - **Refresh** data
 - **Share** the report: Invite other people, Schedule email delivery, Get report link, Download report.
 - **View:** switch between **edit** and **view mode**.
 - Select **Google Marketing Platform products**
 - **Help**
 - Manage your **Google account**
4. Manage **report pages**.
5. Selection mode | **Undo** | **Redo**.
6. **Add a chart** to your report.
7. **Add** interactive **viewer controls**.
8. **Add text, images, lines**, and **shapes**.
9. **Add data** to the report.
10. Open the **Theme and layout** panel.
11. **Change** the selected chart's **visualization type**.
12. **Select a chart to display** the properties panel for that chart. (To configure the chart's appearance, click *STYLE*.)
13. **Configure** the **chart's data properties**.
14. **Available fields.** Drag and drop dimensions and metrics into the data properties panel.



Find your way around the data source editor

To edit a data source used by your report:

1. Edit your report.
2. In the menus, select Resource > Manage added data sources.
3. Locate the data source in the list, then to the right, click Edit.



1. **Data source name.**
2. **Version history.**
3. **Data source options:**
 - *Data credentials.*
 - *Data freshness. .*
 - *Community visualizations access.*
 - *Field editing in reports*
4. **Make a copy** of this data source.
5. **Create report.**
6. **Explore.**
7. **Add a field.**
8. **Edit connection.**
9. **Fields.**
10. **Field type.**
11. **Aggregation.**
12. **Calculated fields.**
13. **Refresh fields**
14. **Field count.**

What it does?

The basic workflow of google data studio:

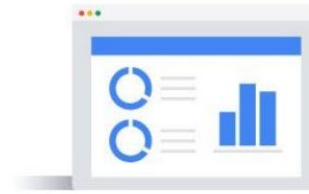
Connect – Acquire, prepare, transform and integrate the data.

Visualize – Collaborate to **create visual stories** with the data.

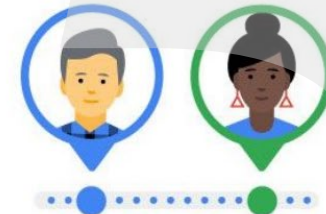
Share - Can **share reports**, insights with stakeholder, decision maker and colleagues across organization.



Connect to
all your data



Visualize with beautiful,
informative reports



Share across the
organization



Connect



Visualize

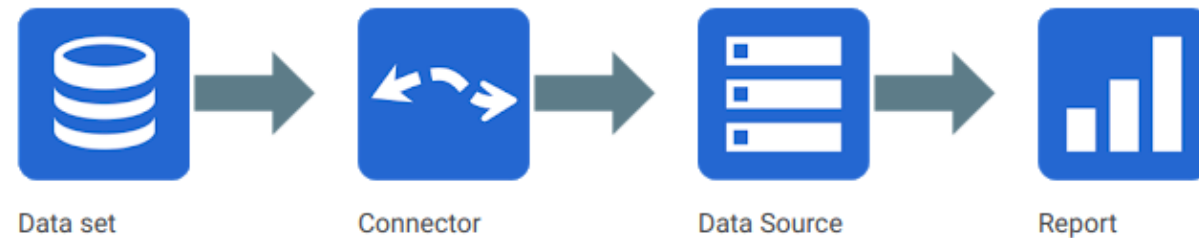


Share

Concepts: Data set, Connector & Data Source

GDS has **4 important concepts**: Dataset, Connector, Data Source, Report.
Google Data Studio concepts and how they linked together

Data set is the "physical" layer underlying everything (and store the data), while **Data Source** is the "logical" layer with added properties and functionalities. A **Connector** is the "pipe" that connects these two layers.



A **Data set** can be much more than just a table or an Excel file.

Connector: GDS does not import your data - it uses a **connector** to get access to your actual underlying data.

Data Source is created on top of the Data set with added functionalities such as **Shareable or Configurable**.

A **report** is the final visual presentation of data from different data sources.

What it does?

Connect to your data

- **Connectors** are required to get started.
- **Connectors** are the **link between Raw data** and **studio datasets**.
- Google Data Studio can connect and collect the data from different sources and give you one consolidated report and dashboard on single platform.



What it does?

Easy to Connect to Data

Powerful Connectors

- Google Analytics
- Google Sheets
- BigQuery
- AdWords
- YouTube Analytics
- Search Console

On Premise Data

- MySQL
- PostgreSQL

Import CSV Data

- 2GB Free

Access your data from over 90 connectors.

Search connectors...

Google Connectors (14)
Connectors built and supported by Data Studio. [Learn more](#)

| | | | |
|--|---|--|---|
| AdWords By Google Connect to AdWords performance report data. Learn More | Attribution 360 By Google Connect to Digital Attribution and TV Attribution data. Learn More | BigQuery By Google Connect to BigQuery tables and custom queries. Learn More | Cloud SQL By Google Connect to Google Cloud SQL databases. Learn More |
| DCM By Google Connect to DoubleClick Campaign Manager data. Learn More | DFP By Google Connect to DoubleClick for Publishers data. | File Upload By Google Connect to CSV (comma-separated values) files. Learn More | Google Analytics By Google Connect to Google Analytics reporting views. Learn More |
| Google Cloud Storage By Google Access your data in Google Cloud Storage. Learn More | Google Sheets By Google Connect to Google Sheets. Learn More | MySQL By Google Connect to MySQL databases. Learn More | PostgreSQL By Google Connect to PostgreSQL databases. Learn More |
| Search Console By Google Connect to Search Console data. Learn More | YouTube Analytics By Google Connect to YouTube Analytics data. Learn More | | |

Partner Connectors (73)
Connectors built and supported by Data Studio partners. [Learn more](#)

| | | | |
|---|--|--|---|
| Ad Data & All Other S... By Adverity Adverity connects Google Data Studio easy and fast with data from hundreds of advertising platforms and many ot... Learn More | Ad Networks + Googl... By Supermetrics Combine campaign data from different ad networks together & merge with Google Analytics data. Learn More | Ad, Analytics, Social ... By ReportDash Fetch data from Facebook Ads, Bing Ads, LinkedIn Ads, Facebook Insights, and more. Merge data, and compute cros... Learn More | Adform By Supermetrics Fetch Adform data into Google Data Studio Learn More |
| Adobe Analytics By Supermetrics Fetch Adobe Analytics (SiteCatalyst) data into Google Data Studio Learn More | AdRoll By Supermetrics Fetch AdRoll data into Google Data Studio. Learn More | AdRoll By Power My Analytics Click 'LEARN MORE' below to activate - Analytics Importer AdRoll Connector connects Data Studio with adRoll data... Learn More | AdStage Connector: S... By AdStage Connect and sync your Google AdWords, Bing Ads, Facebook Ads, Twitter Ads, and LinkedIn Ads accounts with Googl... Learn More |

- **Google Connectors (18)**
- **Partner Connectors (275)**
- **Opensource Connector (3)**

What it does?

Start with your data set

- To use Data Studio, you'll start with a ***data set*** -- a system outside of Data Studio that contains the information on which you want to report. Your data set will contain two types of data:
 - **Dimensions** are data categories. Values may include names, descriptions, date information, or other characteristics of a category.
 - **Metrics** measure the things contained in dimensions. Metrics in your Data Studio reports are aggregated, for example, as sums, counts, or ratios.
- Data sets are typically organized into rows and columns, where each row in the table contains one record, or instance, of the data.
- You may have a data set like this in a spreadsheet or it may be generated by a platform you use, such as Google Analytics, MySQL, Google Ads, or any other platform available through [partner connectors](#).

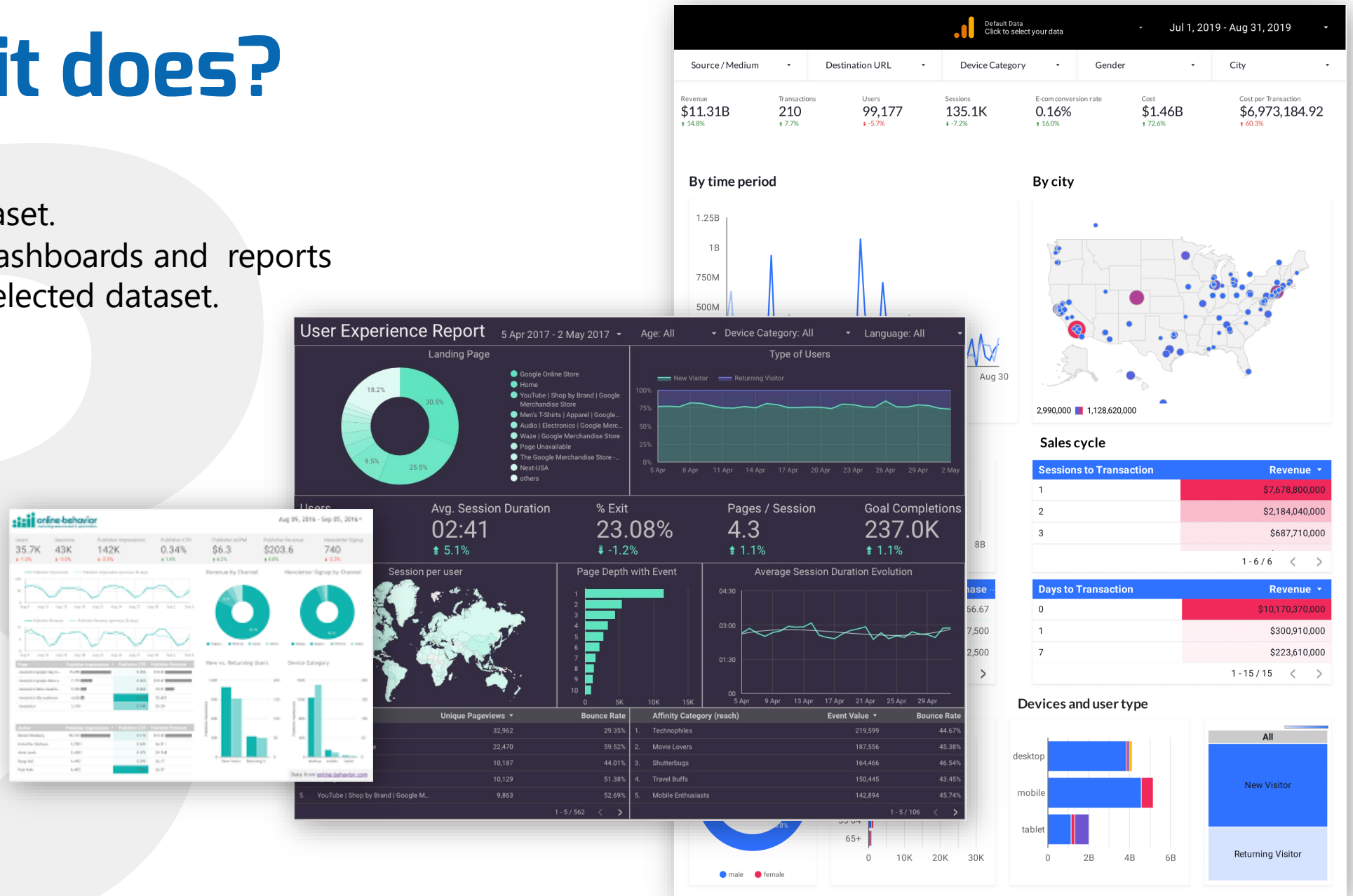
| Row | Item Name | Color | Quantity Sold |
|-----|-----------|--------|---------------|
| 1 | Hat | Black | 20 |
| 2 | Hat | White | 25 |
| 3 | Coat | Red | 35 |
| 4 | Coat | Blue | 10 |
| 5 | Scarf | Purple | 15 |

In this example, *Item Name* and *Color* are both dimensions, because they describe or categorize the products for sale. Dimensions can be any other kind of data, including unaggregated numbers, dates, text, and boolean (true/false) values. *Quantity Sold* is a metric; it is a count of that row's items sold.

What it does?

Visualize

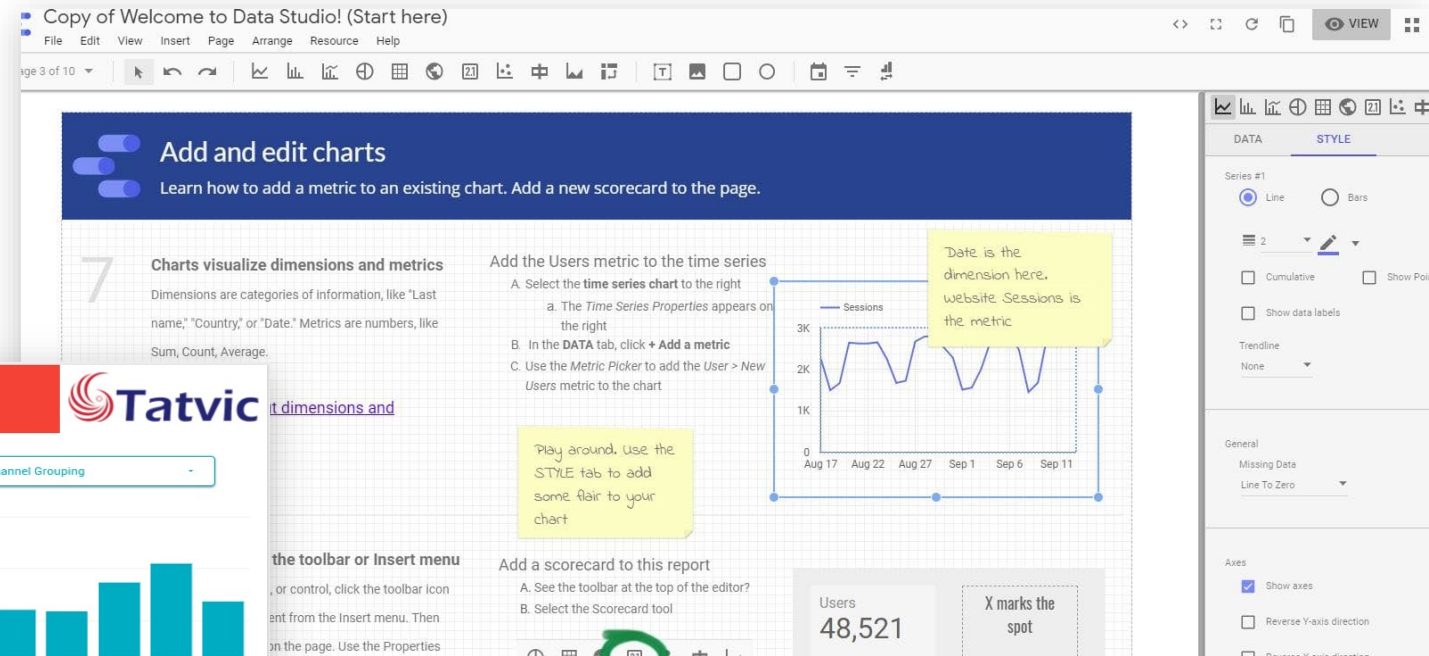
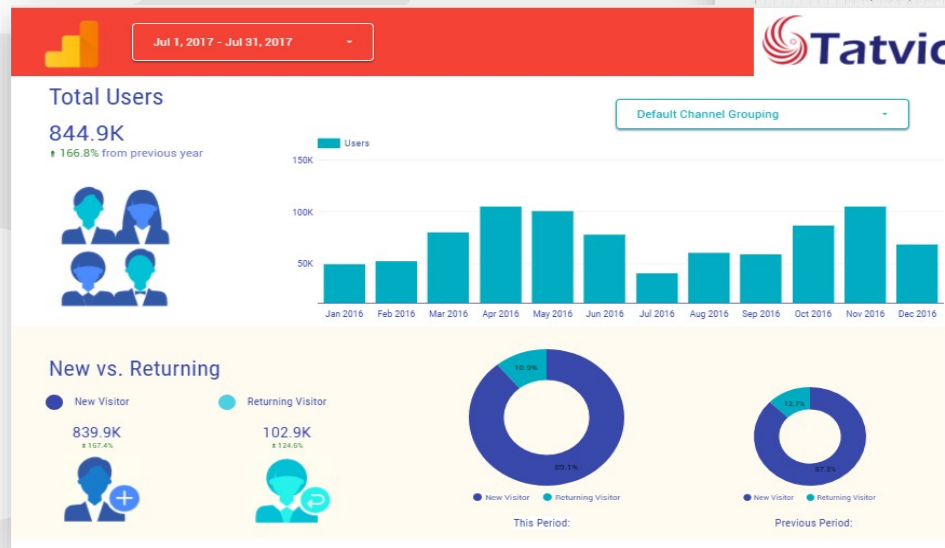
- Choose dataset.
- Generate dashboards and reports based on selected dataset.



What it does?

Visualize - Build Beautiful Reports

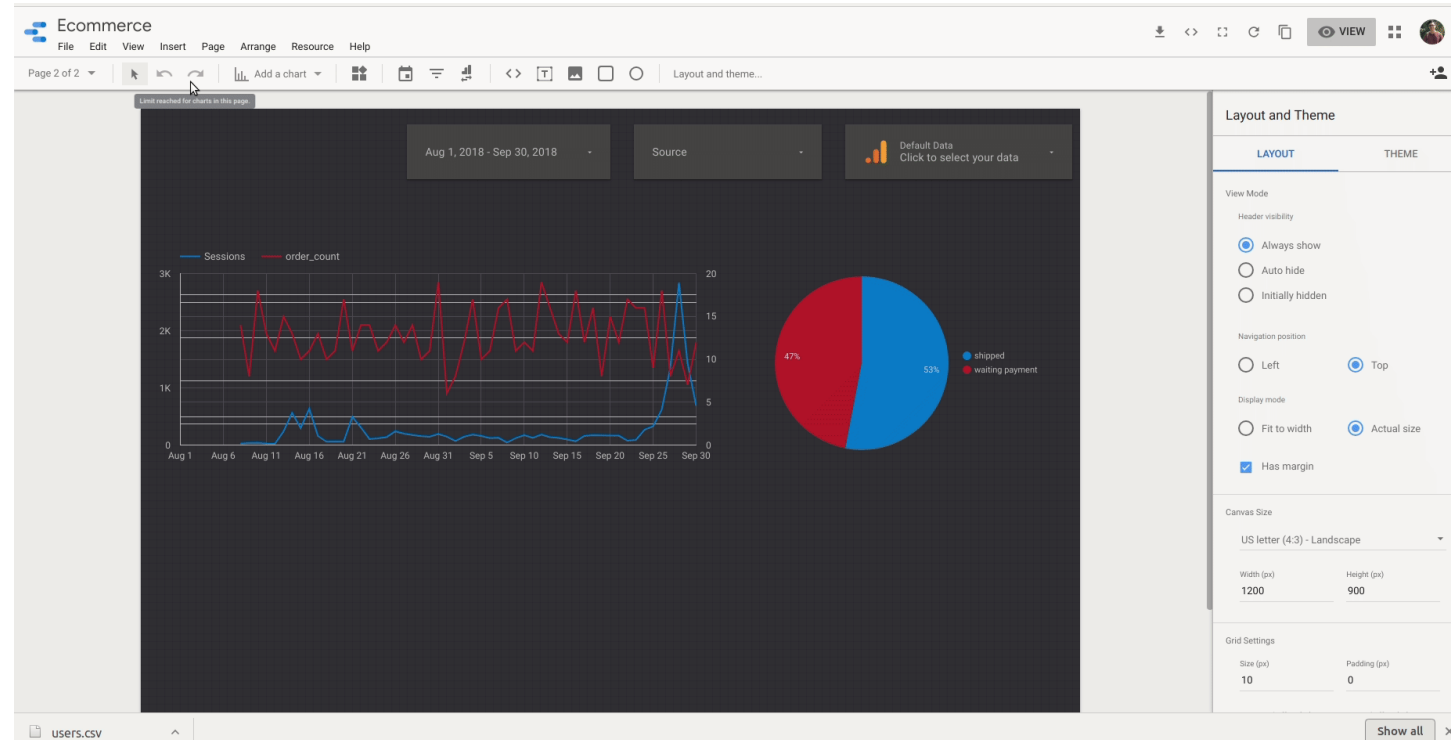
- Modern WYSIWYG Editor
- Customizable Charts
- Easy to Configure Styles
- Interactive Controls
- Multiple Pages



Visualize your data
















Use the drag and drop report editor to:

- Tell your data story with **charts**, including **line**, **bar**, and **pie charts**, **geo maps**, **area** and **bubble graphs**, **paginated data tables**, **pivot tables**, and more.
- Make your reports interactive with viewer **filters** and **date range controls**. The data control turns any report into a **flexible template** report that anyone can use to see their own data.
- Include **links** and **clickable images** to create product **catalogs**, **video libraries**, and other **hyperlinked content**.
- **Annotate** and **brand** your reports with text and images.
- Apply **styles** and **color themes** that make your data stories works of data visualization art.



Tools

- Drag and move items around the report.
- draw shapes and text. import images.
- customize colors and settings.

| | |
|---|----------------|
|  | Time series |
|  | Bar chart |
|  | Pie chart |
|  | Table |
|  | Geo map |
|  | Scorecard |
|  | Scatter chart |
|  | Bullet chart |
|  | Area chart |
| | |
|  | Text |
|  | Image |
|  | Rectangle |
|  | Circle |
| | |
|  | Date range |
|  | Filter control |

Tools

An overview of all Google Data Studio Chart types in 2019

Tables



Scorecards



Time Series



Bar charts



Pie charts



Geo maps



Line charts



Area charts



Scatter charts



Pivot tables



Bullet charts



Treemaps



What it does?

Visualize - Custom Data Transformations

- Aggregations
- Groupings
- Ad Hoc Calculations

orders.csv

Field Editing in Reports: ON

COMMUNITY VISUALIZATIONS ACCESS: OFF

USING OWNER'S CREDENTIALS

DONE

← EDIT CONNECTION

+

ADD A FIELD

| Index | Field | Type | Aggregation | Description |
|-------|---------------|-------------------|-------------|-------------|
| 1 | id | 123 Number | None | |
| 2 | order_id | ABC Text | None | |
| 3 | created_at | 📅 Date (YYYYMMDD) | None | |
| 4 | user_id | 123 Number | None | |
| 5 | status | ABC Text | None | |
| 6 | Shipped count | 123 Number | Auto | |

🔍 Search fields

↻ REFRESH FIELDS

6 / 6 Fields

The screenshot shows the Tableau interface with a formula field being added to the 'Aggregation' column. The formula is 'COUNT_DISTINCT(source)'. The dropdown menu is open, showing options like 'Source', 'Source / Medium', 'Source Property Tracking ID', and 'Source Property Display Name'. The 'Source' option is selected.

| Type | Aggregation | Description |
|------------|-------------|-------------|
| RBC Text | None | |
| 123 Number | None | |
| RBC Text | | |
| RBC Text | | |
| RBC Text | | |
| RBC Text | | |

What it does?

Type of Data

| Data Type | | Meaning What? | Example |
|-----------------------------|--------------|---|-------------------------------------|
| Categorical (Dimensions) | Nominal | The ordering of values has no intrinsic meaning | Event Category, User Type, City |
| | Ordinal | Ordered, "Every value has a place" | Count of Session, Month of the Year |
| | Time Series | Dates and Times | Date, Hour |
| Quantitative (Metrics) | Additive | Adding values makes sense, zero is meaningful | Sessions, Transactions |
| | Non-additive | Only difference in values makes sense | Avg. Session Duration, Bounce Rate |

What it does?

Tabulate Relationships Between Metrics

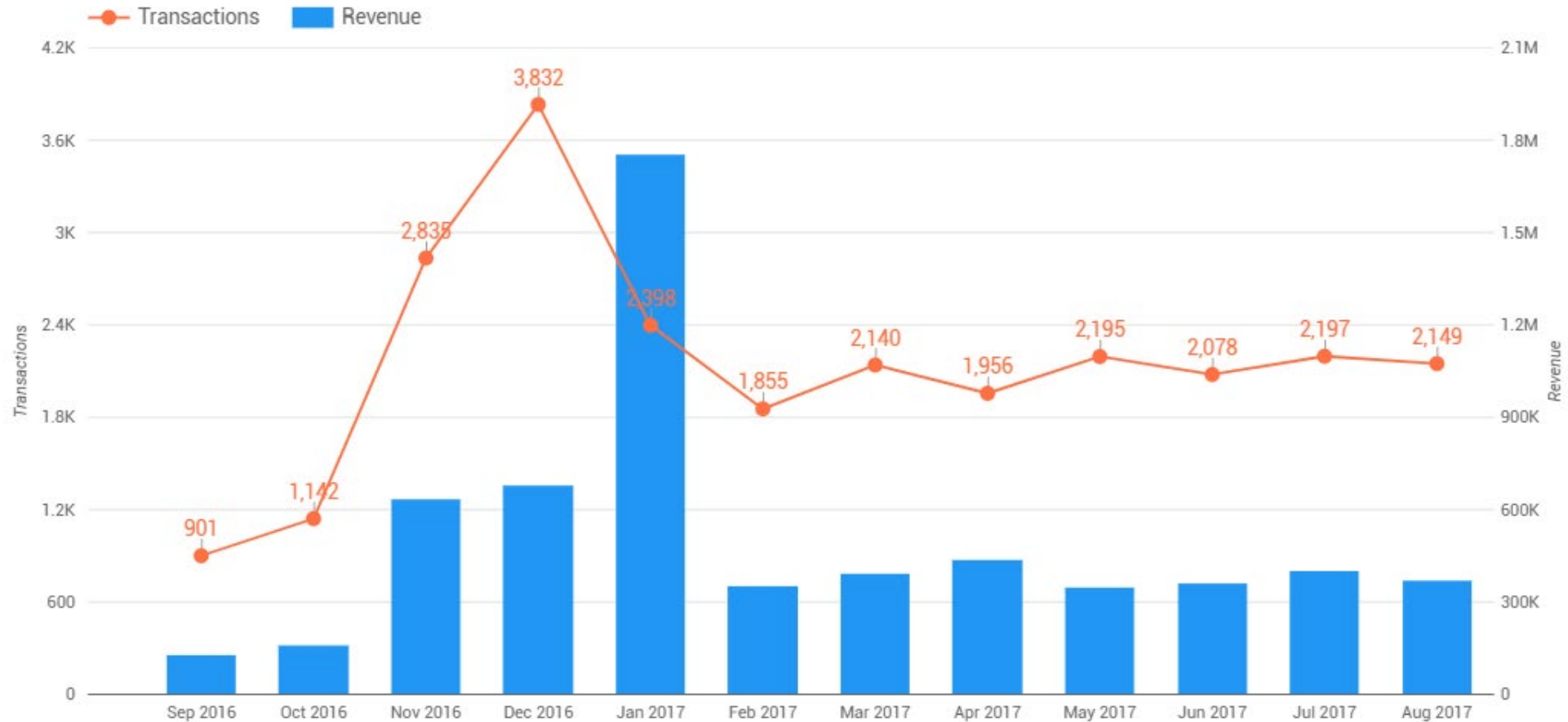
Source/Medium wise Metrics Relationship

| Source / Medium | Sessions ▾ | % Δ | Transactions | % Δ | Revenue | % Δ | Ecommerce Conversion Rate | % Δ |
|---------------------------|------------|------------|----------------------------|----------|--------------|----------|---------------------------|----------|
| google / organic | 38,455 | 5.0% ↑ | 622 <div><div></div></div> | -0.3% ↓ | \$103,088.70 | 7.9% ↑ | 1.62% | -5.0% ↓ |
| (direct) / (none) | 11,358 | 5.3% ↑ | 136 <div><div></div></div> | 22.5% ↑ | \$23,802.09 | -61.7% ↓ | 1.2% | 16.3% ↑ |
| youtube.com / referral | 10,418 | 76.4% ↑ | 1 <div><div></div></div> | 0.0% | \$1.99 | -43.0% ↓ | 0.01% | -43.3% ↓ |
| google / cpc | 4,333 | 44.1% ↑ | 36 <div><div></div></div> | -14.3% ↓ | \$2,632.98 | -49.6% ↓ | 0.83% | -40.5% ↓ |
| m.facebook.com / referral | 3,870 | 1,575.3% ↑ | 1 <div><div></div></div> | - | \$6.99 | - | 0.03% | - |

What it does?

Compare two related Metrics

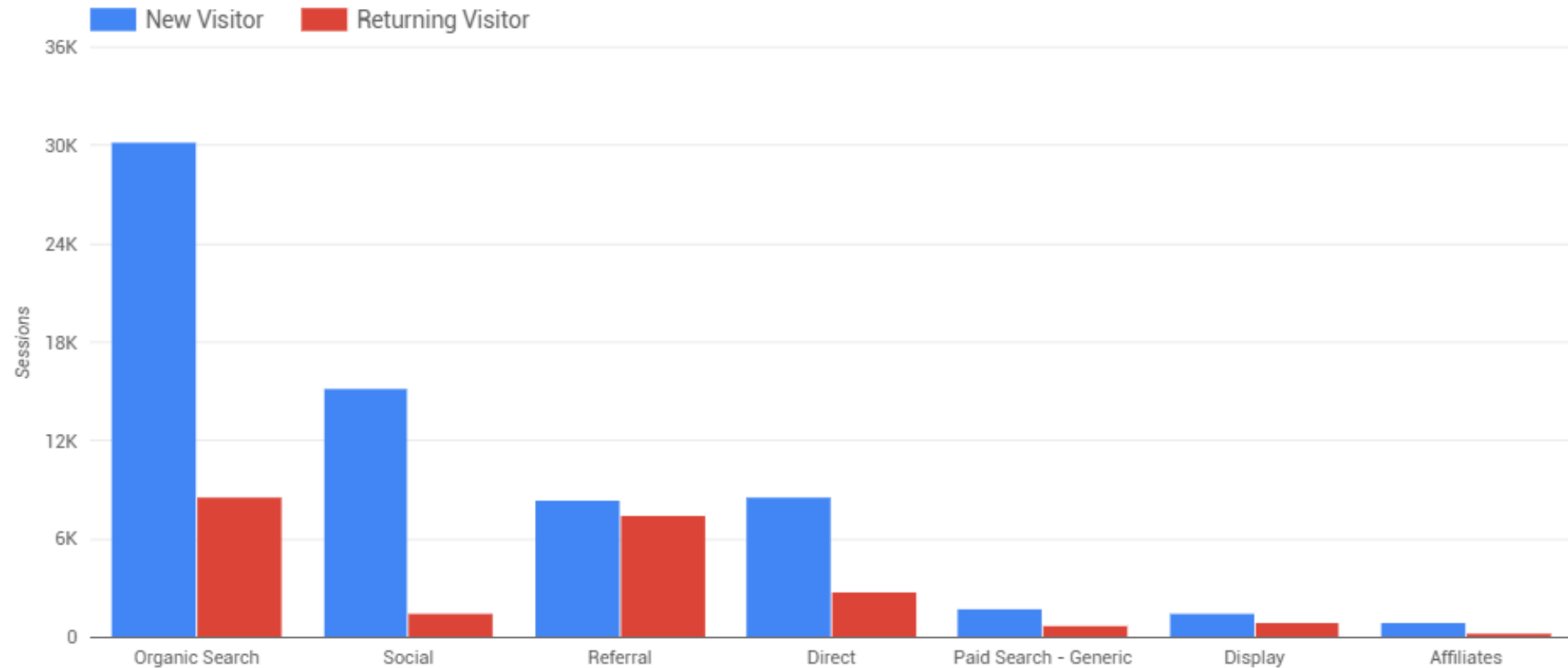
M-o-M Transactions and Revenue Comparison



What it does?

Visualize two Dimensions over a Metric

Channel wise New vs Returning Visitors in the order of Sessions

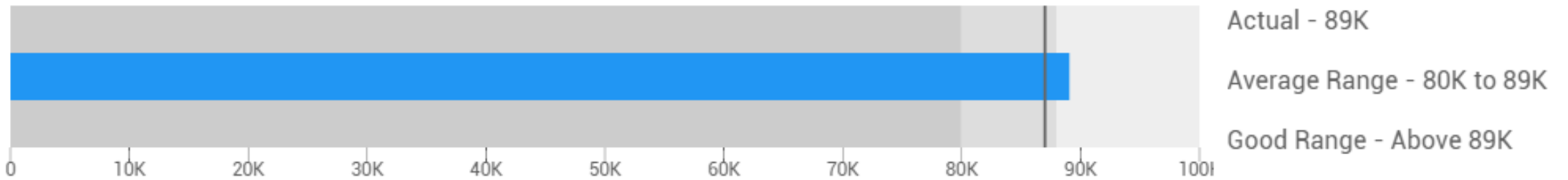


What it does?

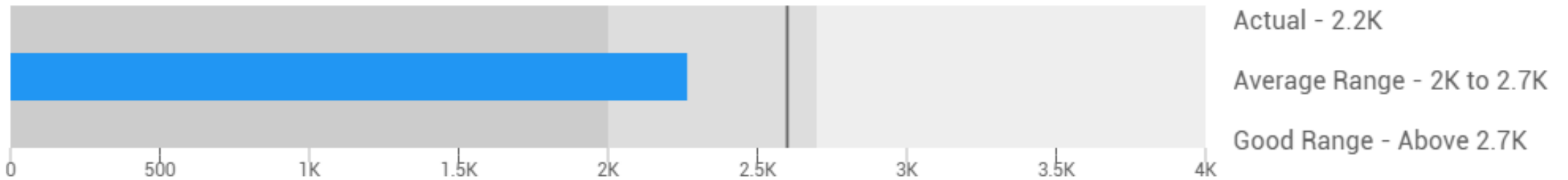
Monitor Performance of a Metric

Sessions and Transactions Performance

Sessions



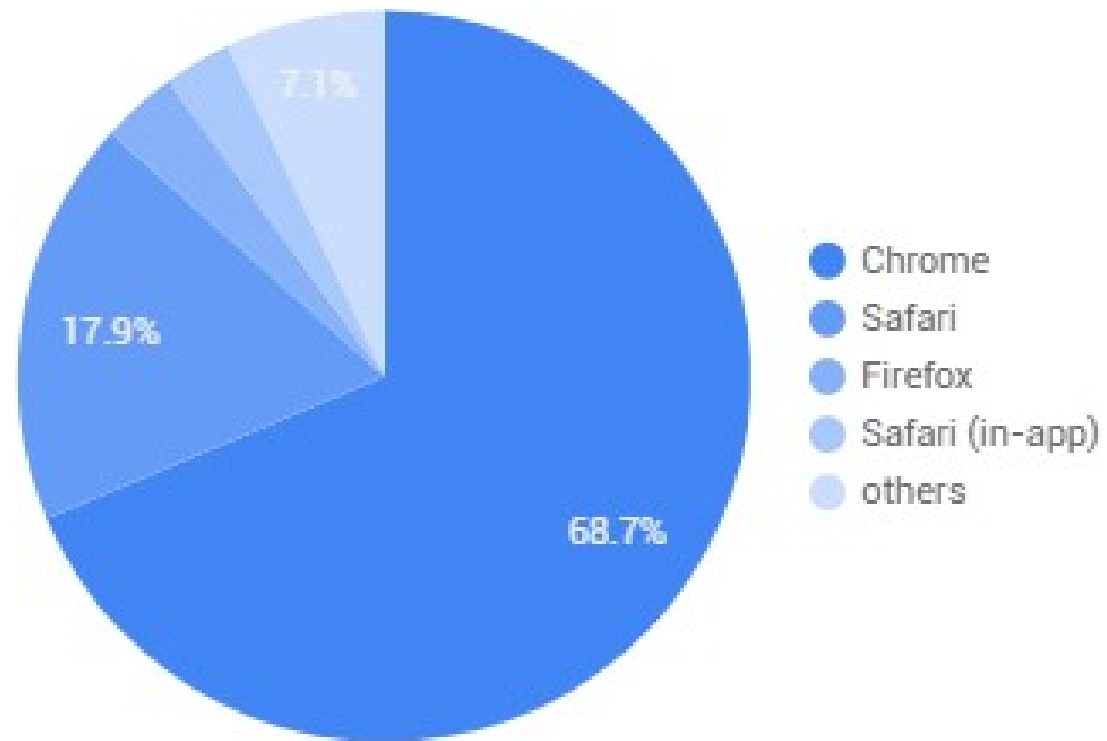
Transactions



What it does?

Show Dimension Composition w.r.t. a Metric

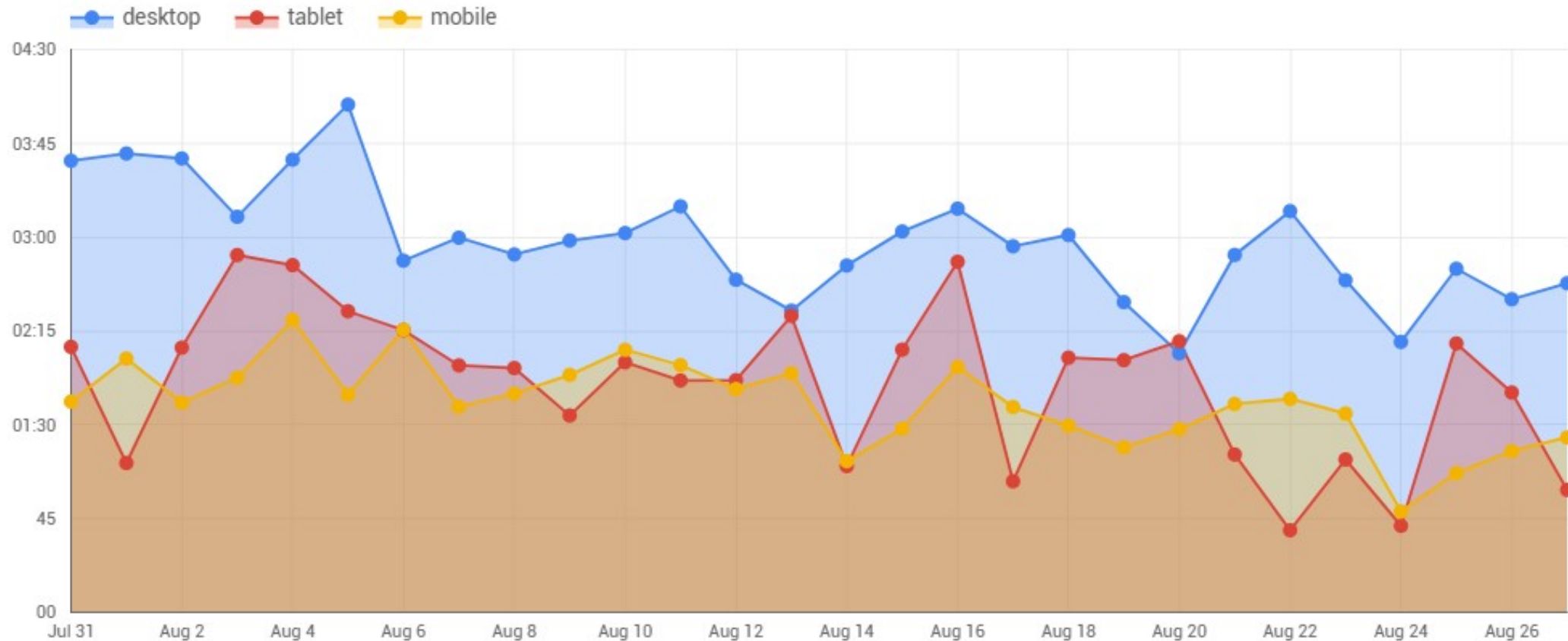
Composition of different Browsers among Sessions



What it does?

Observe Metric Trend w.r.t. a Dimension

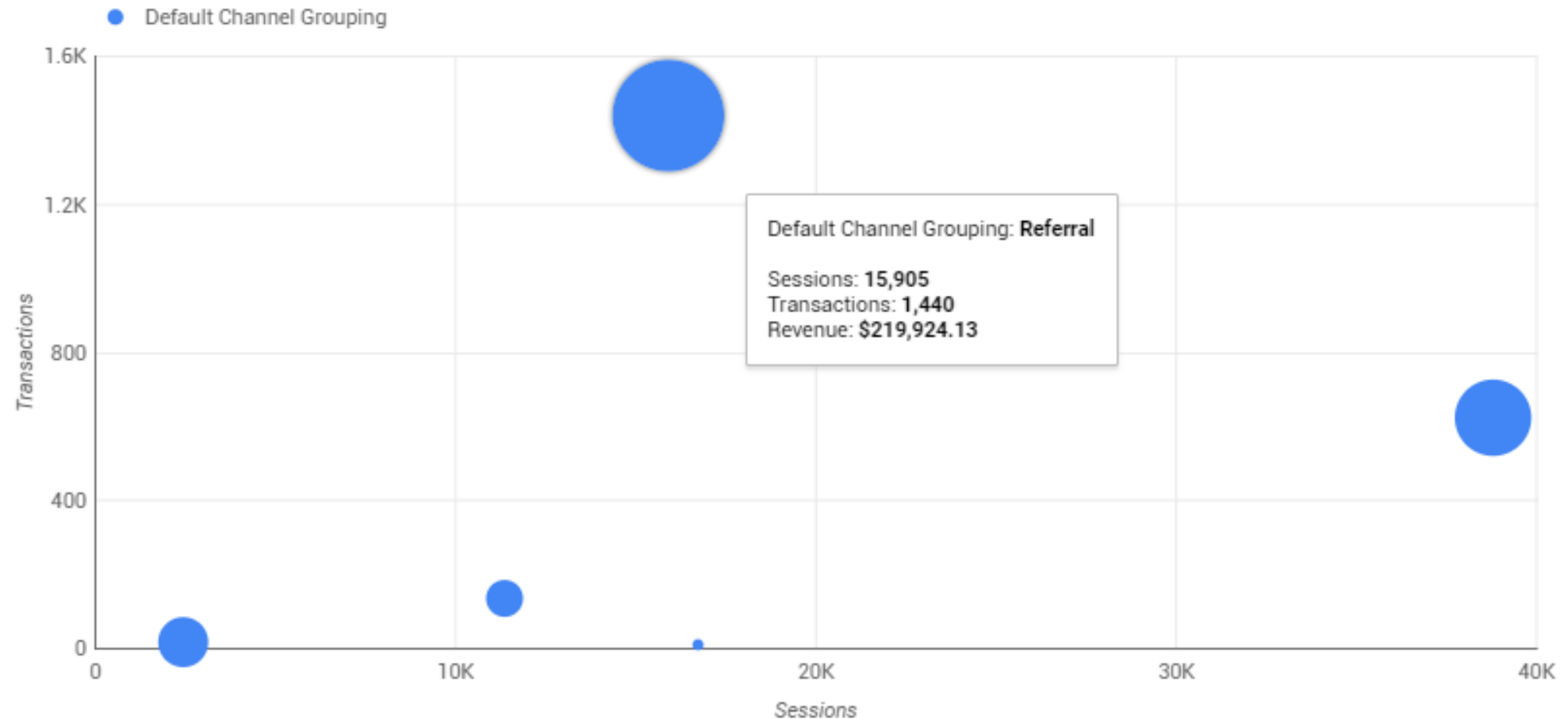
Device Category wise Avg. Session Duration over the Month



What it does?

Analyze Metrics Scatter Plot for a Dimension

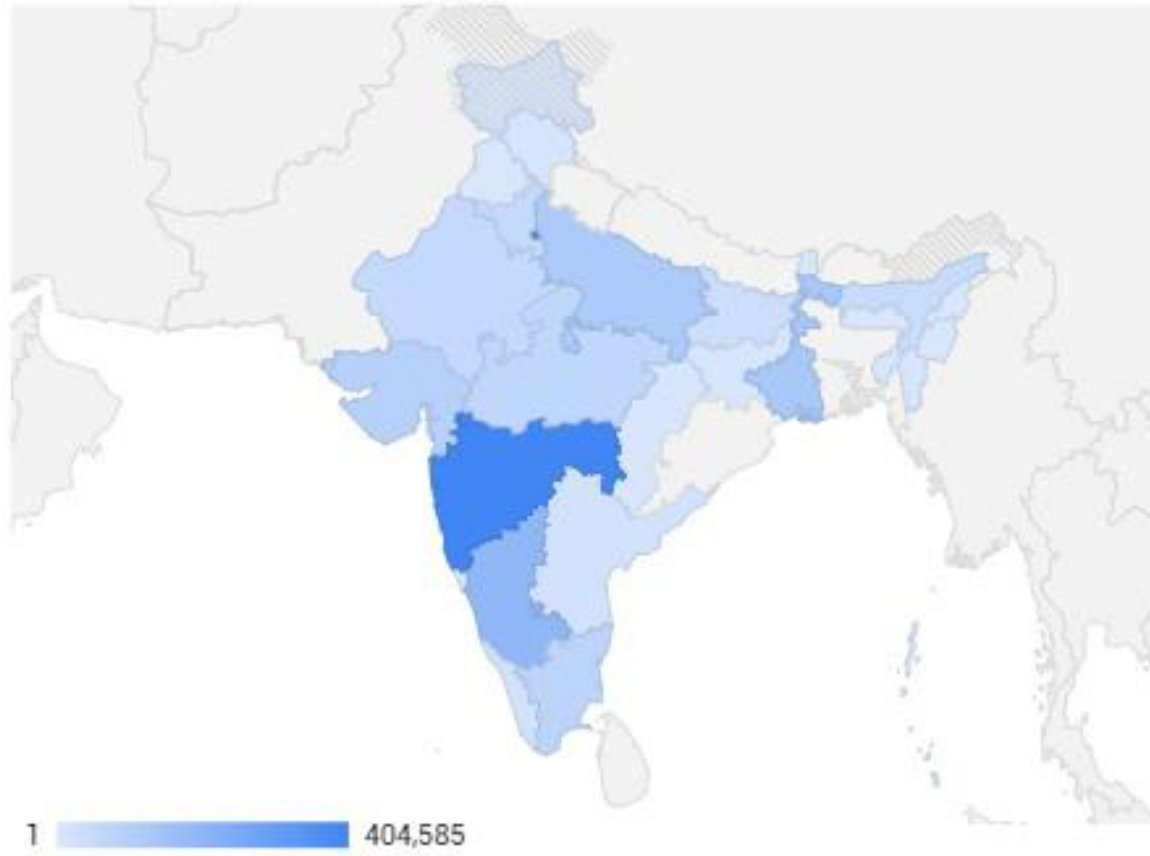
Channel wise Distribution of Transactions, Sessions and Revenue



What it does?

View Geo-Distribution of a Metric

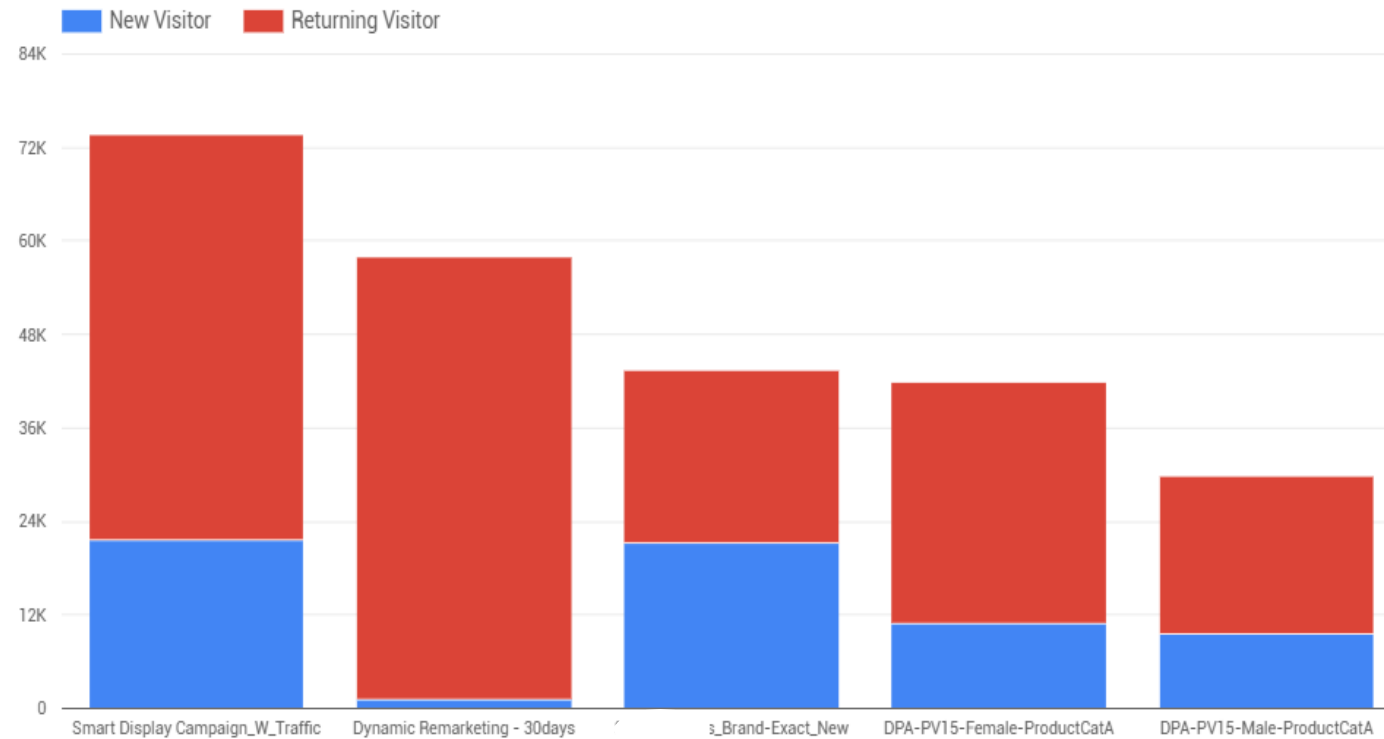
Geography wise Distribution of Sessions



What it does?

Breakdown Dimension w.r.t. another Dimension Campaign

Breakdown w.r.t. Sessions from User Type



Tools

Reports Best

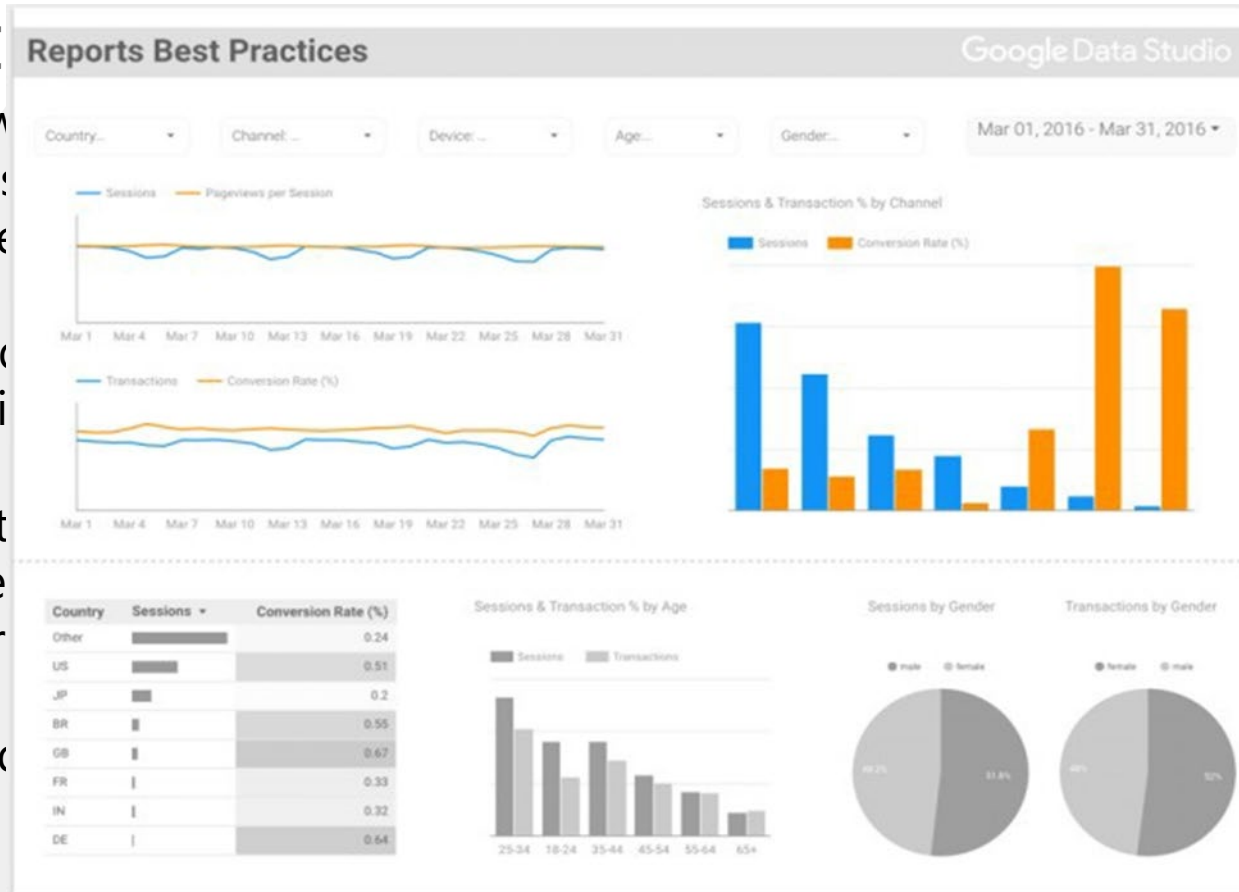
Filter controls give power
controls will drive users
rich analysis experience

Headers and page divi
organization and consi

Chart diversity makes t
engaging. Having differ
the analysis more inter

Color styling helps guid
overuse color!

The Report purpose informs the design. The purpose of the visualizations is incredibly important during the conception and creation of your Reports.



- Time series
 - Bar chart
 - Pie chart
 - Table
 - Geo map
 - Scorecard
 - Scatter chart
 - Bullet chart
 - Area chart
-
- Text
 - Image
 - Rectangle
 - Circle
-
- Date range
 - Filter control

Sample Infographic

https://datastudio.google.com/s/rfrsXbJ8_E0



What it does?

Share

- once report generated,
- just share it like normal Google drive documents.



Share and collaborate

Sharing the report:


- Data Studio uses the **Google Drive sharing model**, which you are hopefully acquainted with.
- It is important to notice that when you share a Report or Data Source with a person, the access will be given unrelated to whether the person has access to the data in Google Analytics, Sheets, BigQuery, etc.
- This means that it is extremely **important to make** sure that the **data can be shared with the person**.


Sharing settings


Link to share (only accessible by collaborators)


https://datastudio.google.com/open/0B37N4PBfuD6bWHNUcE4tNFRMMW8

Who has access

 Specific people can access [Change...](#)

 Daniel Waisberg (you) Is owner

 Tahir Fayyaz [Can edit](#) [×](#)

 Lizzie Silvey [Can view](#) [×](#)

Invite people:

Enter names or email addresses... [Can edit](#)

Owner settings [Learn more](#)

☒ Prevent editors from changing access and adding new people

☐ Disable options to download, print, and copy for commenters and viewers

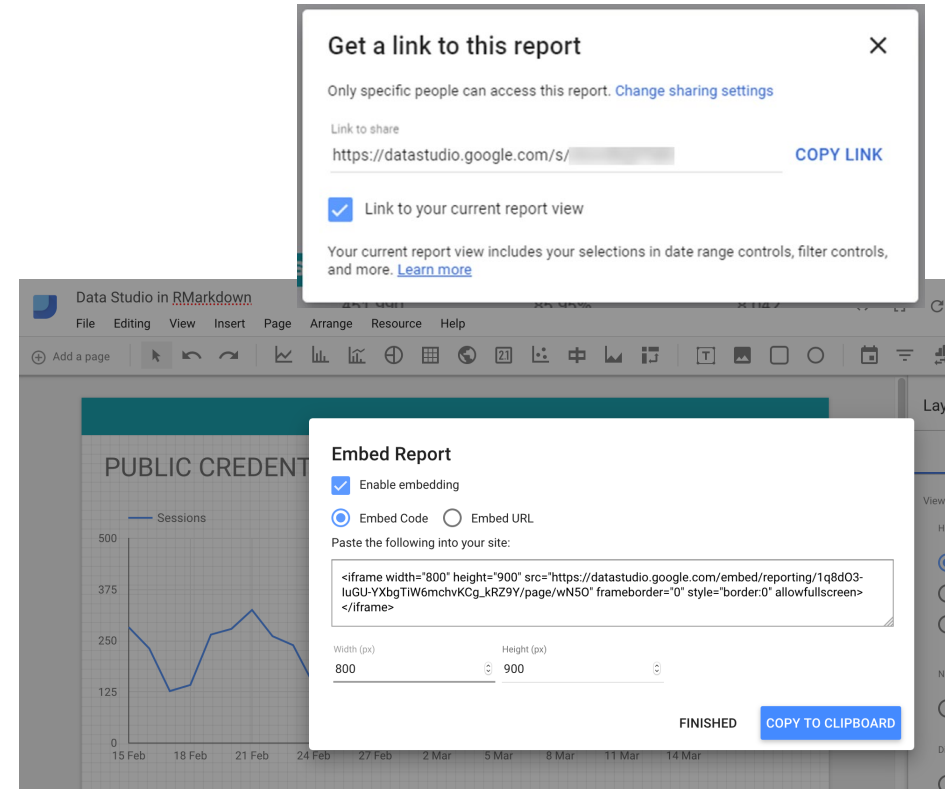
Done

Share and collaborate

- It's easy to share your insights with individuals, teams, or the world. Invite others to view or edit your reports, or send them **links** in **scheduled emails**.
- To tell your data stories as broadly as possible, you can **embed** your reports in other pages, such as Google Sites, blog posts, marketing articles, and annual reports.
- When you share a Data Studio file with another editor, you can **work it together in real time as a team**.

Share securely

- to keep your Data Studio reports **private**, **share** them with a **limited group of people**, or **share them with the world**!
- There are a few access settings to keep in mind as you use Data Studio:
 - **"Permissions"** determine who can view or edit your Data Studio files -- that is, your data sources and reports.
 - **"Credentials"** refers to who can see the data within those reports.



Share and collaborate

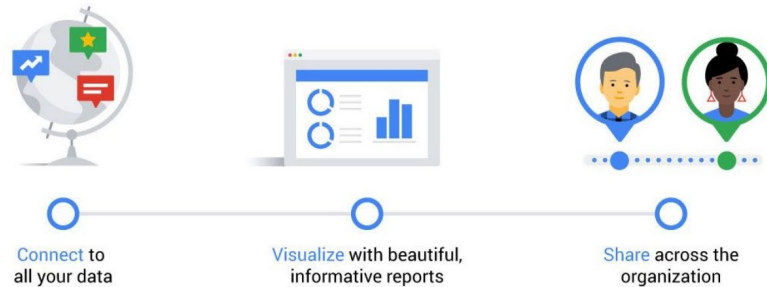
Review access controls

- To determine whether *others* can view report data, the data source credentials setting has two options:
Owner's and Viewer's:
 - **Owner's Credentials** *uses the credentials of the data source owner to allow others to view data in reports.*
 - **Viewer's Credentials** *requires that viewers have their own access to the data in order to be able to see data in reports.*

Data Storytelling & Visualization Competition



Objective



To optimize **Google Data Studio** application usage among UiTM Staff and Students.



To encourage UiTM Staff and Students **discover** and **share insights** from data that can be accessed on any device, anytime and anywhere.

Eligibility

The contest is
**open to all
UiTM staff and
students.**

1

All entries should
be submitted on
individual basis.

2

Only **one entry**
is allowed **per
participant.**

3

Data Storytelling & Visualization Content

DSTV Content designs should:

produce DSTV
**related to day to
day work/study**
that **benefit to
UiTM Staff,
Student or
Community.**

1

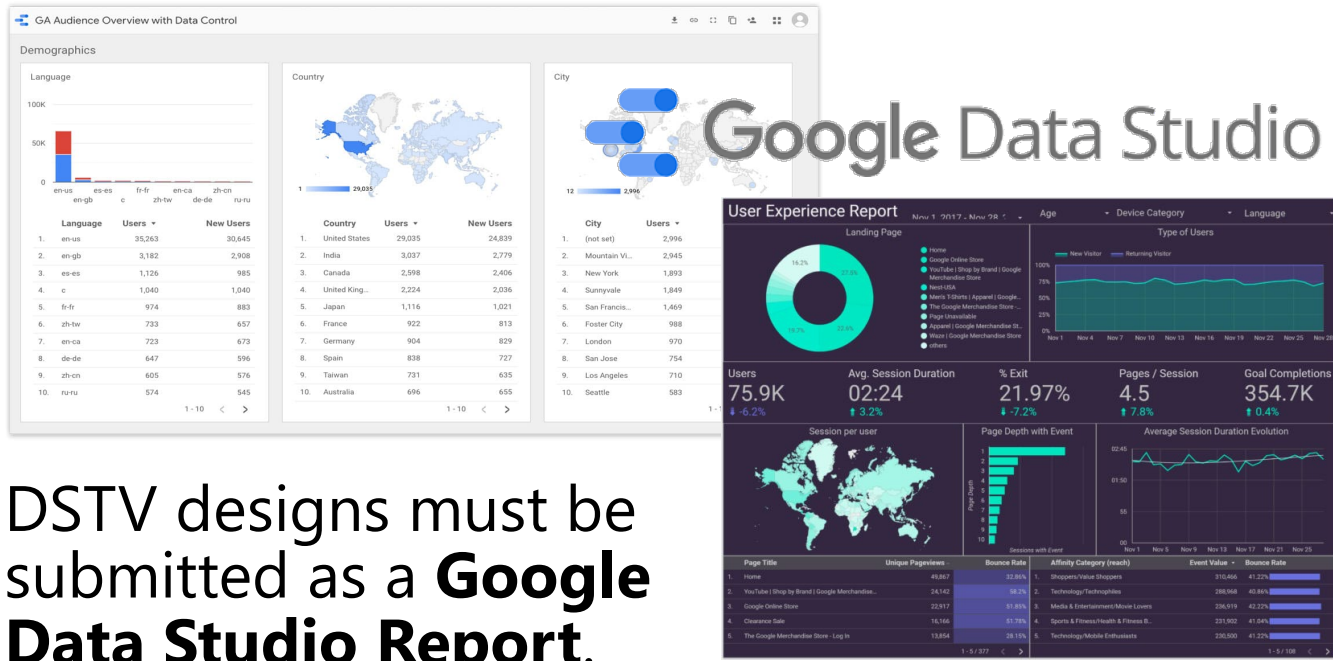
contained
scope of data that
focus **on the specific
topic or theme per
entry**

2

Each entry should
produce **one (1)
report** with **not
more than
10 pages**

3

Entry Submission



DSTV designs must be submitted as a **Google Data Studio Report**.

Entries must be submitted to organizer by **Monday, November 30, 2020** not later than 12.00 p.m.

All DSTV entries must be submitted through **competition entry form** provided by organizer.

The screenshot shows the 'DSTV Competition Entry Form' in a web browser. The form has a header with the DSTV logo and the title 'Data Storytelling & Visualization Competition'. Below the header, there is a 'SUBMISSION FORMAT' section with instructions: '- DSTV designs must be submitted as a Google Data Studio report' and '- Each entry should produce one report introduction'. A red 'Submit Your Entry' button is visible. The form includes input fields for 'Your email', 'Full Name', and 'Your answer'.

URL:

<http://bit.ly/InfoWeb2020DSTV>

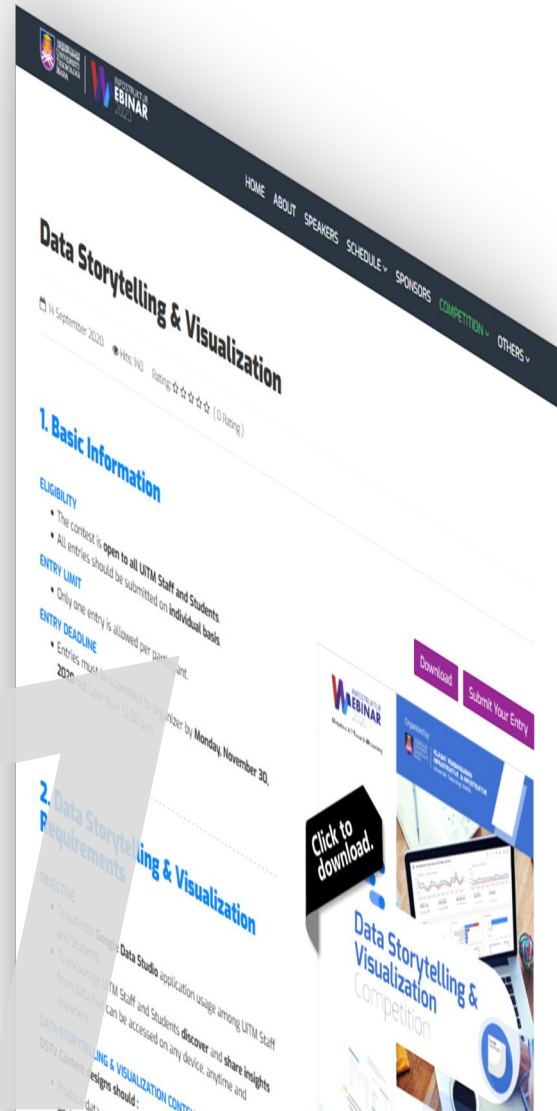
Competition Winner

1. **Three winners** for each category (Staff and Students) will be selected.
2. Winners will be selected by the **panel judges of Infostruktur Webinar 2020.**
3. These judges are selected at the sole discretion of the Infostruktur Webinar 2020.
4. Winners will be announced on **December 2020** during **Infostruktur Webinar 2020 Closing Ceremony.**



More Information

Go to ictevent.uitm.edu.my



Download DSTV Competition Flyer



Contact Us

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Conclusion



Tell the world
your data story.



“The greatest value of a picture is when it forces us to notice what we never expected to see.” - John Tukey



FIVE STEPS TO GIVE YOUR DATA A HAPPY ENDING

Like the sound of data storytelling but not sure how to put it into practice?

Here are **five things** you can do immediately to help create data stories that provide valuable insight to your business:

FIVE STEPS TO GIVE YOUR DATA A HAPPY ENDING

ONE

IDENTIFY YOUR AUDIENCE

Ask yourself:

- Who am **I reporting** to?
- How do they like to **consume information**?
- Is there just **one group** or **different audiences**?
- Where and when can **I communicate** with them?

FIVE STEPS

TO GIVE YOUR DATA
A HAPPY ENDING

two

ESTABLISH AN OBJECTIVE AND STORY

Ask yourself:

- What **business decisions** do my audience need to make?
- What **problems** are they trying to solve?
- What **do they already know**?
- What have **they been told before**?
- How **important** is the decision?
- Am I **recommending a decision** or providing the **facts**?

three

DECIDE WHAT DATA WILL HELP YOU TELL THAT STORY

Ask yourself:

- What **data** does the company have **available** to **investigate** the story?
- Do I need to do anything to **use** these **datasets**?
- Can I **gather new data**?
- What **analysis techniques** can I use to surface the insights?

FIVE STEPS

TO GIVE YOUR DATA
A HAPPY ENDING

four

DECIDE HOW TO TELL YOUR STORY

- What is the **best way** to bring my story to life for my audience?
- What **visualizations** should I use?
- What **software** do I have available?
- How often do I need to **update** the data?

FIVE STEPS
TO GIVE YOUR DATA
A HAPPY ENDING

five

**IMPROVE
NEXT TIME**

Ask yourself:

- Did my audience **understand** everything?
- Did I give them **sufficient information**?
- Was the **decision successful**?
- Is there anything **new to add** in the future?



“

Data will talk to you if you're willing to listen to it.

Jim Bergeson



“ Without data, you are just another person with an opinion

- W. Edwards Deming



“ Marketing **without data** is like driving with your **eyes closed.**”

- Dan Zarella

Thank You

Contact Us

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Please Scan **QR Code** for You
Feedback & Attendance





References

- **From Data to Decisions: The Power of Visual Storytelling**, 21st March 2019, Dr. Vinod Ramachandran-Data Scientist, theCADS
- **Data Driven Leadership & Culture**, Sharala Axryd - Founder and CEO, The Center of Applied Data Science
- **Data Storytelling: The Essential Data Science Skill Everyone Needs**, Brent Dykes, Mar 31, 2016, <https://www.forbes.com/>
- **Data Storytelling Handbook** - Best Practices in Data Visualization, SAP BusinessObject
- **Data Stories** - Creating compelling stories with data, February 24, 2014, Prepared by: Miriam Gilbert
- **Data Storytelling** – Bright North, UK